



**CCPIT** | **ANNUAL  
REPORT**  
2008-2009

CCPIT

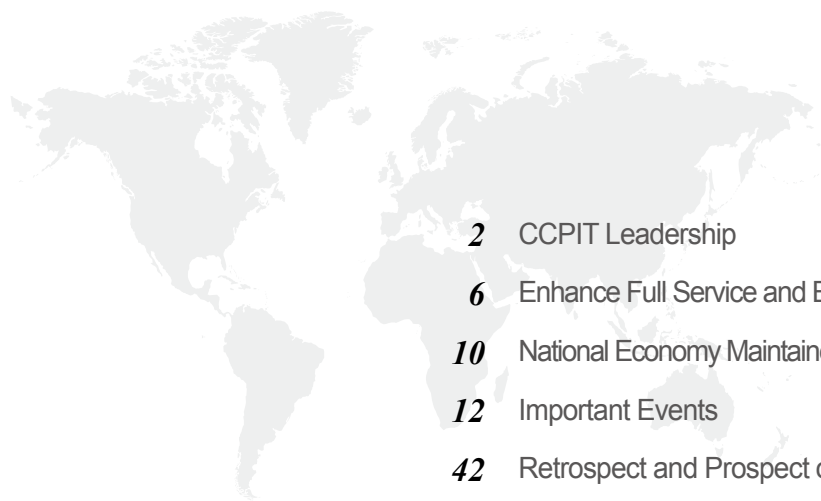


中国国际贸易促进委员会  
CHINA COUNCIL FOR THE PROMOTION  
OF INTERNATIONAL TRADE



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## ANNUAL REPORT 2008-2009



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**CCPIT | Leadership**

ANNUAL REPORT 2008-2009





**Wan Jifei**  
Chairman

Mr. Wan Jifei was born in October 1948 in Dongping County, Shandong Province. He studied at the Department of Political Science and Administrative Management of the Peking University and graduated with a Master's degree in laws. He has a professional qualification of Senior Economist.

Mr. Wan started working in January 1969, after which he worked successively as Deputy Secretary General of the CPC Committee of Shunyi County, Beijing Municipality; Assistant Governor of Ningxia Hui Autonomous Region and concurrently Deputy Director General of Ningxia Foreign Trade and Economic Relations Commission; Deputy Director General of the Commission of Foreign Trade and Economic Relations of Beijing Municipal Government. He served as Vice Minister of the Office for Special Economic Zones of the State Council in December 1995; Vice Minister of the Office for Restructuring the Economic Systems of the State Council in March 1998; Vice Chairman of China Council for the Promotion of International Trade (CCPIT) and China Chamber of International Commerce (CCOIC) in February 2000 respectively. In May 2003, he was appointed as Chairman of CCPIT and CCOIC and has been as such since then. In March 2008, he was elected as Member of the Standing Committee of the 11<sup>th</sup> National Committee of CPPCC.

Mr. Wan is concurrently Chairman of ICC China, Chairman of China International Economic and Trade Arbitration Commission; Chairman of China International Maritime Arbitration Commission; Member and Deputy Director of Organizing Committee of World Expo 2010 Shanghai; Executive Director of Executive Committee of World Expo 2010 Shanghai.



**Zhang Wei**  
Vice Chairman

Mr. Zhang Wei was born in July 1958 in Ju County, Shandong Province. He graduated from the College of Accounting, Shanghai Finance and Economic University, and the Law School of Yale University. He has a Doctor's degree in administration and has been entitled Professor.

Starting to work in August 1975, he was sent to the countryside and later worked in a factory. From 1983, he successively served as Deputy Secretary General of the Student Federation of Shandong Province; Deputy Secretary-general of the Party Committee of Wenshang County in Shandong; Deputy Provincial Secretary-general of Shandong Youth League; Vice Chairman of Shandong Youth Federation and concurrently Chairman of Junior Entrepreneurs' Association of Shandong Province. From 1991 onward, he successively served as Director of Agriculture Finance Division, Department of Finance and Taxation in Hainan Province; Deputy Director General of the Department and concurrently head of Xinghua Company; Deputy Director General of Hainan Provincial Bureau of Revenue. In January 1996, he was appointed as the Executive Deputy Director General of the Agriculture Taxation Bureau of the State Administration of Taxation. In June 1996, he was promoted to be Director General of the General Office of the State Administration of Taxation. In August 2003, he became Vice-Chairman of China Council for the Promotion of International Trade and China Chamber of International Commerce.

Concurrently, he is Executive Director of the China Taxation Society, Director of China Finance Society, Executive Director of China Law Society (Law of Finance and Taxation), and Panelist in the Doctor Steering Team of the Law School of Peking University. He focuses his study on macroeconomics, finance, taxation, investment and accounting, and authors a number of books and essays in the fields.



**Yu Ping**  
Vice Chairman

Mr. Yu Ping is a certified Senior Economist and Master of Business Administration. He received Special Governmental Subsidy of the State Council. Mr. Yu Ping was born in 1955 in Haiyang City, Shandong Province. He graduated from the English Department of the Guangdong University of Foreign Studies and he got an EMBA degree in the Peking University. Mr. Yu once studied Literature and English in Bayero University in Nigeria. He later completed the advanced training program on International Trade in the Department of Finance and Trade of the Graduate school of the Chinese Academy of Social Sciences.

Mr. Yu served the Liaison Department (now the Department of International Relations) of the China Council for the Promotion of International Trade from 1976. In CCPIT, Mr. Yu served successively as Deputy Director, Director of the Division of European Affairs, Deputy Director General and Director General of the Department of International Relations, the CCPIT US Chief Representative, Deputy Secretary General, spokesman and concurrently Director General of the Personnel Department. In August 2003, Mr. Yu became Vice Chairman of CCPIT and CCOIC.

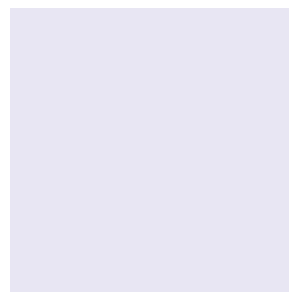
Concurrently, he is Director of China-Japan Friendship Association, Director of Chinese People's Institute of Foreign Affairs, Vice Chairman of Council of China-Russia Friendship Association, President of APEC on Trade Promotion Work, Chairman of East Asia Business Council, Chairman of Chinese Entrepreneurs Committee of Shanghai Cooperation Organization and Arbitrator of China International Economic and Trade Arbitration Commission. He once served as Chinese Chief Representative of ICC.

## **Dong Songgen** Vice Chairman

Mr. Dong Songgen was born in July 1953 in Jiaxing, Zhejiang Province. He graduated with a Bachelor's degree in French from the Beijing Foreign Trade College (now the University of International Business and Economics), and holds professional certificate of senior economist.

Starting work in March 1969, he worked in the Personnel Department of the Beijing Foreign Trade College from February 1978, the Economic and Commercial Councilor's Office of the Chinese Embassy in Madagascar from November 1983, and the General Office of the Chinese Ministry of Foreign Trade and Economic Cooperation (now the MOFCOM) from October 1987. He served as secretary in the General Office of the Chinese State Council from March 1993, Vice President of China NanGuang Group from April 1994, and Minister Commercial Councilor of Chinese Embassy in Singapore from March 1997. He came to CCPIT in April 2001 and became the Deputy Director General of the General Office, and then the Director General of the Department of Sub-council and Membership Affairs. He took office of CCPIT Secretary-general and Director-general of General Office in December 2004, President and Party-Secretary of China International Exhibition Center Group Corporation, President and General Director of China Exhibition Investment & Development Co., Ltd (CEID) in November 2005, and Vice Chairman of CCPIT and CCOIC in April 2006.

Mr. Dong concurrently serves as Vice Chairman of China International Economic and Trade Arbitration Commission, China International Maritime Arbitration Commission, Chairman of CCPIT&CCOIC Arbitration Centre, Chairman of the Arbitration Law Sub-association of the China Law Association, Director of the 6th Council of China Law Society and China International Cooperation Association of Small and Medium Enterprises.

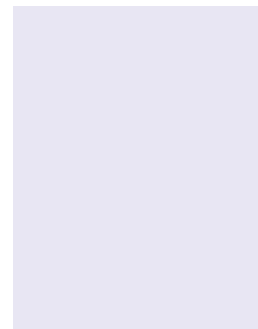


## **Wang Jinzhen** Vice Chairman

Mr. Wang Jinzhen was born in Shanghai in September 1957. He graduated from Beijing Foreign Studies University. Mr. Wang Jinzhen received Special Governmental Subsidy of the State Council in 2000. From March 2003 to January 2004, he studied at the 19th Middle-aged and young Cadres Training of the Party School of the CPC Central Committee.

Mr. Wang Jinzhen started work on Xinghuo Farm in Fengxian District, Shanghai in June 1976, studied in the Beijing Foreign Trade College in August 1977, and joined CCPIT in January 1979. He was Deputy Director of China International Economic and Technical Cooperation Consultants Inc, and worked in Department of International Relations, China Council for the Promotion of International Trade in June 1991, and served successively as Deputy Director, Director, Deputy Director-General and Director-General. He is also Secretary General of International Chamber of Commerce (ICC) China Committee since 1998. He became Deputy Secretary General, Spokesman of CCPIT in January 2004, Secretary-General of CCPIT in June 2006, and General Director of the General Office in July 2006. In November 2006, he became Member of Party Leadership Group of CCPIT, and Vice-Chairman of CCPIT and CCOIC.

He is now Member of the National Organizing Committee for World Expo 2010 Shanghai, Executive Deputy Director General of the Liaison Institution of the National Organizing Committee for World Expo 2010 Shanghai, and Chief delegate of China to the Bureau of International Exhibitions (BIE). He is also Chairman of LES China, Vice Chairman of AIPPI China, Vice Chairman of China Eco-Culture Association, Member of Business Advisory Council of United Nations Economic and Society Commission for Asia and the Pacific (UNESCAP) and Member of China-India Eminent Persons' Group.





With President Hu Jintao(3<sup>rd</sup> from the left) and Korean Prime Minister Han Seung-soo (4<sup>th</sup> from the left) as witnesses, CCPIT Chairman Wan Jifei(2<sup>nd</sup> from the left) signed a Memorandum of Understanding on Cooperation and Exchange between Expo 2010 Shanghai and Expo 2012 Yeosu with Chang Seung-woo, Chairman of the Organizing Committee for Expo Yeosu(1<sup>st</sup> from the right)

## Enhance Full Service and Build A First-class Trade Promotion Agency

Wan Jifei Chairman of CCPIT

The year of 2008 was China's 30th anniversary of its reform and opening-up drive and was truly eventful to have itself written into history, with the snow-ice disaster hitting southern China and the massive earthquake striking Wenchuan, Sichuan, the Beijing Olympics and the Shenzhou VII manned space mission complete success, the adoption of a set of macro-adjustment policies for preventing fast economic growth from becoming overheated and keep structural price increases from turning into significant inflation and the fight against global financial crisis. The CCPIT has played a proactive role in serving governments and enterprises and assisting Chinese enterprises going global for international cooperation and competition, has strived to build a world first-class trade promotion agency and has attained renowned achievements by forging ahead on various courses.

### **I .Bringing the advantages of the CCPIT system into full play and carrying out exchanges and economic and trade promotion events in all fields, at different levels and in diversified forms**

In 2008, the CCPIT received 78 visiting groups, among which 15 business delegations were accompanying their state leaders, arranged 18 meetings of China's state leaders with foreign guests and international conferences attended by the state leaders and 75 ordinary meetings concerning foreign affairs, and organized 50 groups visiting abroad and over 60 various economic and trade seminars, symposiums and promotion conferences, etc.

The CCPIT attached great importance to relevant work about summit diplomacy, respectively organizing business delegations to accompany President Hu Jintao's visit to South Korea and his attending the APEC CEO Summit 2008 held in Peru, CPPCC Chairman Jia Qinglin's visit to East Europe and Vice President Xi Jinping's visit to Mongolia and other countries. Throughout the year, the CCPIT received 15 business delegations accompanying their state leaders, organized speech conferences and lectures for foreign leaders and held large scale symposiums for enterprises at home and abroad to promote practical cooperation.

Through years of efforts, the CCPIT has forged establishment of 26 regional multilateral (bilateral) trade promotion cooperative mechanisms as well as 24 bilateral (entrepreneurs) business councils. By holding regular big events and bringing the existing mechanisms into play, the CCPIT has effectively upgraded the level of cooperation between Chinese enterprises and their counterparts.

The CCPIT strengthened cooperation with various sub-regions of Asia. the 3<sup>rd</sup> China - South Asia Business Forum, the 4<sup>th</sup> China-Russia-Mongolia Forum on Regional Chambers of Commerce Cooperation, the 5<sup>th</sup> China - ASEAN Business and Investment Summit and other events were held. The CCPIT also pushed forward the development of its strategic partner relationship with Russia, actively engaged in the work of the Chinese Entrepreneurs Committee of the Shanghai Cooperation Organization (SCO), and successfully held the 3<sup>rd</sup> meeting of the China-Russia Business Council. The CCPIT held the China - ECOWAS Business Forum with the Economic Community of West African States (ECOWAS) in Beijing to deepen its economic and trade promotion work with Africa and to solidify and expand cooperation with the Latin American area, the 2<sup>nd</sup> China - Latin America Business Summit was held by the CCPIT in Harbin. Cooperating with the Mexico Foreign Trade Commission, the CCPIT held the 17<sup>th</sup> and 18<sup>th</sup> China-Mexico Entrepreneurs Conference in Mexico City and Beijing. For the promotion of understanding and economic and trade communication between China and Portuguese-speaking countries and the cooperation with the Macao Trade and Investment Promotion Institute (IPIM) and the seven Portuguese-speaking countries, the CCPIT held the China-Portuguese-Speaking Countries Economic & Trade Cooperation Forum in Praia, capital of Cape Verde.

The CCPIT's economic and trade relations with major trade partners maintained steady development. Pushing forward dialogues between Chinese and American business circles on hot issues and difficult points, the CCPIT sent a number of delegations to visit the US and received visiting state government delegations of the US and the delegation of the US-China Business Council BOD. The CCPIT also received the Canadian delegation of five provinces, which jointly held the 2<sup>nd</sup> China - Canada Business Cooperation Forum with the CCPIT. The CCPIT held the 14<sup>th</sup> China-France Economic Seminar as well to develop closer relations with the EU business community. Maintaining traditional cooperation with the Japanese business community, the CCPIT received visiting Japan China Association on Economy & Trade (JCAET) delegation of 2008. The CCPIT also held the 3<sup>rd</sup> China-Japan-Korea Industrial Fair in Osaka, Japan in cooperation with the Korea Trade-Investment Promotion Agency (KOTRA) and the Japan External Trade Organization (JETRO).

The CCPIT worked hard to explore emerging markets. The China-India Economic & Trade, Investment and Cooperation Summit was held in Beijing and the China-Central America Economic and Commercial Forum was held in San Jose, capital of Costa Rica. Throughout the year, the CCPIT received a great many business delegations from Africa, Latin America and South-Pacific region, to which delegations were organized by the CCPIT.

The CCPIT proactively carried out work with Taiwan, Hong Kong and Macao. Ties were strengthened through visits of delegations to each other, business seminars and training. The CCPIT vigorously promoted the development of the cross-strait relations by negotiating with its Taiwan counterparts to set up agencies in the mainland and Taiwan.

The CCPIT made constant breakthroughs by opening trade channels with countries not having diplomatic relations with China. The CCPIT successfully held the Trade Exhibition of the People's Republic of China respectively in Honduras and Panama and sent delegations to visit countries without diplomatic relations with China, including Salvador, Guatemala, Honduras, Panama and Burkina Faso, etc.

The CCPIT utilized the platform provided by international organizations and vigorously participated in the international multilateral economic and trade events. The CCPIT expressed the call of the Chinese business community at international conferences and forums and held the 2<sup>nd</sup> ABAC Asia-Pacific SME Summit in Hangzhou and the 11<sup>th</sup> Asia-Europe Business Forum in Beijing.

## **II.Striving to innovate working mechanism, improving the quality and level of exhibitions and promoting the development of China's exhibition industry.**

In 2008, the CCPIT organized and carried out 37 overseas exhibition projects, with the total space reaching 28, 359.5 square meters. The exhibitions were participated by 1428 enterprises and 3970 person-times exhibitors with economic and trade cooperation deals of over \$ 2.4 billion closed on site. The CCPIT organized enterprises to participate in those exhibitions to improve their quality and level and make excellent use of the exhibition platform to publicize the great achievements of the reform and opening-up, the 2008 Olympics and the World Expo 2010, gaining considerable trade and publicity results.

The CCPIT constantly improved its deliberation, approval and administration of the overseas exhibitions. It put a great deal of strength into the IPR protection cause, conducting researches on the condition of IPR of overseas exhibitions and placing focus on the administration of exhibition projects belonging to countries involved in a large number of IPR disputes.

The CCPIT was fully engaged in the preparation of the World Expo 2010 Shanghai well completing the daily work of the General Office of the Liaison Group of the Shanghai World Expo National Organizing Committee. The CCPIT vigorously publicized the Shanghai Expo, attached great importance to the construction of the China National Pavilion and push forward in all aspects the participation of provinces, autonomous regions and municipalities directly under the central government in the Expo.

The CCPIT did a good job in its participation in the International Bureau of Exhibition (BIE) and further promote the exchange and cooperation between exhibition industries of China and other countries. The 4th China Expo Forum for International Cooperation was held in Chengdu by the CCPIT, where the Annual Report on China's Exhibition Industry had been released for the fourth time.

The CCPIT had joined the Ministry of Water Resources to organize the China Pavilion at the World Expo 2008 Zaragoza, Spain. The China Pavilion received more than 1.8 million person-times visitors and was among those foreign pavilions attracting the largest number of visitors. With the theme "Human Beings and Water: Reverting to Harmony", the China Pavilion demonstrated the relationship between water and the Chinese civilization, the concept and achievement of China on water control and Chinese people's understanding of water, etc. The World Expo 2010 Shanghai was also paid high attention thanks to vigorous publicity at the expo.

## **III.Expanding service areas, making great efforts to assist Chinese enterprises going global for international competition and cooperation and promoting the economic and social development of localities.**

Various legal services maintained steady growth. In the whole year, the CCPIT system signed and issued nearly 3 million certificates of origin, authenticated 250,000 documents, issued 250,000 certificates, signed and issued nearly 4,000 cases of ATA carnets and authenticated 150,000 consular documents agency basis. The whole system accepted more than 400 mediation cases this year. During the Beijing Olympics, the CCPIT worked together with China Customs and the Beijing Organizing Committee for Olympic Games (BOCOG) on the Olympic materials' Customs procedures under the ATA Carnet System and got impressive results.

The arbitration sector saw remarkable development. In 2008, the China International Economic and Trade Arbitration Commission (CIETAC) accepted 1230 cases and resolved a total of 1097 cases, with a total claim amount of RMB 20.9 billion, exceeding 20 billion for the first time, and parties involved from 45 countries and regions. The China Maritime Arbitration Commission (CMAC) accepted 60 cases and resolved 41, with a claim amount of 112.57million. CIETAC's Domain Name Dispute Resolution Center accepted 267 domain name dispute cases and resolved a total of 268. The totality of case accepted by the CIETAC and the number of foreign-related cases were both record high and the amount of claims also saw substantial increase.

IP service agencies of the CCPIT saw a notable growth in its acceptance of new patent applications from foreign clients and maintained the number of new foreign-related trademarks application agency basis. They made pains-taking efforts to improve service system and optimize management pattern and case procedures. They well carried on the litigation agency business for IP infringement cases, provide relevant service for clients on patent and trademark searching and enhanced communication and cooperation with their foreign counterparts.

The CCPIT timely adjusted its working arrangement to the change of economic situation at home and abroad and served Chinese enterprises, especially SMEs, in their launch of internationalized operation, focusing on helping them against the international financial crisis. Subject researches were conducted to make specific plans for the CCPIT to face the international financial crisis and promote export and to support enterprises to maintain stability and expand export. The CCPIT also reinforced its work of information collection and release, improved the network and edited development reports on countries and industries to help Chinese enterprises understand the international market and the current situation. In cooperation with relevant government departments at home and

abroad, investment promotion institutes and investment service agencies, the CCPIT had established the service and safeguard mechanism for Chinese enterprises going global. Holding the 2nd Chinese Enterprises Outbound Investment Seminar, the 1st China International Service Outsourcing Cooperation Conference and other events, and jointly holding conferences on investment environment introduction with relevant departments of the British and French governments, the CCPIT was genuinely willing to assist Chinese enterprises going global to learn about the economic and trade environment in overseas markets, to seize opportunities and to guard against risks. The CCPIT established cooperative relations with relevant departments, agencies and business associations in over 20 countries and regions and cooperation mechanism for Chinese enterprises to make overseas investment. By holding the 5th China International Credit and Risk Management Conference, the China International Financial Service Trade Fair and other events, the CCPIT carried out in-depth discussion about how to strengthen cooperation between banks and enterprises and fight against the financial crisis under the new economic circumstances.

The CCPIT utilize all types of publications to meet the needs of enterprises. Focusing on hot issues, it also strived to publicize China's economic and trade policies, laws and regulations, to introduce to the domestic and overseas market environment and to promote enterprises as well as their products.

In order to further implement the strategies of developing the West and revitalizing the Northeast's old industrial base, when organizing overseas exhibitions, economic and trade talks and training, etc, the CCPIT gave convenience and preferential policies to local governments and enterprises in the middle and western regions and the northeastern regions. The CCPIT specially held part of its big events in particular provinces and autonomous regions, especially the middle and the west. It held the 12th Investment & Trade Forum for Cooperation between East & West China, the 3rd China-South Asia Business Forum, the China (Qinghai) International Halal Food & Product Fair 2008 and the China-Muslim Countries Economic & Trade Cooperation Forum, etc with relevant organizations at home and abroad as well as provincial and municipal governments.

The CCPIT strongly supported disaster relief and post-disaster reconstruction in quake-stricken areas. It introduced the international business community to the earthquake and disaster relief work and helped to bring about donation by some enterprises and individuals to the quake-stricken areas. Giving full play to its functions in legal service, the CCPIT issued relevant commercial certifications for the quake-hit enterprises with the total amount of contracts reaching \$16.4 billion and vigorously provided service for them to protect their rights. The CCPIT also arranged its national system to carry out one-to-one aid and held the International Cooperation Conference on Post-disaster Reconstruction Projects of Sichuan to accelerate the reconstruction process.

The CCPIT expanded its training programs and developed its human resources by strengthening the training of enterprises and its sub-councils and making use of the training resources at home and abroad to organize a variety of training. The CCPIT continued to organize the foreign-assistance training programs. In 2008, it held the 1st Training Program for Chambers of Commerce and Industry for Arabic Countries and the 3rd Training Program for Chambers of Commerce and Industry of Latin American, Caribbean and South Pacific Countries, enhancing the mutual understanding and communication between members of business associations of different countries.

Developing in a standard manner, the China Chamber of International Commerce (CCIC) played a proactive role in developing members, serving enterprises, representing business communities, foreign exchange and organizing member enterprises to support disaster relief work, etc.

The new China International Exhibition Center was completed and put into use at the end of March, 2008, where large exhibitions including the 10th Beijing International Automotive Exhibition have been held since then. The center is one of the modernized exhibition centers with the most improved functions and most advanced facilities across the country and ranks among the advanced ones in the world. The completion of the new exhibition center will considerably push forward the upgrading of the level of exhibition industry in Beijing even in the whole country and bring along the development of Beijing's relevant industries.

Currently, the financial crisis is still spreading over the globe. Some developed countries have gone into recession while emerging markets are facing great setbacks. With the global wealth shrinking and trade demand continuously contracting, all forms of trade protectionism are rising. As a trade promotion agency, the CCPIT carried great responsibility and a heavy task to promote communication between enterprises to jointly fight against the crisis, to maintain the sound development of international economic and trade relations and to promote the national economy to undergo steady and rapid growth. In 2009, guided by the Scientific Outlook on Development, the CCPIT will continue to enhance the construction of itself, upgrade its service capability in all aspects, bring its advantages into full play, carry out all forms of trade promotion and foreign exchange activities and promote bilateral and multilateral economic and trade communication and cooperation to assist Chinese enterprises carry out the internationalized operation in a steady and active manner and to push forward the adjustment of economic structure and the steady growth of export.

# National Economy Maintained Steady and Rapid Development in 2008

In the extremely unusual year of 2008, under the correct leadership of the CPC Central Committee and the State Council, the people of the whole country carried on a tenacious fight with one heart and one mind against the impacts from grief natural disasters and the international financial crisis, and the overall national economy realized the good developing momentum of faster growth, stabilized prices, optimized structures and improved livelihood.

According to preliminary estimation, the gross domestic product (GDP) for the year was 30,067.0 billion yuan, up by 9.0 percent. In terms of growth by quarters, it was up 10.6 percent for the first quarter, 10.1 percent growth for the second, 9.0 percent for the third and 6.8 percent for the fourth. In terms of growth by sectors, the value added of the primary industry was 3,400.0 billion yuan, up by 5.5 percent; that of the secondary industry was 14,618.3 billion yuan, up by 9.3 percent; and that of the tertiary industry was 12,048.7 billion yuan, up by 9.5 percent.

## I. Agricultural Production Kept a Steady Growth with Increase in Grain Output for Five Consecutive Years.

In 2008, the total output of grain reached 528.50 million tons, an increase of 26.90 million tons over the previous year, up by 5.4 percent with an output increase for the fifth year. Of this total, the output of summer grain was 120.41 million tons, a year-on-year increase of 3.05 million tons; the output of early rice was 31.58 million tons, a growth of 60,000 tons over that in the previous year; the output of autumn grain was 376.51 million tons, a year-on-year growth of 23.79 million tons. The outputs of oil-bearing seeds and sugar were expected to grow over 12 percent and 6 percent respectively. The output of meat continued to grow and the production of pigs made a quick recovery. In 2008, the total output of meat reached 72.50 million tons, up by 5.9 percent; and the total stocks of pigs rose by 4.5 percent at the end of the year.

## II. Industrial Production Slowed down with A Drop of Profits Made by Enterprises.

In 2008, the value added of the industrial enterprises above the designated size was up by 12.9 percent, or 5.6 percentage points lower than that in 2007. Analysis on different types of enterprises showed that the value added of the state-owned and state holding enterprises went up by 9.1 percent; collective enterprises, up by 8.1 percent; share-holding enterprises, up by 15.0 percent; and up by 9.9 percent for the enterprises funded by foreign investors or investors from Hong Kong, Macao and Taiwan. The growth of the heavy industry was 13.2 percent and that of the light industry was 12.3 percent. In terms of different areas, the growth in eastern, central and western regions went up by 11.6 percent, 15.8 percent and 15.0 percent respectively. The sales ratio was 97.7 percent for the industrial enterprises above the designated size.

In the first eleven months of 2008, the profits made by industrial enterprises above the designated size reached 2,406.6 billion yuan, which was 4.9 percent higher than that in the same period of last year. Among the 39 industrial divisions, 31 divisions registered year-on-year growth with profits. The top five divisions of profits were petroleum and natural gas exploitation; mining and washing of coal; manufacturing of transportation equipment; manufacturing of raw chemical materials and chemical products; and smelting and pressing of ferrous metals.

## III. Investment Kept a Faster Growth with an Improvement of Investment Structure.

In 2008, the total investment in fixed assets of the country reached 17,229.1 billion yuan, a year-on-year growth of 25.5 percent, with an increase of 0.7 percentage points over the previous year. Of this total, the fixed assets investment in urban areas was 14,816.7 billion yuan, up by 26.1 percent, or 0.3 percentage points higher; and that in rural areas was 2,412.4 billion yuan, up by 21.5 percent. The fixed assets investment in urban areas was composed of 225.6 billion yuan in the primary industry, a year-on-year increase of 54.5 percent; 6,503.6 billion yuan in the secondary industry, up 28.0 percent; and 8,087.5 billion yuan in the tertiary industry, up 24.1 percent. In terms of different areas, the investment in urban areas in eastern, central and western regions grew by 21.3 percent, 33.5 percent and 26.7 percent respectively. The total investment in the real estate development for the year was 3,058.0 billion yuan, a growth of 20.9 percent.

## IV. Domestic Market Sales Increased Rapidly with Brisk Sales in

Gross Domestic Product of China				
(100 million yuan)				
	Gross Domestic Product	Primary Industry	Secondary Industry	Tertiary Industry
1985	8964.4	2541.6	3866.6	2556.2
1986	10202.2	2763.9	4492.7	2945.6
1987	11962.5	3204.3	5251.6	3506.6
1988	14928.3	3831.0	6587.2	4510.1
1989	16909.2	4228.0	7278.0	5403.2
1990	18547.9	5017.0	7717.4	5813.5
1991	21617.8	5288.6	9102.2	7227.0
1992	26638.1	5800.0	11699.5	9138.6
1993	34634.4	6882.1	16428.5	11323.8
1994	46759.4	9457.2	22372.2	14930.0
1995	58478.1	11993.0	28537.9	17947.2
1996	67884.6	13844.2	33612.9	20427.5
1997	74462.6	14211.2	37222.7	23028.7
1998	78345.2	14552.4	38619.3	25173.5
1999	82067.5	14472.0	40557.8	27037.7
2000	89442.2	14628.2	44935.3	29878.7
2001	95933.3	14609.9	49069.1	32254.3
2002	102397.9	14883.3	52981.9	34532.8
2003	116694.0	17247.0	61778.0	37669.0
2004	159878.0	20956.0	73904.0	65018.0
2005	182321.0	22718.0	86208.0	73395.0
2006	209407	24700.0	102004.0	82703.0
2007	246619	28910.0	121381.0	96328.0
2008	300670	34000.0	146183.0	120487.0

Data Source: National Bureau of Statistics of China  
Data in this table are calculated at current prices

### Both Urban and Rural Areas.

In 2008, the total sales of consumer goods reached 10,848.8 billion yuan, a growth of 21.6 percent, and 4.8 percentage points higher than that in the previous year. Of this total, the retail sales of consumer goods in cities stood at 7,373.5 billion yuan, up 22.1 percent, or 4.9 percentage points higher while the retail sales at and below county level reached 3,475.3 billion yuan, up 20.7 percent, or 4.9 percentage points higher. Grouped by different sectors, the sales by wholesale and retail businesses was 9,119.9 billion yuan, up by 21.5 percent; and that by lodging and catering industry was 1,540.4 billion yuan, up by 24.7 percent.

### V.The Growth Rate of Prices Showed the Pattern of Rise and Down before Gradually Becoming Steady in the Second Half of the Year.

In 2008, the growth of CPI was 5.9 percent, which was 1.1 percentage points higher than that in the previous year. Of this total, the CPI went up by 5.6 percent in cities and up by 6.5 percent in rural areas. Grouped by categories, the prices for food went up by 14.3 percent, contributing 4.65 percentage points to the overall price increase; that of the housing rose by 5.5 percent, contributing another 0.82 percentage points; and prices for other categories witnessed slight rises and drops. The producers' prices for manufactured goods rose by 6.9 percent, or 1.1 percent lower in December than that in the same period of last year, which was 3.8 percentage points higher year on year. The purchasers' prices for raw material, fuel and power rose by 10.5 percent, up by 6.1 percentage points over that of last year. The sale prices for housing in 70 large and medium-sized cities increased by 6.5 percent, down by 1.1 percentage points over that in the past year, and were 0.4 percent lower in December than that in the same period of last year.

### VI.The Imports and Exports Kept a Stable and Faster Growth for the Whole Year, however, the Growth Rate for the Fourth Quarter Dropped by a Large Margin.

The total volume of imports and exports for the whole year reached 2,561.6 billion US dollars, a growth of 17.8 percent. Of this total, the value of exports was 1,428.5 billion US dollars, up 17.2 percent and that of imports was 1,133.1 billion US dollars, up 18.5 percent. The figure showed a trade surplus of 295.5 billion US dollars, an increase of 32.8 billion US dollars. However, influenced by sluggish demand in the international market, price collapse of international primary products and other factors, in the last quarter of 2008, the imports declined by 8.8 percent, and the exports went up by 4.3 percent. The total value of foreign direct investment actually utilized in 2008 was 92.395 billion US dollars, an increase of 23.6 percent. The year-end foreign exchange reserves of China reached 1.95 trillion US dollars, up by 27.3 percent over the previous year.

### VII.The Newly Increased Employment in Urban Areas Recorded a Steady Growth and the Income of Urban and Rural Residents Continued to Grow.

In 2008, the total newly increased employment in urban areas was 11.13 million people, and the registered urban unemployment rate at the end of the year was 4.2 percent, which was 0.2 percentage point higher than that at the end of the previous year. The per capita disposable income of urban residents was 15,781 yuan, a growth of 14.5 percent, or a real growth of 8.4 percent over last year after deducting price factors. The per capita cash income of rural residents was 4,761 yuan, a growth of 15.0 percent, or a real growth of 8.0 percent after deducting price factors. By the end of 2008, the balance of savings deposits of households amounted to 21.8 trillion yuan, an increase of 4,535.3 billion yuan as compared with that at the end of 2007.

### VIII.Broad Money Supply Grew Rapidly with Continued Growth in Credits.

At the end of December, the broad money (M2) was 47.5 trillion yuan, up by 17.8 percent, which was 1.1 percentage points higher than that at the end of last year; the narrow money (M1) was 16.6 trillion yuan, up by 9.1 percent, or 12.0 percentage points lower; the cash in circulation (M0) was 3.4 trillion yuan, a rise of 12.7 percent, or up by 0.6 percentage points. The amount of outstanding loans of all financial institutions was 30,346.8 billion yuan, increased by 4,911.4 billion yuan over that at the beginning of this year, or an increase of 1,279.2 billion yuan as compared with the same period last year. The amount of outstanding deposits of all financial institutions was 46,620.3 billion yuan, an increase of 7,686.3 billion yuan over the beginning of the year, or 2,298.5 billion yuan more than the same period last year. The total cash supply for the whole year was 384.4 billion yuan, an additional increase of 54.1 billion yuan over that in the previous year.

*Excerpt from the website of National Bureau of Statistics of China*

**Total Value of Imports and Exports of China**  
(USD 100 million)

	Total Imports & Exports	Total Exports	Total Imports
1985	696.0	273.5	422.5
1986	738.5	309.4	429.0
1987	826.5	394.4	432.2
1988	1027.8	475.2	552.7
1989	1116.8	525.4	591.4
1990	1154.4	620.9	533.5
1991	1357.0	719.1	637.9
1992	1655.3	849.4	805.9
1993	1957.0	917.4	1039.6
1994	2366.2	1210.1	1156.2
1995	2808.6	1487.8	1320.8
1996	2898.8	1510.5	1388.3
1997	3251.6	1827.9	1423.7
1998	3239.5	1837.1	1402.4
1999	3606.3	1949.3	1657.0
2000	4743.0	2492.0	2250.9
2001	5096.5	2661.0	2435.5
2002	6207.7	3256.0	2951.7
2003	8512.1	4383.7	4128.4
2004	11547.0	5934.0	5614.0
2005	14221.0	7620.0	6601.0
2006	17606.9	9690.8	7916.1
2007	21738.3	12180.2	9558.2
2008	25616.3	14285.5	11330.9

Data Source: General Administration of Customs of the People's Republic of China

**Foreign Direct Investment of China**  
(USD 100 million)

	FDI Contracted	FDI Actually Utilized
1985	59.31	16.58
1986	28.34	18.74
1987	37.09	23.14
1988	52.97	31.94
1989	56.00	33.92
1990	65.96	34.87
1991	119.77	43.66
1992	581.24	110.07
1993	581.24	275.15
1994	1114.36	337.67
1995	826.80	375.21
1996	912.82	417.25
1997	732.77	452.57
1998	510.04	454.63
1999	521.02	403.19
2000	412.23	407.15
2001	623.80	468.78
2002	691.95	527.43
2003	827.68	535.05
2004	1150.70	606.30
2005	1534.79	603.00
2006		694.68
2007		826.58
2008		923.95

Data Source: Ministry of Commerce of the People's Republic of China

**CCPIT** | **Important Events**

ANNUAL REPORT 2008-2009



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- 27** The 3<sup>rd</sup> ABAC Meeting for 2008 and 2<sup>nd</sup> ABAC Small & Medium Enterprise Summit
- 28** Forum on World Expo Cooperation and Exchange between Korea and China
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- 32** The 2<sup>nd</sup> China-Latin America Business Summit
- 33** The 11<sup>th</sup> Asia-Europe Business Forum (AEBF11)
- 34** The 5<sup>th</sup> China-ASEAN Business and Investment Summit
- 35** The 2<sup>nd</sup> Canada-China Business Forum
- 36** The 1<sup>st</sup> China International Financial Services Conference
- 37** China-Costa Rica Economic and Trade Cooperation Forum
- 38** APEC CEO Summit 2008
- 39** The 10<sup>th</sup> Anniversary of the implementation of ATA Carnet System in China
- 40** Cuba-China Economic and Trade Cooperation Forum
- 41** China-Egypt Joint Business Council Forum

## Annual Meeting of CCPIT 2008

CCPIT National Working Conference 2009 was held in Beijing from January 4 to 5. Over 300 delegates from 76 local and industrial branches and sub-councils and 16 overseas representative offices of the CCPIT system attended the conference. CCPIT Chairman Wan Jifei made the working report at the conference. Assistant Minister of Commerce Lu Jianhua delivered a subject speech on foreign trade situation as invited.

CCPIT Chairman Wan Jifei first summarized the work of the CCPIT national system in 2008.

In 2008, in accordance with the state's strategies of foreign affairs and economy and foreign trade, the CCPIT system carried out a series of high-level, wide-range foreign exchanges and trade promotion events. The CCPIT system received 4758 foreign visiting delegations and groups and organized 1294 delegations and groups to visit other countries and regions. Accompanying the visits of national leaders like Hu Jintao, Jia Qinglin, Xi Jinping and Li Keqiang, etc, CCPIT headquarter organized altogether ten groups of business delegations to attend economic and trade match-makings and seminars in other countries.

The CCPIT system held 2497 international conferences at home attended by over 980,000 persons (person-times) and 339 international conferences abroad. The CCPIT system signed 953 cooperation agreements with foreign business organizations and introduced 3810 projects independently and jointly, with the sum of the contracts reaching \$25.8 billion dollars and the sum actually invested reaching nearly \$ 8 billion dollars. The CCPIT system also help 5628 enterprises participated in 116 going global projects, the contract sum of which was totally \$ 3.1 billion dollars.

In 2008, applying various approaches and methods, the CCPIT system provided specific service for the Chinese enterprises to carry out internationalized operation, including further improving the CCPIT information platform, providing legal service for governments and enterprises and holding training and lectures centered on trade practice and current trade conflicts.

In 2008, the CCPIT system did a good job in exhibitions and expanded channels for trade. Throughout the year, the CCPIT system held and participated in 984 exhibitions abroad. The number of outbound economic and trade exhibitions held by the CCPIT system takes up 36.5% of the national totality. 245 exhibitions were also held by the system at home.

In 2008, the CCPIT system vigorously fulfilled its tasks assisting China participating in BIE and the world expo cause. The CCPIT system was actively engaged in the preparation of the Shanghai World Expo and focused on the expo-attraction work with countries not having diplomatic relations with China. By now 14 of 23 countries not having diplomatic relations with China have confirmed their participation.

In 2008, the construction of the national CCPIT system and the entity operation of CICC were also continuously promoted.

In his report, Chairman Wan Jifei pointed out that the year of 2009 is critical to the full adoption of the Scientific Outlook on Development and to the smooth implementation of the eleventh Five-year Plan. He requested that the CCPIT national system do four good jobs. First, closely following the current economic situation, make sure that economic growth and trade are stable. Second, strengthening cooperation within the system, make efforts to hold successful exhibitions and other big events to support the stable and moderately rapid growth of local economy. Third, promote relevant work of the Shanghai World Expo with full strength. Forth, strengthen internal management and the construction of talent teams and cultivate awareness of service.

The first conference of the 5th CCPIT Committee was also held at the same time. The conference deliberated and passed the Resolution on Candidates for the CCPIT Committee Membership, the Resolution on Engaging Special Advisors and the Resolution on Revising the CCPIT Charter. The 107 members of the 5th committee consist of delegates of the CCPIT system and enterprises. The 74 special advisors include relevant officials from ministries and commissions of the central government as well as local provincial and municipal governments, experts of the business and legal circles and former leaders of CCPIT.

Delegates from local and industrial sub-councils within the CCPIT system communicated with each other about the work in 2008. CCPIT Hebei, CCPIT Jiangsu, CCPIT Guangdong, CCPIT Sichuan, CCPIT Shenzhen, CCPIT Wuhan, CCPIT Nanjing, CCPIT Taizhou and CCPIT Textile reported working experience at the conference. Delegates participated in group discussions on the subjects like establishing world first-class trade-promotion agency, relevant content of the Outline for CCPIT Reform & Development in the next five years, helping enterprises fight the global financial crisis, promoting enterprises export and implementing Going Global strategy, supporting grass-roots agencies to expand trade promotion work, making better use of the regional trade promotion cooperation mechanism, establishing the cultivating and communicating mechanism of the CCPIT system cadres and further strengthen the legal service function of CCPIT, etc.



## The 4<sup>th</sup> China Expo Forum for International Cooperation



Luo Haocai (the 4<sup>th</sup> from left), Vice Chairman of National Committee of CPPCC addressed the opening ceremony

The 4<sup>th</sup> China Expo Forum for International Cooperation (CEFCO2008) was held on January 14-16, 2008, at Chengdu Century Convention & Exhibition Center. With the theme of “Joining up with Growing Forces”, the event aimed at achieving “Opening-up, Co-operation, Win-win” among the industry. 604 professionals from 14 countries and regions attended the forum.

Supported by the National Development and Reform Commission, Ministry of Commerce, Sichuan Provincial People’s Government, and Chengdu Municipal People’s Government, CEFCO2008 has received much attention from related organizations, enterprises and professionals of the industry at home and abroad. Mr. Luo Haocai, Vice Chairman of the National Committee of the Chinese People’s Political Consultative Conference (CPPCC), attended the opening ceremony and delivered a keynote speech. Mr. Wan Jifei, Chairman of CCPIT, Mr. Ge Honglin, Major of Chengdu Municipal People’s Government, and representatives of CEFCO Co-organizers (UFI, IAEE and SISO) also spoke at the opening.

Mr. Luo pointed out that the Chinese government attaches great importance to the development of the exhibition industry, giving full play to the coordination and self-discipline of professional associations and chambers of commerce. More efforts should be made to narrow the gap between the eastern, central and western regions, particularly focusing on those emerging forces, so as to build a unified, open, competitive and organized market system.

With four consecutive sessions, CEFCO’s influence is growing substantially, contributing to the strategic partnership and prosperity of the world exhibition industry, according to Mr. Wan, Chairman of CCPIT.

During the forum, Mr. Wang Jinzhen, Vice Chairman of CCPIT, released Annual Report on China Exhibition Industry 2007. The report provided a systematical review and analysis of the macro trends and basic features of China’s exhibition industry, from government supervision sector, degree of opening-up, to the market features of regional development.

Thanks to its high-standard, specialized and international operation, CEFCO 2008 has attracted great attention and participation from both Chinese and foreign professionals. Up to 48 guest speakers addressed at the forum, including senior economists, government officials, researchers, professors, and representatives of exhibition companies and organizations.

CCTV, along with local media in Chengdu, carried feature reports on CEFCO. And Alibaba Group made live report throughout the forum. Major Chinese media, such as the Xinhua News Agency, China Trade News, International Business Daily, China Conference and Exhibition, also made reports from different perspectives.

The success of CEFCO 2008 showed that an international cooperation platform between China and foreign exhibition industry, between government and NGOs had been built up and perfected, while its practical effects arising from the forum had also been acknowledged by many local governments.

## Opening Ceremony of CIEC (New Venue)

The opening ceremony of China International Exhibition Center (New venue) (hereinafter referred as CIEC (New venue)) formally began at 10:20, March 28th, 2008. Bai Lichen, Vice chairman of CPPCC, Gu Xiulian, former chairman of NPC Standing Committee, Hao Jianxiu, the former vice chairman of CPPCC, Wan Jifei, chairman of CCPIT, Du Yuzhou, chairman of CNTAC, and other leaders attended the opening ceremony and ribbon cutting ceremony. Leaders of relevant ministries, central people's government liaison office in Macao, Beijing government, Shunyi District government, and representatives of foreign embassies in China, national associations in China, expo industry at home and abroad, also attended this grand ceremony.

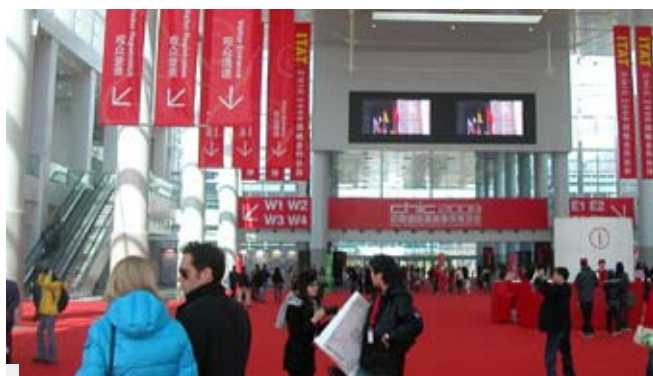
Chairman Wan Jifei delivered a speech in the opening ceremony on behalf of construction and management departments. According to his speech, construction of CIEC (New Venue) has been carried out by CCPIT independently through market operation. During the construction period, difficulties such as lack of funds, experience, and talents have been overcome by CCPIT with the support from relevant ministries and Beijing municipality, as well as from the public. CCPIT staff from top to bottom have demonstrated the CCPIT spirit, that is, defying all difficulties, pioneering, struggling ahead, working in unity and perseverance, thus ensured CIEC(New Venue)'s completion and opening as scheduled. It created a miracle of China exhibition industry, as it were. Wan said that the CIEC (New Venue) is now one of the largest international, comprehensive, modern exhibition centers with multiple functions in China, ranking itself among the first class in Asia, also in the whole world. The CIEC (New Venue) will relieve Beijing's awkwardness of lacking modern exhibiting facilities, and thus carries great significance in driving the service industry and facilitating Beijing's development towards an international exhibition metropolis. As the new logo and new landmark of Beijing, CIEC (New Venue) will highlight the history of Chinese exhibition industry.

The first show—The 16th China International Clothing & Accessories Fair (CHIC 2008) was held on the same day with CIEC (New Venue)'s opening ceremony. More than 1000 exhibitors from all over the world attended this show, with 46 thousand visitors in the inaugural day. The first cooperation between CIEC (New Venue) and CHIC benefits each other.

CIEC (New Venue)'s opening ceremony and its first show attracted wide attention from the society. Many media reported the grand occasion timely and spoke highly of CIEC (New Venue)'s scale and function.



Bai Lichen, Vice Chairman of CPPCC(the 6<sup>th</sup> from the left), Gu Xiulian, former Chairman of NPC Standing Committee(the 4<sup>th</sup> from the left), Hao Jianxiu, former Vice Chairman of CPPCC(the 8<sup>th</sup> from the left), Wan Jifei, Chairman of CCPIT(the 2<sup>nd</sup> from the left), and other leaders attended the ribbon cutting ceremony



# The 10<sup>th</sup> Beijing International Automotive Exhibition

The 10<sup>th</sup> Beijing International Automotive Exhibition (Auto China 2008) was held successfully from April 22 to 28, 2008 at the China International Exhibition Centre (New Venue). Over 2,100 exhibitors from 18 countries and regions participated in the show, taking up to 180,000 sqm of show space. The show hosted more than 680,000 visitors.

Major Characteristics of Auto China 2008:

## 1. Setting a New Record in Scale

Moving to the new location, Auto China 2008 set a new record in scale. The exhibition utilized the overall indoor 8 exhibition halls of CIEC(New Venue). With a total space of 106,000 sqm for passenger vehicles, 60,000 sqm for auto parts and suppliers, as well as 20,000 sqm for commercial vehicles, the exhibition space exceeded 180,000 square meters, which set up a new record for Asia's and China's automotive exhibition. With various concept models, debuts, new models displayed in excellent designed booths, the show became a magnificent occasion for the world auto industry.

## 2. Hosting All International and Domestic Name Brands

Nearly all the domestic and international PV brands participated in Auto China 2008. There were not only Asian and Chinese debuts, but also world premieres and concepts.

Treating Auto China 2008 as one of the international A-level trade event, nearly all the multinational automakers participated in the show.

Domestic exhibitors spared no effort to participate in the exhibition and staged a comprehensive display of the results of scientific research and innovation with our own intellectual property rights and name brands. Several major state-owned domestic Groups such as FAW Group, Dongfeng Group, SAIC,

Chang'an Group, Beijing Automobile Group, Guangzhou Automobile Group, Aviation Group II, and Weapons Group all organized the full range of products with ultra-large scale to take part in this show. A new force possessing their own intellectual property rights and name brands such as Chery, Great Wall, Geely and Brilliance all participated in Beijing auto show with the scale of more than 1000 square meters.

## 3. Operations Management

There was a significant improvement in the quality of the show, which built a good platform for domestic and foreign auto companies to communicate and display. The organizers set up the Auto China Secretariat to ensure the smooth running of the event.

The organizers made every endeavor to ensure the quality of the exhibition environment and service: a 26,000 sqm. exhibition hall had been built to fulfill the demands of the international suppliers; a shuttle bus line had been arranged to bring visitors to the venue, a substantial increase in the number of access control ticket machine, forming a sophisticated program to divert staff to enable an orderly visitor admission; free drinking water points, on-site first aid, and postal services are set, all of which were generally praised by the exhibitors, the audience, the media and the community.



## The 2<sup>nd</sup> Chinese Enterprises Outbound Investment Conference



Chairman Wan Jifei delivered a welcoming message at the opening ceremony



Vice Chairman Zhang Wei chaired conference

The Second Chinese Enterprises Outbound Investment Conference was co-hosted by the Ministry of Commerce of P. R. China and China Council for the Promotion of International Trade (CCPIT) in Beijing between April 22 and April 23, 2008.

With an effort to assist Chinese enterprises in going global in accordance with China's Going Global Strategy, the conference created opportunities for attending Chinese enterprises to exchange and network with China's government agencies, foreign investment promotion organizations, specialized investment service providers and their peers home and abroad. The conference was mainly focused on the introduction of the country's preferential policies and measures for going global, the investment climate and opportunities in other countries and regions, the investment service available from specialized service providers home and abroad, and the experience of going global from pioneering Chinese enterprises.

The conference, attended by over 600 participants, consisted of an opening ceremony, a plenary session, 7 parallel sessions and a show of investment service.

Mr. Zhang Wei, Vice Chairman of CCPIT chaired the opening ceremony, and Mr. Wan Jifei, Chairman of CCPIT, attended the opening ceremony and delivered a welcoming message. Mr. Zhang Xiaoqiang, Vice Chairman of National Development & Reform Commission of P. R. China, Mr. Xie Xuezhong, Deputy Commissioner of State Administration of Taxation of P. R. China and a senior official from the Ministry of Commerce of P. R. China attended the plenary session and elaborated the country's preferential policies and measures in favor of Chinese enterprises' going global. Representatives of British Chambers of Commerce, the Government of the City of Duesseldorf of Germany, Invest Hongkong and the Economic Development Agency of the Central Region of France also delivered presentations at the plenary session.

In the parallel Seminars on Investing in UK, Investing in Canada, Investing in Duesseldorf of Germany and Investing in US, speakers delivered presentations to show their investment climate and discussed about the strategy and practice for investing in them with over 300 participants from interesting Chinese enterprises.

In the Seminar on Chinese Agricultural Companies' Going Global and the Seminar on Chinese Mining Companies' Going Global, senior officials from the Ministry of Agriculture of P. R. China and the Ministry of Land and Resources of P. R. China discussed about the new opportunities, preferential policies and measures in favor of the agricultural companies and mining companies with the intention of going global in China, a number of ambassadors and commercial counselors to China from Asian, African and Latin American countries introduced the investment opportunities in their agricultural sectors and mining sectors respectively, and some Chinese companies shared their success of going global in their presentations.

In the Seminar on Chinese Organic Food Companies' Going Global, representatives of some local CCPIT sub-councils, CCPIT Supply & Marketing Sub-Council and CCPIT Agriculture Sub-Council made exchanges with a large number of producers and dealers of organic food home and abroad.

The Second Chinese Enterprises Outbound Investment Conference was a full success, with the participation of over 300 Chinese enterprises and a lot of attention from the government agencies, business circles and media home and abroad. The participants from Chinese enterprises learned knowledge from and exchanged views with the speakers actively during and after the conference, which reflected their zest in going global and practical attitude of learning.

## Chinese Business Delegation's visit to Slovenia and Croatia

On the occasion of the official visit of Mr. Jia Qinglin, Chairman of the National Committee of the Chinese People's Political Consultative Conference, to Eastern Europe, Mr. Wan Jifei, Chairman of China Council for the Promotion of International Trade, led a business delegation of more than 80 entrepreneurs to visit Slovenia and Croatia from May 8th to 14th. The First Council Meeting of China-Slovenia Business Council and China-Croatia Business Forum were jointly organized by CCPIT and the Slovenia Chamber of Commerce and Industry and Croatian Economic Chambers of Commerce respectively. The Chinese entrepreneurs from tourism, communication, automobile, shipping, machinery, electronics, architecture, pharmaceutical, energy and trading industries had extensive communications and discussions over specific co-operations with local business communities, which made the visit to a complete success.

The First Council Meeting of China-Slovenia Bilateral Business Council, jointly organized by CCPIT and CCIS, was held in Ljubljana on May 12th. Mr. Jia Qinglin attended the meeting and delivered a speech. Mr. Wan Jifei, Chairman of CCPIT, Mr. Jeršič, State Secretary at the Slovenian Ministry of the Economy, Mr. Milič, Director General of Chamber of Commerce and Industry of Slovenia as well as more than 150 business delegates of both sides attended the meeting.

The China-Croatia Business Forum, jointly organized by CCPIT and CCE, was held in Zagreb, the capital of Croatia on May 14th. Mr. Jia Qingling attended the forum and gave a keynote speech. Mr. Wan Jifei, Mr. Radošević, the Economic Advisor and Special Representative of the Croatian President, Mr. Pavlaković, State Secretary at the Croatian Ministry of Economy, Mr. Vidošević, President of Croatian Chamber of Economy and more than 200 business delegates from the sides attended the event, which was the biggest bilateral business activity ever held in Croatia.

The individual business meetings went on after the two seminars. By having face-to-face talks both sides got a better understanding of each other on their products and backgrounds, learnt the market needs, exchanged economic information, established mutual contacts and reached specific agreements of cooperation on product processing, trading, technology transfer and brand agent.

This visit has built a platform for exchanges and communications between the business communities and the chambers of commerce and has put a very positive influence on mutual understanding and cooperation expansion between Chinese and foreign enterprises. The two events have greatly promoted the development of China-Slovenia and China-Croatia economic relations and have contributed much to Mr. Jia Qinglin's visit.



CPPCC Chairman Jia Qinglin addressed the China-Croatia Business Forum



CPPCC Chairman Jia Qinglin addressed the China-Slovenia Business Forum

## CCPIT Strongly Supporting Disaster Relief & Post-disaster Reconstruction

After 5.13 Sichuan earthquakes happened, CCPIT conducted Earthquake Relief Work quickly. Chairman Wan Jifei, who was accompanying Chairman of the CPPCC National Committee Jia Qinglin on a visit abroad, immediately called back, inquired the disaster situation, arranged related work, and returned to homeland ahead of time along with President Jia Qinglin to discuss and dispose issues of CCPIT concerning supporting disaster relief.

On May 13, CCPIT sent condolence letters to Sichuan and other seven provincial and municipal governments separately, expressed their condolences to the people in quake-hit areas, and hoped to try to do CCPIT's best to support the people in the disaster areas to overcome the disaster and rebuild the homeland. At the same time, CCPIT addressed separately the local agencies, required all the members of CCPIT system in the disaster areas, under the unified leadership of the Central Committee, State Council and local Party Committees & governments, to rush into the front line of earthquake relief. CCPIT issued "Notice on Further Improving the Support for Earthquake Relief Work in Disaster Areas" & "Guidance on the Implementation of CCPIT system to Support the Disaster Relief Work" and deployed relevant work.

All the members of CCPIT rushed to donate to support the people in affected areas, a total of 1.64 million yuan was donated, and a collection of tents, computers, medicines, food, quilts, blankets were sent to disaster areas. The compression of "General Assembly of the 20th Anniversary of Establishment of CCPIT Branches" saved 300 thousand yuan, all of which was donated to the disaster area. ICC China initiated the Member Enterprises to provide assistance of 1110 tents and other supplies and will subsidize construction of "Caixi Primary School of ICC China" in Malu Town, Qingchuan County, Guangyuan City, Sichuan Province, and has signed Letter of Intent with the local government, the work is being prepared.

On October 25, CCPIT held conference in Chengdu to support disaster relief. The conference summed up support work of last phase and put forward the claim for the next phase. Person in charge from Sichuan, Chengdu, Gansu and Shaanxi Branch respectively introduced the assistance needs of next step in their regions, the head unit issued support plans and work programs. According to preliminary statistics, CCPIT branches in Guangxi, Guangdong, Shenzhen, Shanghai, Tianjin and other provinces, autonomous regions and municipalities sent fund & material and provided much-needed help for CCPIT branches in disaster areas to resume normal work. Shanghai, Tianjin, Zhejiang, Chongqing, Guangdong, and Shenzhen branch organized a mission to visit counterpart disaster areas and discussed the restoration & reconstruction work with the comrades of CCPIT branches in disaster areas. Anhui Branch and other branches, in accordance with the deployment of the headquarter, have targeted to set up a special leading group for support, Qingdao Branch also specially prepared trade & investment information for the disaster areas. The whole CCPIT system sent more than one million yuan-worth of donated funds and materials to earthquake-stricken area in Sichuan.

After the earthquake, CCPIT, giving full play to the advantages of foreign relations, actively contacted abroad to initiate donation to the disaster areas. CCPIT representative offices abroad, exerting the function of the Secretariat of Chinese-funded Enterprises Association, initiated Member Companies to actively

donate more than 24 million yuan. England-China Trade Association, Italian Foreign Trade Commission, the Japan-China Economic & Trade Center and other institutions have addressed us to express condolences to the people of disaster areas. On May 27, Sohn Kyung-shik, president of South Korea Chamber of Commerce & Industry and the South Korea-China Folk Economic Council, led a delegation to visit Chairman Wan Jifei, and donated two million yuan to disaster area. In the "International Forum of Chinese Ecological Civilization and the Green Competitiveness" jointly sponsored by CCPIT, the Economic Commission of the CPPCC National Committee and the State Forestry Administration, the French Veolia Group announced to provide 4 million yuan-worth Disaster Relief Supplies to the Chinese Government.



A great deal of funds and materials were sent rapidly by CCPIT to earthquake-stricken area



On behalf of CCPIT, Vice Chairman Wang Jinzhen donated funds and materials urgently needed to earthquake-stricken area

## Foreign Assistance Training Program



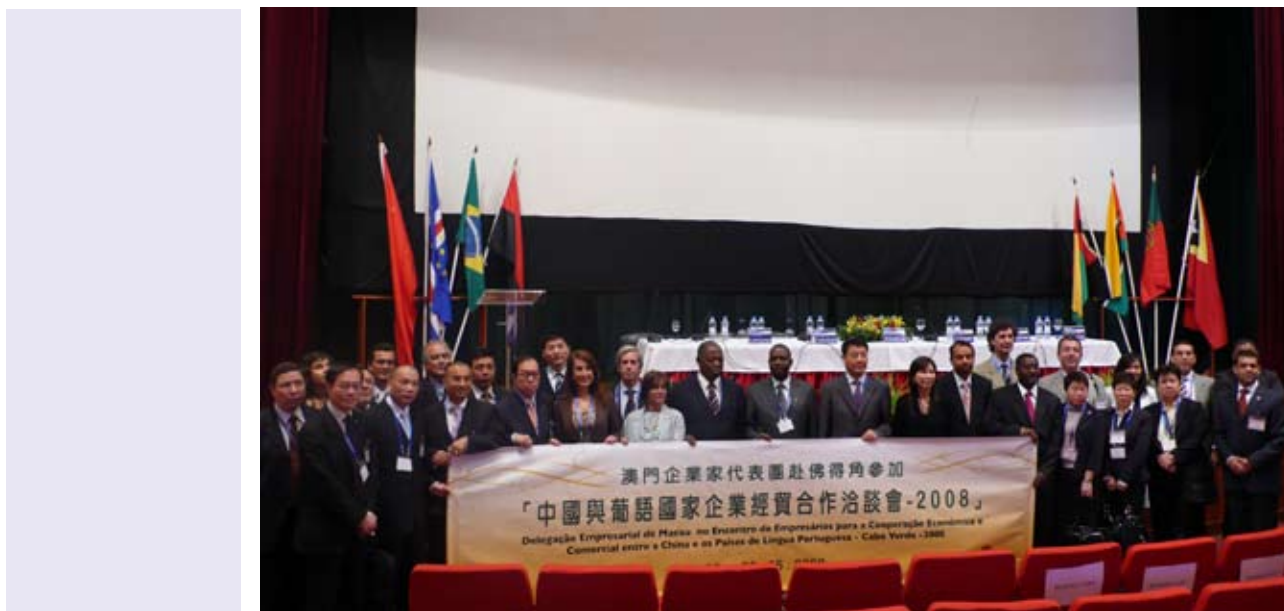
Group photo of the 3<sup>rd</sup> Training Program for Chambers of Commerce and Industry of Latin American, Caribbean and South Pacific Countries



Group photo of the 1<sup>st</sup> Training Program for Chambers of Commerce and Industry for Arabic Countries

In 2008, we successfully held the 1<sup>st</sup> Seminar for Chambers of Commerce and Industry of Arabic Countries, and the 3<sup>rd</sup> Seminar for Chambers of Commerce and Industry of Latin American, Caribbean and South Pacific Countries. Representatives from Algeria, Morocco, Tunisia, Bahrain, Jordan, Palestinian, Saudi Arabia, Djibouti, Egypt, Sudan, Chile, Colombia, Ecuador, Uruguay, Venezuela, Jamaica, Costa Rica, Cuba, Guatemala, Haiti, Bahamas, Fiji, Cook Islands, Niue and Tonga attended the seminars.

CCPIT Chairman Wan Jifei and Vice Chairman Wang Jinzhen respectively attended the opening ceremony and the closing ceremony of the seminars. Experts and supervisors from the Ministry of Commerce of P.R.C, Chinese Academy of Social Sciences, the Export-Import Bank of China and some CCPIT departments gave lectures on key contents such as how to Carry out Commercial Activities in China, Review and Prospect on Economic and Trade Relations with China, Network Construction of Chambers of Commerce and Industry and the Services for the Members, Commercial Arbitration, China's Foreign Investment etc, which offer good communication channels to the participants. Besides the lectures, we also arranged visits to the enterprises in Beijing Development Zone and CCPIT Light Industry Sub-Council. In order to enable the trainees to have a better understanding of economic and trade development in local areas of China, as well as to roles of local chambers of commerce in economic development, we arranged visits to Hebei, Jiangsu, Heilongjiang and Liaoning, during which the trainees could know about the development of the areas and relevant enterprises and have further discussions on specific projects. They went on an inspection tour of Sino-Arab Chemical Fertilizers Company Limited, Qinghuangdao Bay Firefighting Network Co. Ltd, Huabao Telecommunications Co., Ltd, Danyang Wanxin Optical Co., Ltd and Hafei Group. To facilitate domestic enterprises and sub-councils to establish cooperation with their foreign counterparts, CCPIT promoted their business contact among the trainee countries. The 3<sup>rd</sup> Training Program for Chambers of Commerce and Industry of Latin American, Caribbean and South Pacific Countries served as an effective support to the 2<sup>nd</sup> China-Latin American Business Summit in Harbin and to the implementation of the local government's foreign trade strategies. All the trainees attended the "Seminar for Business Leaders from Dalian and the Latin American, Caribbean and the South Pacific Regions" and conducted project negotiation with the representatives from Dalian and other seven coastal cities in Liaoning. The representatives of the 1<sup>st</sup> Training Program for Chamber of Commerce and Industry of Arabic Countries attended the business meetings in Nanjing and Qinghuangdao. All these activities have promoted the cooperation between the Chinese enterprises and foreign participants. CCPIT Hebei Sub-Council, Jiangsu Sub-Council, Nanjing Sub-Council and Qinhuangdao Branch have signed agreements and Memorandums of Understanding with Barin Young Entrepreneurs Association, Jordan Chamber of Industry, Jordan Amman Chamber of Industry, Chamber of Commerce and Industry Al-Ahassa of Saudi Arabia, Chamber of Commerce and Industry Jazan of Saudi Arabia, Chamber of Commerce and Industry Yanbu of Saudi Arabia, Sudanese Business & Employers Federation and Sudanese Chambers of Industry Association. Cooperation agreements have been reached for Heilongjiang Sub-Council and Harbin Sub-Council with Chilean-Chinese Chamber of Commerce, Industry and Tourism, Colombia National Federation of Commerce, the Jamaica Chamber of Commerce, ChinaYa of Costa Rica, Chamber Chinese-Guatemalan of Industry and Commerce, Chamber of Cooperation and Commerce, China-Guatemala, Fiji Chamber of Commerce and Industry, Tonga Chamber of Commerce and Industry and Niue Chamber of Commerce. In addition, letter of intent for cooperation were also signed between Dalian Sub-Council and Chilean-Chinese Chamber of Commerce, Industry and Tourism, Colombia National Federation of Commerce, Jamaica Chamber of Commerce, ChinaYa of Costa Rica, Chamber Chinese-Guatemalan of Industry and Commerce, Chamber of Cooperation and Commerce, China-Guatemala, Fiji Chamber of Commerce and Industry, Tonga Chamber of Commerce and Industry and Niue Chamber of Commerce, the Bahamas Chamber of Commerce, Cook Islands Chamber of Commerce and CADEXCO. During the two training programs, a total of 54 cooperation agreements were reached.



Group photo of representatives

## The Entrepreneurs Meeting for Economic and Commercial Co-operation between China and Portuguese Speaking Countries

The Entrepreneurs Meeting for Economic and Commercial Co-operation between China and Portuguese Speaking Countries – Praia, which was hosted by CCPIT in cooperation with Promotion of Investment Agency of Cape Verde (CI) and The Macao Trade and Investment Promotion Institute (IPIM), was held successfully from May 28th to 30th in Praia, Cape Verde.

Within the frame of China-Portuguese Speaking Countries Economic and Commercial Co-operation Forum, the Meeting will be held in each Portuguese speaking countries and region alternately following up the “Co-operation Protocol between the Investment and Commerce Organizations and the Chamber of Commerce of China and Portuguese Speaking Countries. Till now, the meeting has been successfully held in Macao, Portugal, Angola and Mozambique, and has exerted great influence in hosting countries. According to statistics, over 350 Chinese entrepreneurs had attended the meeting which covered over 1050 business matching activities, and over 100 cooperation intensions had been achieved during the meeting.

Over 400 representatives of enterprises and organizations from Chinese mainland, Macao, Cape Verde, Portugal, Angola, Mozambique and Guinea-Bissau held business talks in the field of telecommunication, aviation industry, transportation, agriculture, education, finance, furniture, cable, shoes, plastic manufacturing and so on. During two-day session of business talks, the organizer arranged business matching conscientiously and the meeting resulted in a majority of positive feedbacks. Attendees from different countries and region all praised the well-organized meeting, and they all believed that such high-quality business matching could provide businessmen with a good platform and further stimulate bilateral and multilateral economic cooperation. The attendees also showed interest and support for such meetings in other Portuguese speaking countries.

## The 3<sup>rd</sup> China-South Asia Business Forum

The 3<sup>rd</sup> China-South Asia Business Forum was successfully held in Kunming City, Yunnan Province from June 5<sup>th</sup> to 6<sup>th</sup>, 2008. This Forum was co-sponsored by China Council for the Promotion of International Trade (CCPIT), People's Government of Yunnan Province as well as SAARC Chamber of Commerce & Industry (SCCI), and undertaken by Yunnan Commercial Bureau as well as CCPIT Yunnan Branch .

The theme of the Forum was "Economic Cooperation between China and South Asia: Opportunities and Challenges". Four session topics were discussed during the forum including : Globalization and Economic Cooperation Between China and South Asia ; Optimizing Investment Environment to Promote Industrial Cooperation; Role and Means for Trade Facilitation and Regional Economic Cooperation by Chambers and Trade Promotion Organizations; China- South Asia International Transportation and Logistics Development.

During the inauguration speeches were delivered by Mr. Wan Jifei, Chairman of China Council for the Promotion of International Trade, Mr. Tariq Sayeed, President of SAARC Chamber of Commerce and Industry, Mr. Luo Zhengfu, Executive Vice Governor of People's Government of Yunnan Province, Mr. Eklil Ahmad Hakimi, Ambassador, the Islamic Republic of Afghanistan, Mr. Munshi Faiz Ahmad, Ambassador, the People's Republic of Bangladesh, Mr. Karunatlaka Amunugam, Ambassador, the Democratic Socialist Republic of Sri Lanka, and Mr. Lu Kejian, Director General, Department of Asian Affairs, Ministry of Commerce and Industry. Chamber presidents from SAARC Countries, representatives of CCPIT Sub-councils, officials from Chinese south-west provinces and business leaders from the region delivered speeches during the Forum as well.

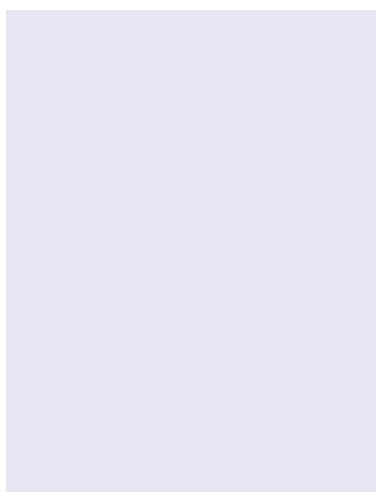
Mr. Wan Jifei, Chairman of CCPIT said in speech that the economic and trade cooperation between China and SAARC Countries had achieved great development as the cooperation fields kept expanding. During the First and the Second "China- South Asia Business Forum" the delegates

from the region researched into fields and methods of developing business cooperation between China and SAARC Countries, which shows the strong will throughout the region to strengthen cooperation and pursue win-win. He hoped the business communities could take the opportunity of the Forum to seek more ideas on cooperation and development.

Mr. Tariq Sayeed, President of SAARC Chamber of Commerce and Industry expressed in the inauguration that the business community in SAARC Countries wished to establish long term cooperation relation with China. The two sides could develop more exchanges and cooperation in the fields of infra-construction, transportation, pharmaceutical and resource exploration. As the trade provided more options for consumers, the business communities from both sides benefited a lot in the process.

Brilliant speeches were delivered by business elites from the region on different topics and fields. It is widely recognized that with the total population of 2.7 billion, China and SAARC compose a broad market. With the strong complementarity of industry structures and great potential in development, the two fast-growing economies should expand cooperation. The three consecutive successful China- South Asia Business Forums held in Yunnan province proved the good political and economic relations between the two economies, predicting that Yunan Province would play a more active role in the China- South Asia economic and trade cooperation.

During the Forum, the governor Qin Guangrong and Vice Governor Luo Zhengfu of Yunnan Province met Chamber presidents from SAARC countries. Vice Governor Luo Zhengfu attended the luncheon. Series of side events were held including the Media Joint Interview, China- South Asia Business Interaction Seminar, Delegation Visit to Kunming High Tech& Industry Development Zone, and Delegation Visit to the ports and roadways under construction in neighboring cities to South Asia, etc.



## China Pavilion of Zaragoza World Expo 2008



Jiang Shusheng (5<sup>th</sup> from the left in the front line), Vice Chairman of the NPC Standing Committee taking photo with working staff and local Chinese in front of China Pavilion on July 1

With the theme “Water and Sustainable Development”, World Expo 2008 was held in Zaragoza from Jun. 14 to Sep. 14. With the participation of 105 countries, 3 international organizations, 18 Spanish regions and 6 corporations, the Expo has attracted a total of 5.65 million visitors.

Authorized by the State Council, CCPIT organized China Pavilion to participate in the Expo. China Pavilion, covering an exhibiting area of 1100 square meters, is under the theme “Human Beings and Water: Returning to Harmony”. It received 1.8 million visitors, as one of the most successful pavilions in number of visitors during the Expo.

China Pavilion’s display was highly regarded. Emilio Fernandez, Commissioner of Expo Zaragoza, attended China National Day celebration and said, “China Pavilion has firmly grasped the Expo theme, and fully demonstrated the wisdom of the Chinese people on water. As one of the most striking pavilions at the Expo, China Pavilion was very popular among visitors from all nations, and contributed to achieving the expected number of visitors in the Expo.” Mr. Loscertales, the Secretary-General of International Expositions Bureau (BIE), commented as follows, “Over the past decade, I have witnessed China Pavilion progressing through previous Expos. China Pavilion in Expo 2008 is delicate in idea and design, and is the most successful one in China’s participation in World Expos.”

### 1. Innovative organizing work: fundamental guarantee for the success of China Pavilion

CCPIT has attached great importance to the preparation of China Pavilion. With the State Council’s approval to participate in Expo Zaragoza, CCPIT established the Organizing Committee of China Pavilion. Mr. Wan Jifei, Chairman of CCPIT, acted as Director of Instructing Committee for China Pavilion, and Mr. Wang Jingzhen, Vice-Chairman of CCPIT, as the Executive Director. CCPIT invited over 20 experts from relevant fields such as water resources, environment, philosophy, architecture, art and world expo to form an expert committee, to provide instructions and support to the theme, design, operation and activity planning of China Pavilion.

According to the Expo’s theme, CCPIT invited the Ministry of Water Resources to join into the preparation for China Pavilion, and Mr. Hu Siyi, Vice-Minister of the Ministry of Water Resources, thus acted as Director of Instructing Committee, together with Mr. Wan Jifei. This is the first time that CCPIT invited administration department to participate in organizing China Pavilion in an Expo. Such an arrangement has combined the experience of CCPIT in participating in world expos and the professional advantages of relevant departments, to make China Pavilion a mirror of China’s professional field while meeting the requirements of world expos.

Mr. Wan Jifei and Mr. Wang Jinzhen chaired many preparatory meetings, listened to work reports, studied on the theme of China Pavilion, display design, activity planning, and made relevant arrangements.

## 2. Wonderful display: an important platform for foreign exchanges

China Pavilion displayed the evolution of China's water civilization, water taming projects, using of water resources, and the Silk Road on the Sea, to present China's extensive and profound culture, wisdom as well as science and technology related to water.

On July 1, a Chinese government delegation headed by Mr. Jiang Shusheng, Vice-chairman of the NPC Standing Committee, attended China National Day celebrations. And the Chengdu Week, held on the same day, displayed the rapid development as well as the brand-new civilized and open image of the Chinese cities to visitors all over the world, especially the national indomitable and tenacious spirit in overcoming the tremendous earthquake disaster.

China Pavilion, serving as a platform for diplomatic and cultural exchanges, received 78 groups of foreign VIPs and VVIPs, in a total of 800 people, such as Secretary-General of the United Nations, Spanish Queen and Crown Prince, Crown Prince of Japan, Vice Premier of Kenya, as well as chairmen of international organizations, ministers, governors, mayors, chairmen of chambers of commerce, well-known entrepreneurs, and so on. Over 20 Chinese delegations have also visited China Pavilion.

CCPIT established close partnership with both domestic and foreign media, giving wide coverage of the Expo and China Pavilion. More than 200 thousand pamphlets were distributed during the Expo. Over 50 media reported on the various events of China Pavilion, including People's Daily, Xinhua News Agency, CCTV, major Chinese local media, Spanish Agencia EFE, Television of Spain, Aragon TV, Zaragoza TV, EL PAIS of Spain, and La Vanguardia.

## 3. Active promotion and experience accumulation for Expo 2010 Shanghai

As the last world expo held before Expo 2010 Shanghai, Expo 2008 Zaragoza is a great opportunity and important platform for us to learn about organizing world expos, attract visitors and sponsors, and promote Expo Shanghai.

An information desk for Expo Shanghai was set in the China Pavilion to promote the Expo.

8 study tours were organized by CCPIT, relevant government departments and local governments from China, in order to exchange ideas with Expo organizers and participants, and learn experiences for the participation of China's different provinces and cities in Expo Shanghai.

The Shanghai Week, right before the closing of the Expo, pushed the popularity of Expo 2010 to a climax. The 6th Shanghai Expo International Forum and relevant reception and evening show attracted numerous international participants, and further attracted visitors and sponsors to Expo 2010 Shanghai.



On Sep 18, Spanish Queen visited China Pavilion of World Expo 2008, Zaragoza



Cultural performance of China Pavilion on July 1



Vice President Xi Jinping delivered the Keynote Speech at the China-Saudi Arabia Economic and Trade Seminar



Vice President Xi Jinping addressed the China-Mongolia Economic Forum



Vice President Xi Jinping delivered the Keynote Speech at the China-Yemen Investment Seminar

## Chinese Business Delegation's visit to Mongolia, Saudi Arabia, Qatar and Yemen

Mr. Wan Jifei, Chairman of CCPIT led a senior business delegation to Mongolia, Saudi Arabia, Qatar and Yemen, accompanying Chinese Vice President Xi Jinping's official visit to above-mentioned countries from June 19th to 26th, 2008. In order to strengthen the relations between CCPIT and local chambers of industry and commerce, improve the communication between business areas and promote bilateral economic and trade cooperation, CCPIT organized China-Mongolia Economic Forum, China-Saudi Arabia Economic and Trade Seminar, China-Yemen Investment Seminar with its local counterparts respectively. The Chinese business delegation also paid a visit to Qatari Businessmen Association during this business tour.

The China-Mongolia Economic Forum, co-organized by CCPIT and Mongolian National Chamber of Commerce and Industry(MNCCI) was convened in Ulaanbaatar on June 20th. Chinese Vice President Xi Jinping, Mr. Rash, Minister of Road, Transportation and Tourism of Mongolia, Mr. Wan Jifei, Chairman of CCPIT and Mr. S.Demberel, Chairman of MNCCI attended the forum and delivered speeches. More than 200 Chinese and Mongolian entrepreneurs took part in the forum.

The China-Saudi Arabia Economic and Trade Seminar, co-organized by CCPIT, Council of Saudi Chamber of Commerce and Industry(CSCCI) and Jeddah Chamber of Commerce and Industry(JCCI) was held on June 22nd. Chinese Vice President Xi Jinping, Mr. Abdullah Ahmed Zainal Alireza, Minister of Commerce and Industry of Saudi Arabia, Mr. Souad Mathami, Minister of State of Saudi Arabia, Mr. Wan Jifei, Chairman of CCPIT, Mr. Abdulrahman AL-Rashed, Chairman of CSCCI, Mr. Saleh AL-Turki, Chairman of JCCI attended the seminar. Chinese Vice President Xi Jinping delivered keynote speech, Mr. Wan Jifei, Mr. Abdulrahman AL-Rashed and Mr. Saleh AL-Turki addressed the seminar. Nearly 400 entrepreneurs from both countries attended the seminar.

Mr. Wan Jifei, Chairman of CCPIT visited Qatari Businessmen Association(QBA) with some members of Chinese delegation on June 24th. Both sides held discussion on present bilateral economic and trade relations as well as the prospect of cooperation between CCPIT and QBA. CCPIT and QBA reached consensus on signing Memorandum of Understanding at an appropriate time and further promoting communication and economic relations between business areas through economic and trade forums and other activities.

The China-Yemen Investment Seminar, co-hosted by CCPIT and General Investment Authority of Yemen(GIA) was convened in Sana'a on June 25th. Chinese Vice President Xi Jinping, Mr. Ali Mohammed Mujawar, Prime Minister of Yemen attended the seminar and delivered keynote speeches. Mr. Wan Jifei, Chairman of CCPIT, Mr. Sleh Al-Attar, President of GIA and Mr. Mohammed Abdu Saeed, President of Federation of Yemen Chambers of Commerce and Industry addressed the seminar. More than 240 delegates from Chinese and Yemeni business areas took part in the seminar.

The China-Mongolia Economic Forum, China-Saudi Arabia Economic and Trade Seminar, China-Yemen Investment Seminar were successful held and praised by business areas at home and abroad. Chinese business delegation held business matching with local counterparts during their visits. Chinese and foreign entrepreneurs improved mutual understanding through discussion on projects of common interest and accomplished substantial achievement. With the aim of realizing mutual beneficial cooperation and win-win situation with Mongolia, Saudi Arabia, Qatar and Yemen respectively, Chinese delegation's four-country tour consolidates friendship between Chinese and foreign entrepreneurs, broadens communication channel among business areas, expands bilateral cooperation.

## The 3<sup>rd</sup> ABAC Meeting for 2008 and 2<sup>nd</sup> ABAC Small & Medium Enterprise Summit

From August 2<sup>nd</sup> to 3<sup>rd</sup>, the Second APEC Business Advisory Council (ABAC) SME Summit, jointly hosted by the ABAC, the China Council for the Promotion of International Trade (CCPIT), the People's Government of Hangzhou and the Alibaba Group, was held and concluded successfully in the Great Hall of the People in Hangzhou. The Honorable Bai Lichen, Vice Chairman of the Chinese People's Political Consultative Conference (CPPCC), Wan Jifei, Chairman of the CCPIT, and Governors and party leaders of Zhejiang Province and Hangzhou City were among the attendees of the event. The Summit was a gathering of more than 250 ABAC members and staffers and over 10,000 SME representatives, government officials and academic elites and was covered by over 400 Medias from all around the Asia Pacific Region.

Mr. Bai Lichen, Vice Chairman of CPPCC, delivered an address and declared the opening of the Summit. Mr. Wan Jifei, Chairman of the CCPIT, Mr. Juan Raffo, Chairman of ABAC and Mr. Wang Guoping, Secretary-General of The CPC Hangzhou Municipal Committee, also made remarks at the Opening Session.

The conference addressed four major themes of Technology, Training, Financing and Corporate Social Responsibility and featured prominent speakers including Madam Wang Lili, Senior Executive Vice-President of Industrial and Commercial Bank of China, Mr. Masayoshi Son, Founder and CEO of Softbank Group, Jet Li, Founder of One Foundation, Jack Ma, Founder and CEO of Alibaba Group, Shi Yuzhu, Founder and Chairman of the Giant Group. This meeting was the first gathering of major business leaders in the Asian-Pacific Region in China to develop an agenda for SME development.

The Summit had remarkable achievements. The Third ABAC Meeting for 2008, held in Hangzhou Hyatt Hotel from Aug 3<sup>rd</sup> to 6<sup>th</sup>, discussed the major issues of the Summit, produced the ABAC Statement on SMEs (Hangzhou-Lima Declaration) calling for vitalizing SMEs and pushing for sustainable development in trans-Pacific region, and issued a formal Advisory Report on the Government Promotion of SMEs Development in the Region. ABAC appealed to work out an Action Plan, specifying targets and timetables, and emphasizing on Technology, Financing and Training of SMEs. Against the severe context of Doha Round failure, this Declaration reached new consensus for global business communities in promotion of trade liberalization, and provided them with a new hope. SMEs had been drawing much of the worldwide attention in recent years, but the Hangzhou-Lima Declaration was the first-ever document published solely for this issue. Named after the Cities where it was published, Hangzhou-Lima Declaration demonstrated China's contribution to Asia-Pacific regional cooperation and its efforts in promotion of SMEs development.



Main Venue of the Second ABAC Small & Medium Enterprise Summit



The main speakers of the third APEC Business Advisory Council (ABAC) Meeting for 2008



President Hu Jintao addressed the Forum on World Expo Cooperation and Exchange between Korea and China

## Forum on World Expo Cooperation and Exchange between Korea and China

President Hu Jintao visited Korea from August 25th to 26th, 2008, at the invitation of Korean President Lee Myung-bak. The Forum on World Expo Cooperation and Exchange was held on August 26th in Korea by CCPIT and Shanghai Municipal Government. President Hu Jintao and Korean Prime Minister Han Seung-soo attended the forum and made speeches, and the two parties reached an important consensus on World Expo cooperation. More than two hundred World Expo experts, government officials, entrepreneurs and journalists from both countries attended the Forum.

Under the theme “Persisting with Mutual Benefits, Constructing a Harmonious World”, Hu pointed out that it is an important consensus to strengthen world expo cooperation between China and Korea. Both countries would take Expo Shanghai and Expo Yeosu as opportunities, designate 2010 as China Visit Year, and 2012 as Korea Visit Year, and launch various activities. As he believed, owing to both countries’ joint efforts, Expo Shanghai and Expo Yeosu would achieve great success, further promoting bilateral relations and contributing to world harmony.

Mr. Wan Jifei, Vice Chairman of the National Organizing Committee, Executive Director General of the Executive Committee for Expo Shanghai, and Chairman of CCPIT, delivered a speech under the theme “Mutual Benefits, Cooperation and Development”. As he said, China and Korea are members of the Bureau of International Expositions (BIE) and play very important roles in BIE and Expo affairs. Both countries have a long history of participating in world expos and will host one in 2010 and 2012 respectively. They have long supported each other in Expo field, which has contributed to our cooperation in politics, economy, culture and many other fields. CCPIT, together with National Organizing Committee for Expo Shanghai, would like to share this opportunity with the Korean people and relative organizations, to enhance our friendship and cooperation in world Expo affairs, and promote joint development with mutual benefits.

During the forum, Mr. Wan, on behalf of the National Organizing Committee for World Expo 2010 Shanghai, signed a Memorandum of Understanding on Cooperation and Exchange between Expo 2010 Shanghai and Expo 2012 Yeosu with Chang Seung-woo, Chairman of the Organizing Committee for Expo Yeosu. Mr. Hong Hao, Director-General of the Bureau of Shanghai World Expo Coordination, signed Participation Contract of Expo Shanghai 2010, China (The Republic of Korea) with Cho Hwan-eik, president of Korea Trade-Investment Promotion Agency.

## China-Central America Economic and Commercial Forum

On September 11<sup>th</sup>, CCPIT and PROCOMER co-hosted the China-Central America Economic and Commercial Forum in San Jose, Costa Rica. Mr. Yu Ping, Vice Chairman of CCPIT, Mr. Wang Xiaoyuan, Ambassador of China to Costa Rica, Mr. Pacheco, Deputy Minister of Foreign Trade of Costa Rica, Mr. Condo, President of INCAE, and other speakers from China, Costa Rica, Guatemala, Salvador and Dominica attended the meeting together with more than 150 representatives from the business communities. The participants held extensive discussions on the economic development of the two sides and the broad cooperation potential for future investment and trade. Salvador-China Friendship Association and Guatemala-China Chamber of Commerce helped organize the delegations from their own countries.

In his speech, Vice Chairman Yu Ping said that CCPIT has always been engaged in promoting the communication between China and the Central American countries, and has established close partnership with many chambers and associations in the region. In the future, CCPIT is willing to deepen the existing cooperation in order to provide the enterprises from both sides with effective services.

Ambassador Wang Xiaoyuan reviewed the comprehensive development of the bilateral relations between China and Costa Rica, including the areas of politics, trade and economy, science, energy, financial sectors and culture, etc. He encouraged the enterprises to carry out more business cooperation for mutual benefits.

Deputy Minister Pacheco and other speakers from Costa Rica introduced the economic situation and trade and investment opportunities in the country. After reviewing the development of bilateral relations, they expressed the eagerness to start the FTA talks with China as soon as possible.

Other speakers including Mr. Flores, Mayor of Quezaltepeque City of Salvador and President of the Federation of China-Central America Friendship, Mr. Alvarez, Consultant to Dominica Export and Investment Promotion Center, and a professor from Francisco Marroquin University made respective introduction about the economic situation and opportunities in their country. In his speech, Mr. Flores cited the successful case of the Golden Will Industrial Ltd, which exported buses to Salvador, to prove the importance of the high-quality and low-cost Chinese products in improving people's living conditions and the municipal infrastructures of the country.

The Chief Representative of Guatemala Government for 2010 Shanghai World Expo briefed the audience on the unprecedented scale of the Expo and the plan of Guatemala government. He called on the Central American countries to organize a joint delegation to attend Shanghai Expo, and take the historical opportunity to expose the beauty of Central America to China and to the whole world, which will also promote the business relations with China.

The Forum also had a session for representatives from successful businesses to exchange their experience and have interactive communication with the audience. The Forum enjoyed a friendly and active atmosphere. Afterwards, matchmaking meetings were arranged and the participants were also invited to visit the China Trade EXPO, which was held synchronously with the Forum.



Vice Chairman Yu Ping delivered a speech at China-Central America Economic and Commercial Forum

## China-ECOWAS Economic and Trade Forum

Approved by the State Council and co-organized by CCPIT and ECOWAS (the Economic Community of West African States), the China-ECOWAS Economic and Trade Forum was held in the morning of September 23<sup>rd</sup> in Beijing.

Around 1000 participants attended the Forum, including 13 ministers from the 8 member states of ECOWAS such as Dr. Chambas, President of ECOWAS Commission, Mr. Engr. Charles C. Ugwu, Minister of Commerce and Industry of Nigeria, S.E. Mme. Aichatou Mindaoudou, Minister of Foreign Affairs and the Cooperation of Niger and Badra Alou Macalou, Minister of Malians abroad and African Integration, and presidents of some ECOWAS regional economic organizations, banks, and chambers of commerce and industry, diplomatic leagues to China, entrepreneurs and journalists. Mr. Wan Jifei, Chairman of CCPIT, Dr. Chambas, President of ECOWAS Commission, representatives from the China Export & Credit Insurance Corp., China Road & Bridge Corp., Huawei Technologies Co., Ltd., the China Civil Engineering Construction Corp., and China Gezhouba Group Corp., together with Minister of Commerce and Industry of Nigeria, Group CEO of Ecobank Transnational Incorporated Ltd, Commissioner of the Macroeconomic Policy of ECOWAS Commission, and etc. addressed the forum.

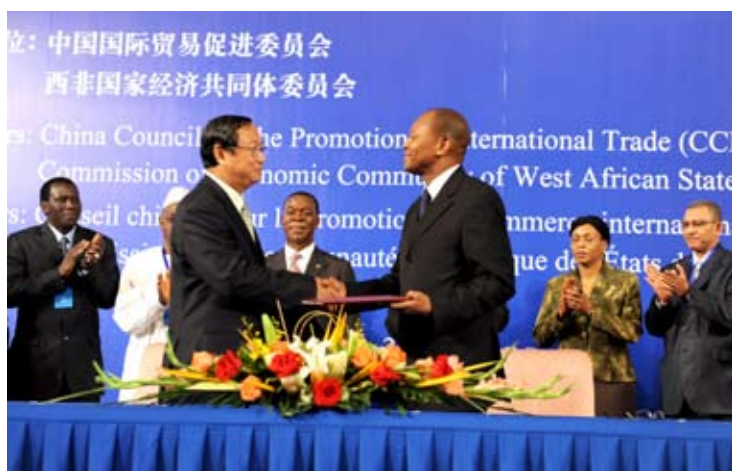
Afterwards, CCPIT signed cooperation MOU with ECOWAS Commission. Both parties were committed to the development of bilateral economic cooperative relations. The business communities signed 4 Agreements of Cooperation in the electric power and infrastructure fields. Entrepreneurs also carried out business matching dialogue in the fields of energy and mineral mines, petrochemical, machinery and telecommunication, financial services, tourism and construction engineering.

In the afternoon of September 23<sup>rd</sup>, Vice Premier Wang Qishan met with around 20 ministers of West African states headed by President Chambas in Ziguangge (Hall of Purple Lights) of Zhongnanhai. Vice Premier extended warm welcome to the visiting ministers, sincere congratulations to the opening of the China-ECOWAS Economic and Trade Forum and strong support to the establishment and deepening of the cooperative relations between CCPIT and ECOWAS. President Chambas extended gratitude to Vice Premier Wang Qishan. He pointed out that African economy witnessed fast growth in recent years and he himself had attended the Beijing Summit of the China-Africa Cooperation Forum in 2006. Member states of ECOWAS would like to follow up the economic activities on the basis of the Forum. President Chambas would like to mechanize the China-ECOWAS Economic and Trade Forum so that it could function as a communication platform for the business communities of China and ECOWAS.

In the morning of September 25<sup>th</sup>, the ECOWAS economic delegation consisting of 200 members and headed by President Chambas visited Wuhan, Hubei province and attended the Middle China (Wuhan) Business Matching of the China-ECOWAS Economic and Trade Forum. Mr. Ruan Chengfa, Mayor of Wuhan, Dr. Chambas, President of ECOWAS Commission, Mr. Yu Ping, Vice Chairman of CCPIT and Mr. Christina Adovalende, President of ECOWAS Bank for Investment and Development attended and addressed the Opening Ceremony. Mayor Ruan Chengfa, President Chambas, Vice Chairman Yu Ping and Mr. Yue Yong, Vice Mayor of Wuhan attended the inauguration ceremony of the "China-Africa Chamber of Commerce and Industry Wuhan Liaison Office".

In the morning of September 26<sup>th</sup>, Mr. Duan Lunyi, Vice Governor of Hubei province, had a meeting with President Chambas and other ministers of ECOWAS.

During their stay in Wuhan, around 800 entrepreneurs from ECOWAS and Middle China attended the projects-promotion seminar and business match-making. This was the highest-level and largest-scale African delegation that had visited Wuhan this year.



CCPIT Chairman Wan Jifei signed cooperation MOU with Dr. Chambas, President of ECOWAS Commission

## 2008 China (Qinghai) International Halal Food & Product Fair

Co-hosted by CCPIT and the People's Government of Qinghai, the 2008 China (Qinghai) International Halal Food & Product Fair (hereinafter refer to as the Halal Fair or the Fair) was successfully held in the Qinghai International Exhibition Center on October 10-13, 2008. During the Fair, CCPIT and Qinghai Government co-hosted a number of business events including the China-Muslim Countries Business Cooperation Forum, International Halal Standard Training and Bilateral Business Matchmaking Meetings.

China National Food Industry Association, China Islamic Association, China Chamber of Commerce for Import and Export of Light Industry and Handicrafts, Malaysia External Trade Development Corporation, China-ASEAN Business Council and China-Arab Business Council supported the organization of the Halal Fair by organizing domestic and foreign exhibitors and buyers. The exhibition area of the Fair reached 18,000 sqm. with 420 booths. 67 exhibitors and over 100 buyers from 26 countries and 200 trade visitors from China participated in the Fair. Invited by CCPIT, Iran and Malaysia set up their national pavilions.

In response to the food quality scandal, CCPIT concentrated the Halal Fair on the issues of quality of halal food and products and international standards, which was warmly echoed by the Fair participants.

The exhibits covered a wide range of industries such as halal food, flororing, beverage, health care, manufacturing equipment, Muslim garment, jewelry, and handicrafts. Manufacturers and owners of technologies and brands were the majority of exhibitors. The 4-day Fair recorded nearly 150 thousand person-time of visitors. 36 contracts valued reached 213 million USD during were concluded during the Halal Fair.

At the China-Muslim Countries Business Cooperation Forum, Mr. Wang Zhanhe, President of Inner Mongolia Little Sheep Group, representing over 200 Chinese exhibitors, released the Declaration of Quality and Credibility by Chinese Halal Food Companeis to all Chinese and foreign participants. The Declaration emphasized that the Chinese halal food companies must work with the government organizations to establish an efficient safety guarantee system and a company credibility system in order to promote the healthy development of China's halal industry, improve the international image of Chinese companies.

Funded by the State Administration of Foreign Experts Affairs, CCPIT hosted the Halal Standards and Certification Training during the Fair in Xining. Three experts from Malaysian Halal Development Corporation (HDC) made presentations on the background of halal standards and certification system, the importance of halal certification to international trade and the procedure of international halal certification. Over 100 Chinese participants attended the training. CCPIT and HDC reached agreement that proper measures of cooperation should be taken to provide international certification services to Chinese companies.

The hosts of the Fair organized bilateral business matchmaking meetings for Iran and Malaysia national exhibition delegations. Hundreds of Chinese and foreign business representatives negotiated based on concrete project proposals. Mr. Mohamed Bennis, head of Moroccan delegation, viewed that the Moroccan businesses acknowledged the manufacturing capacity and competitiveness of halal food and products in China through the participation in the fair.

A number of famous Chinese companies including COFCO, Chia Tai Group Qinhuangdao Co., Inner Mongolia Little Sheep Group and Beijing Yushengzhai Group participated in the Halal Fair. The 2009 China (Qinghai) International Halal Food & Product Fair will be held on August 6-9, 2009 in Xining, Qinghai, China.



Main Venue of the 2<sup>nd</sup> China-Latin America Business Summit

## The 2<sup>nd</sup> China-Latin America Business Summit

On October 20<sup>th</sup> and 21<sup>st</sup>, working together with the Provincial Government of Heilongjiang and the Municipal Government of Harbin, CCPIT organized the 2<sup>nd</sup> China-Latin America Business Summit in Harbin. With the theme of “Innovating Trade Service, Strengthening Regional Cooperation”, the Summit is targeted to strengthen the communication and cooperation between the enterprises and chambers of commerce of the two sides, and to provide new foreign trade opportunities for the North Eastern provinces. More than 800 entrepreneurs from 25 countries and regions attended the conference. At the same time, CCPIT held the 2<sup>nd</sup> China-Latin American Trade Promotion Agencies Round-table Meeting and Project Matchmaking Symposium, which produced fruitful results.

On October 20<sup>th</sup>, the grand opening ceremony of the Forum was held in Harbin. Special guests including Mr. Zhou Tienong, Vice Chairman of the NPC, Mr. Wan Jifei, CCPIT Chairman, Mr. Ji Bingxuan, Party Secretary of Heilongjiang Province, Mr. Li Zhanshu, Governor of Heilongjiang Province, Mr. Du Yuxin, Party Secretary of Harbin City, Mr. Zhang Xiaolian, Mayor of Harbin City, Mr. Guzman, Deputy Minister of Bolivian Foreign Ministry, Mr. Gadea, Deputy Minister of Industry, Energy and Mining of Uruguay, attended the ceremony with Ambassadors from seven Latin American countries as well as the representatives from UNECLAC.

The signing ceremony of the 2<sup>nd</sup> China-Latin America Business Summit

Speakers from government agencies, chambers of commerce, enterprises from both sides and international organizations talked on a variety of topics including the emphasized industries in China, the economic features of Latin America, China’s regional development strategy, and the opportunities and challenges in China-Latin American foreign trade relationship.

On the 21<sup>st</sup>, the Project Matchmaking Symposium was held, and over 400 Chinese entrepreneurs had hundreds of matchmaking meetings with about 100 entrepreneurs from Latin America, during which dozens of commercial agreements were signed.

CCPIT held the 2<sup>nd</sup> China-Latin American Trade Promotion Agencies Round-table Meeting with its Latin American counterparts. CCPIT and its sub-councils met with 21 chambers of commerce and trade promotion agencies from 12 Latin American countries.

The proposal initiated by CCPIT Chairman Wan Jifei that all the trade promotion organizations play a more active role in the bilateral economic and trade relationship was well received and supported by the representatives from other countries. The Round-table meeting stressed that the trade promotion agencies of China and Latin American countries should strengthen their coordination and promote substantial cooperation through various channels like information exchange, business visits, seminars, matchmaking meetings, training projects and exhibitions, etc. The meeting also asked for further inter-governmental dialogues and practical measures to promote the convenience of mutual trade and investment.

The representatives attending the Round-table Meeting unanimously agreed that the China-Latin America Business Summit plays a positive role in promoting the bilateral economic and trade relationship, and also the cooperation among the enterprises. They looked forward to the 3<sup>rd</sup> Summit which will be held next year in a Latin American country.

At the invitation of the organizing committee, the Embassies of Latin American countries in China hosted picture shows during the Summit. 11 countries set up booths and gave out brochures to show the natural beauties, cultural heritages and their special products. Heilongjiang Province also had its own show with the theme of “Attractive Heilongjiang”, which greatly aroused the interests of the guests.



Vice President Xi Jinping delivered a keynote speech at the Opening Ceremony of AEBF11



Chairman Wan Jifei delivered Welcome Address

## The 11<sup>th</sup> Asia-Europe Business Forum (AEBF11)

Hosted by China Council for the Promotion of International Trade (CCPIT), AEBF11 was held in Beijing from Oct. 21<sup>st</sup> to 23<sup>rd</sup>. 890 officials and business people in total from 29 Asia-Europe Meeting (ASEM) members attended this Forum.

With the theme of “Seize the trend, Time for Action and Public-Private Partnership”, AEBF11 was held under the circumstance of the second round of ASEM expanding and sharp turbulence of the global economy and finance. Based on deeply discussion of topics like “A Harmonious Neighborhood: Retrospect and Outlook on Asia-Europe Economic Cooperation”, “Facing the Global Economic Challenges: What Actions Shall We Take?”, and “Financial Security”, “Energy Cooperation”, “SME Development”, “Trade and Investment Facilitation” as well as “Environment and Climate Change”, AEBF11 submitted policy recommendations to 45 leaders from ASEM members. Meanwhile, AEBF11 gained wide concerns from Asian and European countries.

Vice president Xi Jinping delivered a keynote speech on the opening ceremony of this Forum, entitled “Deepening Cooperation and Development for Common Prosperity”, expressing the Chinese government's support to AEBF and elaborating Chinese government's viewpoint on five fields commonly concerned by business community.

Indonesian President Susilo Bambang Yudhoyono and Vietnamese Prime Minister Nguyen Tan Dung addressed the conclusion session and closing luncheon respectively on the measures to take facing the financial crisis and the Indonesia and Vietnam's expectation for the upcoming Asia-Europe Meeting.

On the second plenary session of ASEM7 on Oct. 25, Mr. Wan Jifei, Chair of AEBF11 and Chairman of CCPIT, gained positive comments from present leaders when reporting to leaders from ASEM members of “Chairman Statement of AEBF11”, the outcome document of AEBF11.

The fruitful results of AEBF11 show that Chinese business community has made great progress in multilateral business and trade exchanges.

Firstly, this forum built a platform for the direct communication between government and business community. It is the first time that as many as three leaders addressed an AEBF; and AEBF11 also ranks the first place regarding the number of attendants in the history of AEBF.

Secondly, on AEBF11, a certain consensus was achieved on the commonly concerned topics like finance, trade and investment, energy, SME development, climate change and environment protection. Through the announcement of “Chairman Statement of AEBF11”, the strategy and specific feasible recommendations were proposed to cope with the current crises with joint efforts from Asia-Europe countries.

Thirdly, the success of AEBF11 held in Beijing was a significant achievement in Chinese non-official diplomacy. Furthermore, the wide attention drawn by AEBF11 will act as a guiding and encouraging force to promote the participation of Chinese enterprises in global multilateral business and trade exchanges.

## The 5<sup>th</sup> China-ASEAN Business and Investment Summit

The 5<sup>th</sup> China-ASEAN Business and Investment Summit (CABIS) was convened in Nanning, Guangxi on October 22<sup>nd</sup>, 2008. Chinese Vice Premier Wang Qishan attended the opening ceremony and delivered keynote speech. Mr. Samdech Hun Sen, Prime Minister of Cambodia, Mr. Thein Sein, Premier of Myanmar, Mr. Bounnhang Vorachith, Vice President of Laos, Hon. Prospero C. Nograles, Speaker of the House of Representatives of Philippines, Mr. Hoang Trung Hai, Vice Premier of Vietnam, Dr. Supachai Panitchpakdi, Secretary General of United Nations Conference on Trade and Development, Dr. Surin Pitsuwan, Secretary General of ASEAN Secretariat and Mr. Bi Jingquan, Deputy Secretary General of State Council of China, Mr. Chen Deming, Minister of Commerce of China, Mr. Guo Shengkun, Secretary of Guangxi Communist Party Committee, Standing Committee of Guangxi People's Congress, Mr. Ma Biao, Governor of Guangxi Zhuang Autonomous Region attended the opening ceremony as well. The opening ceremony was chaired by Mr. Yu Ping, Vice Chairman of CCPIT. The attendees also include more than 1,400 government officials, leaders of chamber of commerce, entrepreneurs, scholars from China and ASEAN. About 250 persons from media circle reported the summit.

Vice Premier Wang Qishan proposed four suggestions on response to global financial crisis, slowdown of world economy and promotion of cooperation between China and ASEAN, which include further deepening cooperation on goods and service trade, strengthening sub-regional cooperation, improving cooperation scheme and responding to challenges in consistent efforts.

Two concurrent forums, SMEs cooperation forum and investment forum were held in the afternoon.

Mr. Chen Zhangliang, Vice Governor of Guangxi Zhuang Autonomous Region, Mr. Chua Tiam Wee, National President of Small Medium Industry Association of Malaysia, Mr. Liu Shengyi, Executive Vice President of Tencent, Mr. Somphop Petaibanlue, Vice President of Chia Tai Group, Thailand, Mr. Klaus Gerhausser, Director General of East Asia Department of Asian Development Bank, Mr. Wu Jiang, Deputy General Manager of Sichuan Changhong Electric Corporation, Mr. John K. Tan, President of Federation of Filipino-Chinese Chambers of Commerce and Industry delivered speeches on the forum. Mr. Yu Ping, Vice Chairman of CCPIT presented concluding remarks and emphasized the important role that SMEs have played in developing national economy in a healthy way. He suggested that China and ASEAN countries should establish database of both sides' enterprises and products in order to carry out cooperation and bring benefits to mutual visits.

Mr. Ma Biao, Governor of Guangxi Zhuang Autonomous Region, Mr. Thongmy Phomvisay, Deputy Minister of Planning and Investment of Laos, Mr. Yan Li, Mayor of Suzhou Municipal Government, Ms. Low Sin Leng, President of Sembcorp Industries, Singapore, Professor Shen Shishun, Director of Asia-Pacific Studies of China Institute of International Studies, Mr. Zhao Shigang, member of Executive Committee and President of Financial Department, Bank of China, Mr. Chen Jiangang, Vice President of Hongdou Group delivered speeches on investment cooperation forum.

In order to express appreciation to chambers of commerce and industry of ASEAN countries for their support and cooperation on CABIS, the China-ASEAN friendship party was held on Oct 23<sup>rd</sup>. Mr. Yu Ping, Vice Chairman of CCPIT presented commemorative plaque of 5<sup>th</sup> anniversary of CABIS to chambers of commerce of ASEAN countries include Indonesia, Laos, Myanmar, Singapore, Thailand and Vietnam.

CABIS is co-hosted by MOFCOM, CCPIT and government of Guangxi Zhuang Autonomous Region, supported by ASEAN Chambers of Commerce and Industry, China-ASEAN Business Council and chambers of commerce of ASEAN countries. CABIS has been successfully held for 5 times, and has become the top-level event for Chinese and ASEAN business circles as well as a platform for regional communication and cooperation.



Vice Premier Wang Qishan delivered the keynote speech at the 5<sup>th</sup> CABIS



Vice Chairman Yu Ping chaired the 5<sup>th</sup> CABIS

## The 2<sup>nd</sup> Canada-China Business Forum



Chairman Wan Jifei took photos with present guests both home and abroad

At the invitation of CCPIT, Canada-China Business Council (CCBC) and Canada Federal Council (COF) led a large joint delegation from five Canadian provinces to China from November 1st to 12<sup>th</sup>. The delegations from the provinces of Ontario, New Brunswick, Manitoba, and Prince Edward Island were headed by their Premiers and the Province of Quebec was headed by Mr. Pierre Johnson, its Former Premier. Working closely with CCBC, CCPIT held a series of events within the framework of the 2<sup>nd</sup> Canada-China Business Forum.

On November 3<sup>rd</sup>, the Opening Ceremony of the Forum was held in Beijing. Following the ceremony, a full schedule of plenary meetings, leaders' forum, industrial parallel meetings, and matchmaking meetings was arranged, which provided great opportunities for the dialogues of both the commercial sectors and political communities. Special guests of the Forum including Mr. Yang Chongyong, Deputy Governor of Hebei Province, Mr. Shi Jichun, Deputy Governor of Henan Province, Mr. Cai Limin, Deputy Governor of Shandong Province, and Mr. Guo Kailang, Deputy Governor of Hunan Province were invited to attend the conference and had direct communication with the Premiers from Canadian provinces. CCPIT Chairman Wan Jifei addressed the Opening Ceremony to more than 600 company representatives from both countries. After the Opening Ceremony, 23 cooperation agreements were signed with a total contract volume of 3.3 billion Canadian dollars, covering a wide range from environmental protection, aerospace to education, etc. The two sides talked about the new channels for the regional cooperation, and held discussions on a variety of topics including the economic structural shift and its influence on the allocation of resources, manufacturing industry, trade and investment, the influence of the US financial crisis, and the opportunities in the trade and economic relationship between Canada and China. The leaders from Chinese provinces also took the opportunity to introduce the investment environment and business opportunities in their own provinces, which aroused great interest among the Canadian delegation.

The Forum also invited Mr. Zhang Xiaoqiang, Vice Chairman of NDRC, and Mr. Wang Chao, Assistant Minister of MOFCOM, to give keynote addresses respectively at the luncheon and the gala dinner on the topics of China's achievement of the past 30 years and the current situation and visions for the cooperation between Canada and China. During their visit to Beijing, the

delegation also paid visits to Foreign Minister Yang Jiechi, and Mr. Li Xueyong, Deputy Minister of Ministry of Science and Technology. The provinces of Ontario and Quebec respectively signed with the Ministry of Science and Technology the MOU on Innovation Cooperation and the Joint Declaration on Starting the Second Collection of Research Projects for Cooperation.

On November 5<sup>th</sup>, CCPIT co-hosted the second session of the Forum in Chongqing with the Municipal Government of Chongqing city and CCBC. CCPIT Chongqing Sub-council took the responsibility of the specific arrangement. Mr. Zhou Mubing, Deputy Mayor of Chongqing City presided at the Opening Ceremony. Premier Shawn Graham of New Brunswick spoke on behalf of COF, and Mr. Huang Qifan, Executive Vice Mayor of Chongqing, delivered the keynote speech. The Forum included a special session of West Development Seminar with the topics on "Opportunities and Challenges in the West" and the "Sustainable Development and Enterprise Innovation", besides a series of events including the Canadian Trade and Commerce Seminar, the Matchmaking Meeting for Environmental Protection Industry, the Matchmaking Meeting for Education and Technological Research, and the Matchmaking Meeting for Aerospace Industry. Following the conference, the Canadian delegation visited the Cuntan Port, the Northern New Zone and the joint corporation with Ford Automobile. Later, Mr. Bo Xilai, Party Secretary of Chongqing and Member of CPC Politburo, met with the delegation representatives and attended the gala dinner.

On November 6<sup>th</sup>, the Shanghai Session of the Forum was successfully held. CCPIT Shanghai Sub-council organized more than 200 business people from both Shanghai area and the surrounding provinces like Jiangsu, Zhejiang, Anhui, and Jiangxi to attend the Canada-China (Yangtze Delta) Economic and Trade Cooperation Forum. They met with their Canadian counterparts to discuss the business opportunities lying in the economic integration of the Yangtze Delta area. CCBC Chairman Peter Kruyt, Mr. Wang Lie, Vice Chairman of Shanghai CCPIT, and Mr. Pierre Johnson, Former Premier of Quebec gave speeches at the Opening Ceremony. On the following seminars, business representatives from Canada and China held discussions on the topics of aerospace industry, education, investing in Canada and the trade and investment in Yangtze Delta area. During the visit, Party Secretary of Shanghai Mr. Yu Zhengsheng and Mayor Han Zheng met respectively with the Canadian delegation.

## The 1<sup>st</sup> China International Financial Services Conference

“China International Financial Services Conference” hosted by CCPIT, People’s Government of Guangzhou Municipality, China Import and Export Bank and organized by CCPIT Economic Information Dept., CCPIT Guangzhou Sub-council, Guangzhou Municipal Government Financial Service Office and etc. was held in Guangzhou from Nov. 11 to 12, 2008. It was supported by Ministry of Commerce Trade in Services Department and assisted by CCPIT counterpart organizations such as the American Chamber of Commerce, European Union Chamber of Commerce in China, Japan External Trade Organization (Beijing), Hong Kong Trade Development Council, Hong Kong General Chamber of Commerce and etc. The 1st China International Financial Services Conference had “cooperation, innovation and win-win” as its clear-cut theme and focused on promoting the financial service trade with rich contents. It consisted of an Opening Ceremony, a Plenary Sessions and two Concurrent Sessions which were Seminar 1 Chinese Enterprises Go Global and Innovations of Financial Services and Seminar 2 Equity Investment and Enterprise Financing. It also arranged the match-making meetings between the financial institutions and enterprises and the networking events between Chinese and foreign enterprises.

Mr. Zhang Wei, Vice Chairman of CCIT and Mr. Wu Yinmin, Vice Mayor of Guangzhou Municipal Government delivered the welcome messages at the opening ceremony. Mr. Ha Jiming, Chief Economist of China International Capital Co., Ltd., Mr. Peter Lighte, Chairman of JP Morgan (China), Mr. Kuang Guojian, Vice President, Guangzhou Branch of the People’s Bank of China and Mr. Meng Jianbo, Deputy Director General of China Banking Regulatory Commission, Guangdong Branch made speeches on the plenary sessions. On the two concurrent sessions, senior executives from Think London, Chubb Group of Insurance, Bank of China ( Hong Kong), SINOSURE Guangdong Company, Commonwealth Securities made presentations. In light of the financing needs of Chinese enterprises, the Conference arranged the match-making meetings to promote the cooperation between banks and enterprises. According to the feedbacks, more than 200 enterprises held business talks and established contacts with the financial institutions.

The Conference attracted 829 participants from the government departments, financial institutions, research institutions, industrial associations and enterprises. Among them, 82 participants from 44 financial institutions of foreign countries such as America, Britain, France, Germany and Hong Kong and Macao regions accounted for 10% of the total participants. 148 participants from 60 domestic financial institutions accounted for 17.9%. 408 participants from 268 foreign and domestic enterprises accounted for 50%. 105 participants from 38 foreign and Chinese associations accounted for 12.7%. And the 42 participants were from 25 law firms and accounting firms and 21 participants from consulates of America, Russia, Britain, France in Guangzhou and 23 persons from the media circle.



## China-Costa Rica Economic and Trade Cooperation Forum

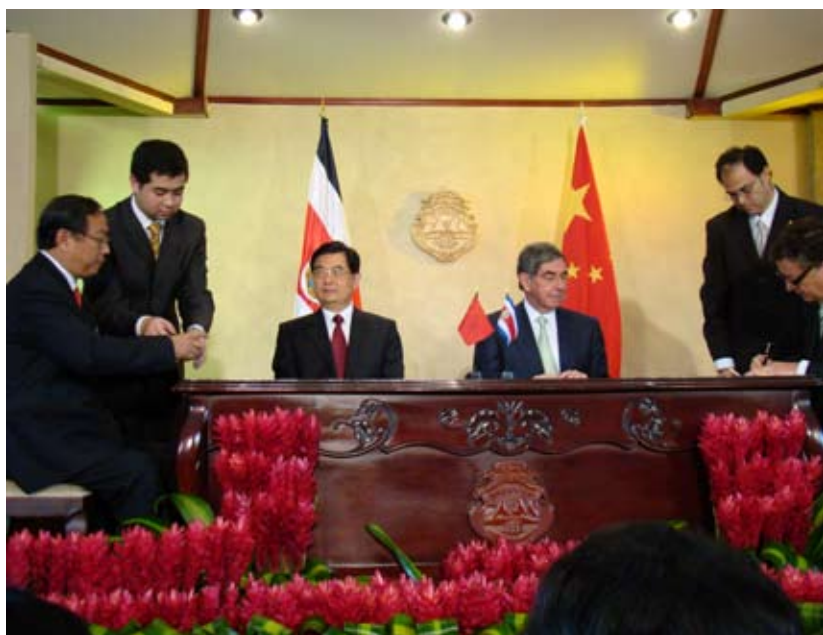
In November, 2008, Chairman Wan Jifei led the Chinese business delegation to accompany President Hu Jintao's visit to Costa Rica. On November 17<sup>th</sup>, CCPIT cooperated with PROCOMER and held the China-Costa Rica Economic and Trade Cooperation Forum in San Jose.

Speakers at the Opening Ceremony included Mr. Chen Deming, Minister of Commerce of China, Mr. Wan Jifei, Chairman of CCPIT, Mr. Ruiz, Minister of Costa Rica Ministry of Foreign Trade, Mr. Hess, President of PROCOMER, and Mr. Delgado, Governor of BCR. Mr. Han Meiqing, Deputy Director-General of the Department of International Relations, CCPIT, made presentations about the economic and trade opportunities and prospects of China, and representatives from Costa Rica introduced the audience to the business and trade situation of the country.

At the Forum, Chairman Wan Jifei and Mr. Hess held the unveiling ceremony for the CCPIT Representative Office in Costa Rica, and witnessed the signing of 4 business agreements as well as the cooperation agreement between CCPIT Guangxi Sub-Council and Costa Rica Chamber of Exporters.

The Forum attracted more than 200 entrepreneurs from both countries and they held business matchmaking meetings after the extensive discussions on the economic situation and the cooperation prospects between the two countries.

After the Forum, With the State Leaders from both countries as witnesses, Chairman Wan Jifei and PROCOMER Chairman Ruiz, who was also Minister of Costa Rica Foreign Trade, signed the Agreement on the Establishment of the Bilateral Business Council between China and Costa Rica.



With the State Leaders from both countries as witnesses, CCPIT Chairman Wan Jifei and PROCOMER Chairman Ruiz signed the Agreement on the Establishment of the Bilateral Business Council between China and Costa Rica



Main venue of China-Costa Rica Economic and Trade Cooperation Forum



President Hu Jintao met with Chinese APEC CEO delegation

## APEC CEO Summit 2008

The APEC CEO Summit 2008 was held in Lima, Peru from 20-22 November 2008. CCPIT Chairman Wan Jifei headed the Chinese business delegation of nearly 200 people to the Summit. With the theme “Growth, Equity and Sustainable Development: Challenges for APEC”, this Summit attracted more than 1200 business elites from 21 economies of the Asia Pacific.

Chinese President Hu Jintao, Peruvian President Alan Garcia, US President George W Bush, Canadian Prime Minister Stephen Harper, Korean President Lee Myung-Bak, Chilean President Michelle Bachelet Jeria, Indonesian President Susilo Bambang Yudhoyono, Mexican President Felipe Calderon and Colombian President Álvaro Uribe addressed the APEC CEO Summit 2008. The leaders called on the business people to maintain confidence in the world economic system as well as the ability of APEC leaders to conquer the financial crisis.

President Hu Jintao delivered a keynote speech entitled “Let Us Work Together to Promote Economic Development” at the Plenary Session held on the afternoon of November 21st. He called on the international community to strengthen regional cooperation, and work together to make unremitting efforts for the sustainable development of the Asia-Pacific region and an Asia-Pacific family of enduring peace and common prosperity.

President Hu pointed out that against the ongoing international financial crisis, countries should take prompt measures, including all necessary fiscal and monetary means, to bring early stability to the international financial markets and safeguard the common interests of people of all countries. In order to minimize the damage brought by the international financial crisis, the Chinese government had adopted positive fiscal policy and “moderately easy” monetary policy, and enacted measures to stimulate domestic demands. That will vigorously enhance China’s economic development.

President Hu said that the business community, as the leading power of world economy, plays an important role in the sound and stable development of the international economic and trade relations. As the economic globalization deepens, enterprises should incorporate social responsibilities into their business strategies. Governments must create policy and legal conditions for enterprises to fulfill their social responsibilities.

During the Summit, President Hu Jintao also attended the APEC Business Advisory Council (ABAC) Dialogue with Leaders and China-Peru Entrepreneurs’ Breakfast. These activities show that the Chinese Leader pays high attention to the exchange and cooperation of the Asia-Pacific business circle.

On behalf of the Chinese business leaders, Jack Ma, member of ABAC China and Chairman of Alibaba(China) Co., Ltd, addressed the Summit. Mr. Xiao Yaqing, President of Aluminum Corporation of China, delivered the introductory speech about President Hu Jintao. Their performances displayed the Chinese enterprises’ accomplishment of successful internationalization, and were highly complimented by all participants.

During the Summit, President Hu Jintao met with members of the Chinese business delegation.

In the present international context, the APEC CEO Summit, which is the most important international conference of the Asia Pacific, has attracted high attention from the international community. Through speech and discussion, our business leaders elaborated on the attitude and position the Chinese enterprises took, and they raised a number of suggestions like supporting SME development, maintaining market stability, looking for business opportunities amidst the crisis, and etc. Those points were also highly thought of by all participants.

## The 10<sup>th</sup> Anniversary of the implementation of ATA Carnet System in China

ATA Carnet System is an international Customs facilitation measure, particularly designed by International Chamber of Commerce (ICC) and World Customs Organization (WCO) for temporary admission with the aim of minimizing and facilitating Customs procedure. As early as 1988, China Council for the Promotion of International Trade (CCPIT), General Admission of Customs of Peoples Republic of China (GAC, hereinafter refer to as China Customs), and other administrative bodies jointly researched into ATA Carnet System, and in 1993, China acceded into related international Conventions including ATA Convention, Istanbul Convention and “Customs Convention concerning facilities for the importation of goods for display or use at exhibitions, fairs, meetings or similar events”, and formally implemented ATA Carnet System in 1998. Approved and empowered by the State Council and China Customs, China Council for the Promotion of International Trade (CCPIT)/China Chamber of International Commerce (CCOIC) is the National Guaranteeing and Issuing organization in China.

Under the 10 years’ development, ATA Carnet System, as an international facilitation to Customs procedures, played a much more important role in the international communications in fields of trade, culture, science & technology and sport. As a kind of Customs documents, ATA Carnet has been widely acclaimed by importers and exporters engaged in temporary admission. In 2008, more than 5000 foreign carnets came into Chinese market, and CCPIT issued more than 4000 carnets to Chinese local enterprises, other legal entities and nature persons to help them while attending exhibitions and doing other activities around the world. ATA Carnet System also played a pivotal role in the 2008 Beijing Olympic Games. The use of ATA Carnets not only ensured the efficiency of Olympic materials’ Customs procedures, but also ensured the safety of duties and taxes. According to CCPIT and Beijing Organizing Committee for Olympic Games’ (BOCOG) statistics, 464 ATA Carnets entered China for Beijing Olympic Games, among of them, 428 carnets entered via Beijing Port, with the total value of 340 million U.S. Dollar, which accounted for 57.63% total value of the Olympic materials imported to Beijing.

On Nov18th, 2008, CCPIT and China Customs co-hosted a reception for the 10th Anniversary of the implementation of ATA Carnet System in China. More than 160 guests including officials from China Customs, Ministry of Commerce, Ministry of Foreign Affairs, Beijing Customs District, BOCOG, CCPIT sub-councils, ICC World Chambers Federation, and other contracting parties’ national guaranteeing organizations attended the reception.

Along with the holding of the 10th anniversary reception, CCPIT also hosted the World ATA Council (WATAC) annual meeting. It is the first time that WATAC meeting has been held in Asia since China implemented ATA Carnet System, and it also attracted the largest number of participants in WATAC meeting history. 47 delegates from 25 countries and regions attended the meeting.



On Oct 22, Logistic Department of Beijing Organizing Committee for Olympic Games (BOCOG) sent plaque to CCPIT and gave strong recognition to the great role of ATA Carnet System in the materials’ Customs procedures of 2008 Beijing Olympic Games

## Cuba-China Economic and Trade Cooperation Forum

In November, 2008, CCPIT Chairman Wan Jifei led a Chinese business delegation of 80 people to Cuba to accompany President Hu Jintao's visit. On November 18th, CCPIT worked with Cuba Chamber of Commerce and held the Cuba-China Economic and Trade Cooperation Forum in Havana.

CCPIT Chairman Wan Jifei, Mr. Nuez, Minister of Foreign Commerce of Cuba, Mr. Becerra, Chairman of Cuba Chamber of Commerce, attended and addressed the Forum. Mr. Han Meiqing, Deputy Director-General of the Department of International Relations, CCPIT, made an introduction of China's economic situation and prospects, while a representative from Cuba Ministry of Foreign Investment briefed the audience on the investment policies and opportunities in the country.

In his speech, Chairman Wan Jifei reviewed the development of the bilateral economic relationship since the establishment of the formal diplomatic relationship in 1960, especially the expansion of cooperation in trade, investment and tourism during the past few years. He also affirmed the positive role that the Cuba-China Bilateral Business Council has played in the progress. Minister Nuez expressed his appreciation of the increasing variety of commodities in the bilateral trade, and of the important role that the Chinese products have played in improving the market prosperity and people's living standard. He also spoke highly of the cooperation in medical and biotech areas. Chairman Becerra pointed out that the Forum created a good environment for the two sides to further strengthen the bilateral economic and trade relationship, and to explore new channels and areas for more communication. He also expressed his hope that the enterprises from both countries could make good use of the platform to find more cooperation opportunities.

Fruitful results were reached during the 150 matchmaking meetings held by more than 100 business representatives from China and Cuba.



Mr. Nuez, Minister of Foreign Commerce of Cuba, addressed the Forum



The whole scene of Cuba-China Economic and Trade Cooperation Forum

## China-Egypt Joint Business Council Forum



Vice Premier Li Keqiang delivered the keynote speech at China-Egypt Joint Business Council Forum

On December 25th, 2008, the Chinese business delegation headed by Mr. Wan Jifei, Chairman of CCPIT, visited Egypt and attended the China-Egypt Joint Business Council Forum, co-organized by CCPIT and the Egypt-China Business Council in Cairo. The visiting Vice Premier Mr. Li Keqiang attended the forum, and delivered the keynote speech on bilateral economic and trade cooperation, titled Deepening Traditional Friendship, Exploring New Markets, Achieving Joint Development. Around 400 participants from Egypt and China attended the event, including Dr. Mahmoud Mohieldin, Minister of Investment of Egypt, Mr. You Quan, Deputy Director General of the State Council, Mr. Wang Guangya, Vice Minister of the Ministry of Foreign Affairs, Mr. Zhang Guobao, Vice Chairman of the National Development and Reform Commission, Mr. Gao Hucheng, Vice Minister of Commerce, and Mr. Liu Shiyu, Deputy Governor of the Bank of China, Mr. Ning Jizhe, Vice Minister of the Research Office of the State Council, Mr. Wu Chunhua, Chinese Ambassador to

Egypt and entrepreneurs from both countries.

In the speech, Vice Premier Li Keqiang pointed out that the forum was held when the financial crisis further affected the real economy and developing countries. In face of the great changes in the economic environment, it was of great importance for both countries to jointly organize the China-Egypt Business Council Forum and invite representatives from the business communities, so that both sides can work together to address challenges, explore measures of cooperation, promote economic development, overcome difficulties brought about by the current financial crisis, and deepen the friendship between the two countries.

Vice Premier Li Keqiang said that President Hu Jintao and President Mubarak had reached consensus concerning the deepening of the bilateral strategic cooperative partnership in 2006, and the bilateral relationship had stepped onto a new phase. China was the largest developing country in the world, and Egypt was an important nation in the Arabic world and Africa. To strengthen coordination, communication and cooperation on the basis of equality and mutual beneficiary, was in line with the basic and long-term interests of both countries, and would set up a good example for the development of cooperative relations between China-Arab, China-Africa and developing countries. In recent years, with the consolidating of economic and trade cooperation between Egypt and China, the trade volume reached a 40% growth this year. The business communities in both countries not only had the eagerness to cooperate, but they shared the success stories. There was great room for further cooperation.

In the address, Dr. Mohieldin, Minister of Investment of Egypt, said that the world was amazed by the great achievements China had made since the Reform and Opening-up, and this paved ways for both countries to communicate, learn from each other, and expand cooperation. The economies of both countries were complimentary to each other, and there were great potentials for further cooperation. The Egyptian side attached great importance to learning from China, and welcomed further cooperation with China. Both side should fully utilize the geographical advantages to deep bilateral economic and trade cooperation, and bring benefits to the people.

In his opening remarks, Chairman Wan Jifei recalled the achievements since the establishment of the China-Egypt Joint Business Council 8 years ago. He hoped the business communities in both countries to further their cooperation, support each other and jointly combat the crisis in the context of global financial meltdown which had negatively affected the world economy.

Mr. Gao Hucheng, Vice Minister of Commerce, Mr. Qu Wenchu, Senior Vice President of Huawei Technologies Co., Ltd. and Chairman of the Chinese side of China-Egypt Joint Business Council, and Ahmed Elsewedy, Chairman of Egyptian side of China-Egypt Joint Business Council also addressed the forum.

In the forum, the businessmen also carried out business match-making dialogues in the fields of trade, mechanical and electrical & telecommunications, construction & real estate, energy, mining & petrochemicals.

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Vice Premier Wang Qishan met with the delegation led by Mr. Liveris, Chairman of the U.S.-China Business Council and Chairman of the Dow Chemical Company on October 29 in Beijing, accompanied by CCPIT Chairman Wan Jifei

## International Relations

In 2008, the Department received 3243 foreign guests of 78 visiting groups, among which 710 people of 15 groups were accompanying their state leaders; organized 50 groups, about 1463 people, to go abroad, among which 702 people of 6 groups were accompanying China's state leaders during their foreign visits; participated in 30 international conferences domestically and abroad; arranged 18 meetings and conferences for China's state leaders; organized 60 forums, match-making meetings and seminars; signed 6 cooperation agreements; undertook 25 procedures of establishment, extension and amendment of foreign representative offices and chambers in China; and arranged 75 common meetings with foreign business group.

### **1. Working actively in the diplomatic activities of state leaders, forging high-profile platform for economic and trade exchanges between China and abroad.**

In 2008, the Department hosted a series of big economic and trade forums and business summits with large scale, high profile and far-reaching influences nearly 10 groups, and successfully accompanied a numbers of state visits including President Hu Jintao's visit to Latin America, Vice President Xi Jinping's visits to Middle-Asia, Chairman Jia Qinglin's visit to East-Europe and Vice Premier Li Keqiang's visit to Egypt. We had strongly promoted economic, trade and investment exchanges and communications between China and foreign businesses with higher levers and larger scales. The Department made tremendous and efficient efforts to serve national diplomacy and foreign trade strategies successfully and thus won the applaud from both international and domestic political and business communities as well as built a good brand-name and great influence for CCPIT.

In the context of Olympic Games held in Beijing, the State leaders and former political leaders from India, Israel, Nigeria, Malawi, Peru, Ghana, France, Viet Nam, UAE and Malaysia all paid visits to China. The Department carefully accompanied diplomatic reception tasks, hosted over 10 business activities with the foreign state leaders invited to attend those events and give speeches, and actively publicized China's reform and opening up, economic achievements and foreign business investment policies as well as showed competitiveness and promoted globalization for Chinese enterprises.

### **2. Further strengthening the cooperation with foreign counterpart organizations, institutions and multinational enterprises. The Department arranged foreign counterpart chambers of commerce and enterprises to meet our state leaders and related ministers during their visits to China.**

Since 17th CPC National Congress successfully convened and the new term of national leaders elected, foreign counterpart agencies, organizations and large multinational corporations visited China in succession and expected to know the Chinese national situation and policies to promote collaboration between Chinese and foreign business communities. The Department capitalized on the trend and appropriately arranged state leaders to meet foreign delegations and attend the relevant activities with totaled of 18

times, which reflected the new term of government attached great importance to develop multilateral (bilateral) economic and trade relations and inspired the enthusiasm of Chinese and foreign business communities to participate in activities as well as stimulated the work of the Department to a higher level.

**3. Trailblazing and innovating. Conducting "two services" as the fundamental starting point and final goal, multilateral (bilateral) mechanism as a connection, and focusing on facilitating regional cooperation mechanisms, innovating cooperation modes.**

In the international communication, the Department actively pushed forward establishment of 26 regional and multilateral (bilateral) trade promotion cooperative mechanisms as well as 24 bilateral (entrepreneur) business councils based on the multilateral (bilateral) regionalization trend. In 2008, we successfully held the 2nd China - Latin America Business Summit to explore the emerging markets in Latin American; organized the 3rd China - South Asia Business Forum to conduct sub-regional cooperation in Asia; hosted the 2nd East Asia Business Forum, the 5th China - ASEAN Business and Investment Summit and the 4th China-Russia-Mongolia Forum on Regional Chambers of Commerce Cooperation; Deepening trade promotion works in Africa, China - ECOWAS Business Forum was successfully convened.

**4. Focusing on major economies to serve diplomacy and foreign trade overall deployment.**

The Department gave priority to work on the United States. In 2008, we organized 4 groups of CCPIT business delegations to visit the US in February, March, April and December respectively. These delegations, led by Chairmen of CCPIT, visited the Midwest states, and focused on strengthening the relationship with major congressmen and related enterprises. The Department also received the delegations of governor of Iowa and Colorado, and Board members of US-China Business Council.

During the special period of tense relationship between China and Canada, CCPIT worked as a civil organization to enhance the efforts on Canadian affairs, and successfully held the 2nd China - Canada Business Cooperation Forum.

The Department continually deepened cooperation with the EU, and further implemented Sino-EU Manager Exchange Training Program and Asia Investment projects.

In the context of the best period of Sino-Russian bilateral relations, the Department actively carried out work related Russia, and successfully hosted Sino-Russian bilateral Entrepreneurs Council.

China and Japan are neighboring countries with great influence in East-Asia. In the work to Japan, the Department took the opportunities of Japan-China Economic Association and other organizations' visits to China, arranged President Hu Jintao and Vice Premier Li Keqiang as well as other CPC and state leaders met with delegates to promote non-governmental diplomacy and accelerate politics with economic development.

**5. Keeping extensive engagements with international organizations, attending and hosting various international conferences.**

In 2008, the Department continued to serve as the contacting person of related international organizations on behalf of Chinese



On Aug 18, Yohei Kono, President of the Association for the Promotion of the International Trade, Japan (JAPIT) visited CCPIT



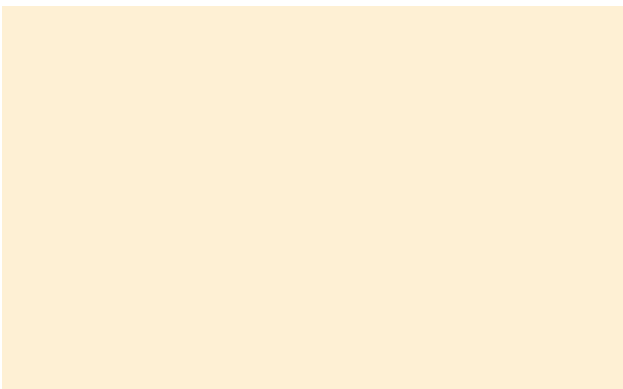
On November 21<sup>st</sup>, CCPIT received a delegation led by Governor Beer - Reiter from Colorado, U.S. and organized the China - U.S. Renewable Energy & Bio-technology Business Forum



On May 28, President of South Korea Lee Myung-bak made a speech at the Welcoming Reception of China-South Korea Economic Circles during his visit to China



On March 24, Vice-President of Ghana Aliu attended the Chinese - Ghana Economic and Trade Cooperation Forum and delivered a speech



side and actively sponsored various activities such as the Eleventh Asia-Europe Business Forum, the Second ABAC Asia-Pacific SME Summit Asia / 2008 ABAC the third session of meeting, APEC Business CEO Summit. Conducted special features in such large-scale occasions to create "ABAC Asia-Pacific SME Summit" and "APEC future voice of" two new projects, and further expanded the APEC and ABAC' s influence in the small and medium enterprises, universities and society and received good social benefits.

#### 6. Carrying out the work to Taiwan, Hong Kong and Macao regions.

In the work to Taiwan, CCPIT worked as a mainland civil organization to establish close engagements and cooperation with related Taiwan Chambers of Commerce and achieved good achievements. This year, the Taiwan situation undergone a significant and positive changes and faced a rare historical opportunity for development of cross-strait relations. In this regard, the Department carried out the work to Taiwan in accordance with the specificity, sensitivity and complexity to grasp the Taiwan-related working policies, and took the timing and sense of propriety. In the guidance and support of State Council Taiwan Affairs Office and related Ministries, the Department launched a series of Taiwan related economic and trade activities, and actively negotiated to establish representative offices in both sides cross the strait in 2009, in order to accelerate normalization of cross-strait relations.

#### 7. Making use of the special non-governmental functions of CCPIT, and carrying out the work to the countries without diplomatic ties.

Conducting Costa Rica as a breakthrough point, the Department successfully hosted "China - Central American Business Cooperation Forum", launched establishment and consolidation of diplomatic relations in the Central American region. In addition, accompanied World Expo registration plan and the Latin American region national-level categories of commodities exhibition, joint working teams and business delegations with totaled of 5 batches headed by Chairmen of CCPIT visited Salvador, Nicaragua, Guatemala, Panama , Honduras and other countries without diplomatic relations.

#### 2009 Prospect

In 2009, the Department will continue to implement the spirit of Central Foreign Affairs, strengthen foreign engagements on economy and trade, especially combine the international economic situation, actively facilitate exporting for Chinese enterprises and enhance the international competitiveness and anti-crisis capability of Chinese enterprises.

In Asia, Africa, Europe, North America, Latin America, Oceania and etc, the Department will host "the Third China - Latin America Entrepreneurs Summit", "the Fifth China-EU Business Summit", "the SCO Business Council", "the Second Session of China -Central Asian Countries Conference on Chambers of Commerce and Enterprises Cooperation", " the second Session of China-Russia-India Trilateral Entrepreneurs Conference", " Sino-Russian-Mongolian Chambers of Commerce Cooperation Forum", "China-Arab Business Conference", "China-South Asia Business Forum", "APEC Business Advisory Council (ABAC) work / the Third APEC SME Summit", "the 22nd Session of the Asian Trade Promotion Forum (ATPF) Annual Meeting, "" The Third China-Africa Business Conference "and other large-scale activities in a planned and systematic way.

# Overseas Exhibitions and Exhibition Administration

In the year 2008, although challenged by the international financial crisis, China's overseas exhibitions business still maintained steady development. Over 28,000 exhibitors went abroad to participate in 1103 events, with the total space exceeding 363,200 sqm, almost equal to the previous year.

Fully devoted to the implementation of China's diplomacies and international trade strategies, CCPIT has positively responded to the international financial crisis, and continued to play an important role in promoting China's export and maintaining economic growth. Its overseas exhibitions business was driven forward with international promotion and brand shows held abroad. Meanwhile, CCPIT improved the ratification and administration work of China's overseas commercial exhibitions. With close attention to service innovation and protection of intellectual property rights (IPR), CCPIT has paid greater effort to the scientific, standardized and harmonious development of China's exhibition industry.

## 1. Improving overseas exhibitions work, firmly centering on China's diplomacies and international trade strategies

In 2008, CCPIT led 1,428 companies (3,970 people) to participate in 37 international exhibitions held in 25 countries, with a total exhibition space of 28,359.5 sqm, realizing a total value of US\$2.4 billion concluded in trade and investment.

In accordance with China's overall deployment of diplomacy and foreign trade, CCPIT took full advantage of the exhibition platform and adopted various channels to promote our economic, social and cultural achievements since the Reform and Opening-up, especially Beijing 2008 Olympic Games, the World Expo 2010 Shanghai as well as the concept of sustainable development.

With all its resources, CCPIT has cultivated its brand shows by organizing

large-scale trade shows and specialized exhibitions abroad. In 2008, CCPIT organized China Machinery, Electronics and Building Materials Exhibition in Kyrgyz Republic, China Products Exhibition in the Philippines, the 3rd Japan-China-Korea Industrial Fair in Japan, and China Trade Exhibitions in Costa Rica, Honduras and Panama.

During the year, CCPIT has led domestic companies to participate in a number of events held in developing countries in Asia, Africa, Latin America and Eastern Europe, to promote regional economic cooperation and consolidate trade relationship with relevant countries.

Developed countries in Europe and North America, as well as Japan, have long been China's international trade markets. In 2008, CCPIT participated in 17 specialized exhibitions held in the above regions, covering textile, leather, food, construction materials, electronics, sports items, gifts, office stationary, maritime, etc.

## 2. Keeping innovation and advancement for exhibition ratification and administration

In 2008, CCPIT continued to fulfill the duty of ratification and administration on organizing overseas economic and trade exhibitions as well as international exhibitions held in China by CCPIT branches. During the whole year, CCPIT has approved 1881 applications for overseas exhibitions from 117 domestic exhibition organizers, and 86 applications for international exhibitions held in China from sub-councils and branches of CCPIT.

As a supervisor of the nation's overseas economic and trade exhibitions, CCPIT has innovated with better service measures while keeping in accordance with relevant laws. CCPIT adopted solutions like earlier ratification of the exhibition plans, relaxation on the limits for projects application, to help exhibition companies avoid economic loss brought out



Information Desk for Expo 2010 Shanghai at China Trade Exhibition in Panama 2008



by the international financial crisis. CCPIT updated the current exhibition ratification system to optimize working process and provide better service for companies. According to the supplementary agreements to CEPA signed by the Central Government with Hong Kong and Macaw respectively, CCPIT modified the Ratification and Administration Measures of Trade Show Organizing Overseas in time.

Facing with new challenges in IPR protection, CCPIT has organized trainings to help the exhibitors better protect their rights and prevent legal risks, and strengthened its administrative measures. Supervision group was sent abroad to help exhibitors deal with dispute on-site, avoid potential IPR problems, and appropriately solve problems that have occurred. Intensive research has also been taken on China's IPR work on overseas exhibition, as a reference to exhibition organizers and participants.

### 3. Improving exhibition service, playing a leading role in China's exhibition industry

As a guiding force in the nation's exhibition industry, CCPIT actively promoted fundamental studies on overseas exhibitions and industrial standardization, offering public service with higher quality and in larger scope. China Expo Forum for International Cooperation (CEFCO), organized by CCPIT and other three international exhibition organizations, was well recognized as highly professional and internationalized, and widely participated by representatives from the industry at home and abroad. Certified in Exhibition Management (CEM) kept training industrial talents. Our major publications, including Annul Report of China's Convention & Exhibition Industry, Fairs and Exhibitions in China, and Exhibition Journal, were offered with higher quality and continued to be theoretical guide and information resources for the industry's development.

In the year 2009, CCPIT will focus on the following work:

#### 1. Implementing the Overseas Exhibitions Programs in 2009 conscientiously and earnestly, further improving the quality of exhibitions

CCPIT will organize domestic companies to participate in 40 exhibitions held in 26 countries in 2009. In order to improve quality and efficiency of the organizing work, CCPIT will positively respond to the complicated economic and political situation at home and abroad, enhance communication and cooperation with foreign exhibition companies and organizations. Moreover, CCPIT will provide greater support and better service to the exhibitors, enrich exhibits and intensify promotion activities.

#### 2. Improving the ratification and administration of exhibitions through various measures

Strictly performing its duty, CCPIT will follow the Ratification and Administration Measures of Trade Show Organizing Overseas, and improve the ratification and administration work on domestic applications for overseas exhibitions in 2009 and 2010. Study will be taken carefully on the trend of global economy and trade, to develop solutions for companies to recover from financial crisis. CCPIT will strengthen supervision on exhibitions where IPR issues frequently occur, and promote the establishment of China Association for the Exhibition Industry to standardize market behavior.

#### 3. Enhancing public service and strengthening international cooperation

CCPIT will continue to improve the quality of Annul Report of China's Convention & Exhibition Industry, Fairs and Exhibitions in China, and Exhibition Journal. It will make unremitting efforts to enhance the function of public service and support for China's exhibition industry in the following aspects: theoretical research, information exchanges and training, statistics collection and analysis of overseas exhibitions, formulation of national standards on the industry. Meanwhile, CCPIT will make closer contact with foreign and international exhibition organizations, adopt various measures to expand cooperation with them, and improve service for China's exhibition industry.



Vice Chairman Zhang Wei attended the opening ceremony of China Products Exhibition in the Philippines, 2008



Vice Chairman Dong Songgen attended the opening ceremony of China Trade Exhibition in Panama 2008



## Domestic Exhibitions

China International Exhibition Center Group Corp. (CIEC) under CCPIT is responsible for domestic exhibitions. In 2008, CIEC deepened the study of Scientific Outlook on Development, strengthened the administration, overcame the difficulties and achieved good results.

In spite of the disadvantages such as global financial crisis and Beijing 2008 Olympic Games (exhibitions were canceled during this period), CIEC devoted to administration and held 77 exhibitions in China International Exhibition Center in 2008, the total sale area reached 1,430,000 sqm., the average utilization rate reached 45%. In 2008, CIEC hosted and co-hosted 16 exhibitions with the total area 610,000 sqm. It successfully held Auto China, Numerical Control Machine Tool show, China International Textile Machinery Exhibition, PT/EXPO COMM CHINA, and etc.

Meanwhile, in 2008, CIEC International Exhibition Engineering Co., Ltd strengthened the internal administration and service, stabilized the staff and actively explored the business; CIEC Advertising Co., Ltd participated in the advertising planning and logo design system for New CIEC and the anticipated all-year income has increased by 37% compared with 2007; CIEC Pacific Real Estate Management Co., Ltd adjusted the staff according to business requirements and exhibition scale, merged functional positions and appointed more staff to the front line of exhibitions to provide high quality services; CIEC International Exhibition Transportation Corp. undertook 47 international exhibition transportation projects, 19 domestic exhibition transportation projects and 17 on-site operation projects.

In 2009, under the leadership of CCPIT, in line with the Scientific Outlook on Development, CIEC will guide all the staff to establish confidence, overcome difficulties, unite as one, exert self advantages, according to the development strategies of CIEC—"with customers as center, with exhibition halls as basis, actively explore exhibition organizing market, enhance exhibition hall management lever, increase the marketability and professionalization of exhibition engineering, advertising and other affiliated business and devote to the leap forward of the core competitiveness of CIEC", to achieve the scientific and sustainable development of CIEC. CIEC will fix on one focus-exhibition organizing, establish and implement a set of operation standards for hall management to realize the scientific, normal and standardized exhibition hall management; establish a marketable and professional advertising unit; improve the information administration system; create a scientific talents training system, human resources system, achievements evaluation system and incentive system to create a gorgeous exhibition brand—CIEC.



2008 CCPIT Overseas Representative Offices Working Meeting was held in Beijing

## Information and Consultation Service

In 2008, the Economic Information Department organized a lot of events in the field of investment and trade promotion, information consultancy, information research product, informatization construction and overseas representative office administration.

### 1. Emphasize on adopting the strategy of “going out” and carry out serial investment and trade promotion events

(1) Chinese enterprises “going out” and investment promotion. We held a series of project promotion events, such as “the 2nd Chinese Enterprises Outbound Investment Conference”, “the 5th China International Credit and Risk Management Conference”, “the Trip to London---Business Opportunities in London 2012 Olympic Games” serial activities, “French Investment Environment Seminar” etc; organized some Chinese enterprises, trade promotion organizations and regional governments to carry out training on investment promotion and information service in Australia, to attend “2008 Asian Medicine and Health Products Sale/Purchase Matchmaking Meeting” in Malaysia, to attend “the Annual Meeting of the British Chamber of Commerce” in the UK, and to carry out mineral industry cooperation meeting in Canada and US; and actively cooperated with foreign governments, investment promotion organizations and Chinese and foreign investment service organizations to set up investment and trade service benefit system for Chinese enterprises going out.

(2) Regional economy development promotion. We widely invited foreign guests, actively promoted INWEST, CIFIT and Western China International Economy and Trade Fair, held many project matchmaking events, such as “2008 Sichuan Reconstruction Projects International Cooperation Seminar” etc., warmly received foreign enterprise delegations and promoted regional key industries and co-organized a series of events such as “China (Xi’an) International Purchase Seminar”, “2008 China (Shanghai) International Biological Construction Mayors Summit Forum” and “Chongqing and Hong Kong Hand in Hand, Cobuilding Livable Chongqing” Real Estate Fair, etc.

(3) Service trade promotion. This is another key task of our department. This year we organized “the First China International Service Outsourcing Cooperation Conference”, “the First China International Finance Services Conference”, “China International Logistics, Investment and Trade High Level Forum”, “Promotion Seminar of the Port Antwerp Belgium”, and assisted foreign delegations to visit China and carry out relevant promotion events.

### 2. Carry out in-depth information research and publish serial information products

We published “Chinese Enterprises ‘Going out’ Development Report”, including Chinese enterprise overseas investment, investment environment and policy analysis of different countries, case analysis of Chinese enterprises going out, etc. The Report is published annually and the 2008 edition is ready. We also published “International Market Annual Report” of US, UK, Canada, India, Russia, France, Australia, Korea and Africa etc., compiled the Chinese and English versions of “China Business Guide”, including five sectors of mechanics, electronics, textile, mineral and automobile, and carried out “Chinese Enterprise Foreign Investment Status and Intention Investigation”. Besides, the overseas representative offices of CCPIT completed 13 research reports of “German Logistics market Research”, “Russian Automobile Industry” and “Canadian Mineral Industry Attracting Foreign Capital and Chinese Investment Opportunities Analysis”, etc. We also sent out a group to make research in Nanjing, Changzhou and Wuxi of Jiangsu province.

### 3. Carry out various information consultancy services

Information consultancy service. The Economic Information Department is the window of CCPIT to provide economic and trade consultancy service. According to an incomplete survey, in 2008 we dealt with over 6800 times of business consultancy, including 550 formal replies to foreign inquiries, publicized over 400 overseas trade opportunities on CCPIT website, received over 150 enterprise visits from home and abroad, and answered nearly 5000 telephone inquiries. By providing these daily consultancy service, we solved questions for enterprises in foreign economic and trade activities and gave a full play to CCPIT’s function of enterprise service. Besides, CCPIT website is playing more active role in information publication after amendment, with faster content update, more to-the-point service and increased visiting rate.

Enterprise matchmaking service. In order to promote Chinese and foreign enterprises matchmaking and cooperation, we planned, developed and constructed CCPIT BizMatch website. Currently the website has collected over 40,000 enterprises in its database and has planned to formally open in April 2009. In the framework of China-foreign bilateral exchange and cooperation mechanism, we actively assisted in organizing bilateral business council enterprise matchmaking, such as the serial project matchmaking activities during the 2nd China-Latin America Business Summit and the 2nd

China-Canada Economic and Trade Cooperation Forum. Besides, we also assisted in organizing China-Papua New Guinea Business Seminar, Mexican Enterprise Conference, the 10th Costa Rica Purchase Fair, Peru Business Opportunities Seminars, etc.

#### 4. Push forward the informationalization of CCPIT

On the basis of ensuring the smooth and stable operation of OA, CCPIT website and Email system, we put more efforts to research and development and constructed key event (project) administration system, which has been put into use now. The integration of OA system and the newly developed key event (project) administration system utilized uniformed identity certification and enhanced the security degree of OA system. We also built a set of sub-council administration system---the National CCPIT Work Station especially for the Department of Membership Affairs, which is in promotion and trial period now.

#### 5. Strengthen administration of overseas representative offices

We strengthened the coordination of daily work of sub-councils that requires the assistance of the representative offices and set up sound communication and cooperation between different departments of CCPIT and the representative offices; maturated the channel and format of representative offices reporting information, focusing on the compilation of the new business relations established by representative offices; completed the research on the legal status of CCPIT representative offices and did some fundamental work to solve the problem; kept our concern and guidance to the work of representative offices on overseas Chinese enterprise business association; prepared and held the 2009 Overseas Representative Offices Work Meeting and organized a delegation to visit Zhejiang province; carried out research on property purchase of overseas representative offices; and set up the Overseas Representative Office of CCPIT in Costa Rica formally.

#### Preview of work in 2009

In 2009, the Economic Information Department will keep on implementing the national macro economic strategy and make its own contribution in the fields of tackling crisis and promoting export, pushing forward Chinese enterprises going out, investment promotion, service trade promotion and information consultancy.

#### 1. Perform the special task of tackling crisis and promoting export

As the coordinating department of CCPIT in tackling international financial crisis and promoting export, we will follow the reply from the State Council on the Report and Work Plan that we have submitted in time; strengthen the communication and cooperation with other departments and industrial sub-councils, work on CCPIT export promotion special task implementation scheme, coordinate different departments and industrial sub-councils in organizing the activities of export promotion, and push forward the export promotion events in order; and cooperate with other departments and organize the activity of Chinese Product Promotion Week.

#### 2. Keep on helping Chinese enterprises going out, emphasizing on investment promotion and service trade promotion

We will continue to organize the 3rd Chinese Enterprise Outbound Investment Conference and its serial activities, co-organize serial promotion seminars with France and US, continue to organize the 2nd Enterprise International Strategy and Practice Seminar and the 6th China International Credit and Risk Management Conference, and do more to help Chinese enterprises going out. We will continue to prepare for CIPIT and INWEST, strengthen on “introducing in” while promoting going out, and push forward the faster development of regional economy. In the field of service trade promotion, we will organize the 2nd China International Service Outsourcing Cooperation Conference and the 2nd China International Financial Service Trade Fair, plan to organize the 1st China Service International Cooperation Forum, give a better play to the service trade contact mechanism across departments and concentrate on the capacity building of service trade promotion.

#### 3. Continue on information research and explore customized information consultancy service.

We will continue to compile “Chinese Enterprises ‘Going out’ Development Report”, “International Market Annual Report”, “Chinese Business Guide”, complete Chinese enterprises overseas investment status and intention investigation, study the feasibility of setting up CCPIT “going out” expert commission, cooperate with relevant international research organizations to carry out research activities, and enhance economic and trade information consultancy service.

#### 4. Continue to strengthen CCPIT informationalization and overseas representative offices administration.

#### The Work of Overseas Representative Offices

CCPIT overseas representative offices are its standing institutions in foreign countries and regions. Their major tasks are to keep frequent contacts with CCPIT counterparts in their residing countries and regions and neighboring ones. The overseas offices, at the same time, take trade expansion and investment promotion as their basic functions, support the activities of all the functional departments and sub-councils of CCPIT, and offer such consultation services as trade and economic information, external relations, domestic and overseas exhibitions, legal issues, media and press and intellectual property protection for both Chinese and foreign enterprises.

In 2008, the offices have finished articles which totaled 7,110 pieces (nearly 5.34 million Chinese characters) and market reports which totaled 82 pieces (nearly 776 thousand Chinese characters). They sent back 1,974 pieces of business opportunities and handled economic and trade enquiries for 11,000 times. In 2008, the offices received 356 visiting delegations from CCPIT headquarters, sub-councils and local organizations. The offices also help to organize the 94 economic and trade delegations to visit China.

They paid visit to the counterpart organizations for 1,306 times which established 322 new working relationship, participated in the various conferences and economic and trade events for 963 times. They coordinated the Internal relations of departments for 663 times, 260 times for the sub-councils’ affairs, and also 401 times for the business of the Economic and Commercial Counsellor’s Office of Embassy. They offered 216 suggestions for CCPIT headquarters, sub-councils and recommended 39 projects.

In 2009, in light of the national diplomatic strategy, all the offices will make great effort to assist the organizational work of major events. Focusing on the CCPIT’s core work, they will try hard to assist the work of coping of financial crisis, promotion of export and the “going out” strategy. Taking advantages of residing overseas, they will timely acquire and delivery effective investment and trade information. They will further enhance awareness of “Big CCPIT” to provide better services and continue to support the commercial activities of sub-councils and local organizations. They will make full use of resources of the associations in the residing countries to help Chinese enterprises to tide over their difficulties.



Supported by CCPIT, China International Commodities Center set up the Shanghai International Wine Showcase and Trade Center

## Media and Press Work

In 2008, Media and Press Center made efforts to improve the quality of its newspaper and publications to satisfy readers and clients, to increase its market coverage and competitiveness, and to promote the cooperation between Chinese and foreign businesses.

### 1. A steady development of the publication was witnessed by the improvement of quality and distribution

(1) China Trade News strengthened its interviewing and editing work by more involvement in the big events and solely reporting news. In-depth reports and industrial columns have been the features of the Newspaper. The Newspaper pushed forward the development of its Network Center, issued digital newspaper and mobile newspaper. The overall level and the overall strength of the newspaper have been improved.

(2) China's Foreign Trade concentrated in four jobs including adjusting the editing guideline, building high quality columns, designing new topics, and composing high quality articles. The English version of China's Foreign Trade retargeted readers and provided latest, professional and useful information with the adjustment of columns. The editing department of the Magazine strengthened cooperation with other media organizations and CCPIT internal departments as well to enhance its contents, advertisement and brand promotion. The Magazine covered more hot topics and major events of China's foreign trade.

The Magazine made efforts to improve its public awareness through the display in trade shows, hotels, restaurants, airplanes, fee copies and advertisements in other media.

(3) The Center published a wide range of business reference books including the 103rd and 104th issues of China's Exports, Guide to the Export of Chinese Branded Products, 2008 Directory of China Foreign Trade, 2008 Fairs and Exhibitions in China, which were widely welcome by the businesses.

### 2. Enhanced the organization of business events, customized services and brand building.

(1) The Center made substantive progress in the management of the Secretariats of China-Arab Business Council and China-Mexico Bilateral Business Council. The two secretariats participated in the organization of Chinese business delegations to Saudi Arab, Kuwait, U.A.E., Mexico, etc.. They conveyed member companies' views to both Chinese and foreign governments and organized a number of business events to help member companies identify and solve problems with Arabian and Mexican markets.

(2) Hosted and implemented international conferences and industrial exhibitions. In 2008, the Center hosted or implemented the 2008 International Cooperation Forum of Central China Development & Exchange Conference of China's Foreign Trade Council, "Silk Road, China Trade" Business Interview Road Show, China International Eco-Civilization and Green Competitiveness Forum, 2008 China (Qinghai) International Halal Food & Products Fair, 2008 China-Europe Business Cooperation Forum & Annual Meeting of China's Foreign Trade Council, the 6th China Auto International Road Show. Apart from the above events, the Center participated in the organization of the 2nd China-Latin America Business Summit and the 11th Asia-Europe Business Forum.

(3) Promoted local business events. The Center organized the promotion conferences for the 10th China (Chenghai) International Toy and Gift Fair, China (Qinghai) International Halal Food & Products Fair and 2008 Yangzhou Technology Innovation and Industrial Cooperation Conference. The Yangzhou Conference invited 400 participants from foreign embassies, central government organizations, universities, research institutes, Fortune 500 companies and media. The Conference witnessed a big success with 30 science and technology agreements concluded, remarkably, the comprehensive cooperation agreement between Tsinghua University and the Yangzhou government.



Vice Chairman Zhang Wei spoke at the 2008 China-Europe Business Cooperation Forum & Annual Meeting of China's Foreign Trade Council on Oct 28, 2008 in Hague, the Netherlands

(4) The Center did the marketing job for the China International Commodities Center (CICC). CICC is a cooperation project between CCPIT and Shanghai Pudong New District government with the aim of promoting foreign export to China. The Center has seamlessly connected the CICC services to CCPIT's daily business and made full use of the international business events hosted by CCPIT to promote the CICC. Since the launch of project, CICC had a smooth expansion of its business and got positive feedback from both foreign governments and businesses.

(5) The Center improved the services of China's Foreign Trade Council and strengthened communications with member companies.

### 3. Overview of 2009 Work Plan

(1) With the objective of "Readable and Enjoyable", the Newspaper will further improve the quality of content, focus and information usefulness. More measures will be taken to evaluate the market segments and expand the distribution.

(2) Develop concrete projects to improve China's export. The Center will work with the alliance of U.S. department stores to support their direct purchase from China and work with U.S. and EU law firms to help Chinese exporters avoiding the risk of product recalls.

(3) Further develop the secretariats of China-Arab Business Council and China-Mexico Bilateral Business Council.

(4) Expand the functions of CICC and its international awareness with the focuses on importing foreign wine, machine tools and medical devices.

(5) The Center will implement China's export promotion events in the Netherlands, Spain, Syria and Saudi Arab to help Chinese exporters out of financial crisis. The Center will organize a Chinese business delegation to visit Colombia and other Latin American countries.

(6) The Center will host the 2nd China-Europe Business Cooperation Forum & the Annual Meeting of China's Foreign Trade Council, participate in the organization of the 3rd China-Latin America Business Summit and the 3rd China-Arab Business Conference, co-host the Canada-China Show in Shanghai and the China Auto International Road Show.

(7) The Center will implement the China (Qinghai) International Halal Food & Products Fair, 2009 China East and Coastal Area International Business Forum & China's Foreign Trade Council Exchange Conference, the 2nd China International Eco-Civilization and Green Competitiveness Forum, the West China County (City) International Cooperation Forum & Investment and Trade Matchmaking Conference, the First International Ethic Economy and Regional Cooperation Forum, the First International Grain Products Fair, the First Oriental Costume Fair, the Exhibition of Chinese Outstanding Tourism Cities and promotion conferences for Chinese and foreign governments and businesses.

(8) The Center will organize the Training of U.S. Product Safety System and the Halal Standards and Certification Training.

## China Patent Agent (H.K.) Ltd.

As the largest IP agency in China, the China Patent Agent (H. K.) Ltd., remaining committed to the mission of “providing services to its clients from all continents with integrity winning trust from around the globe, has been doing its utmost to provide its Chinese and foreign clients with comprehensive, quality and efficient services of IP consultation, search, application prosecution (including drafting and filing), and litigation in a wide range of fields covering patent, trademark, copyright, trade secret, unfair competition, computer software recordal, IP Customs protection, domain name registration, recordal of lay-out of integrated circuit, and IPR license and assignment. By the end of 2008, CPA had boasted more than 500 employees, of whom over 250 are patent attorneys, trademark attorneys, attorneys-at-law, and patent engineers. Besides, CPA, based in Hong Kong, now has branches or offices in Beijing, Shanghai, Shenzhen, New York, Tokyo and Munich.

In 2008, CPA focused on improving the proficiency of professional performance and quality of its service provision, maintaining solid relations with its old clients, reaching out to attract new clients and open up new markets of operation, further amplifying the internal operational workflow and management system, offering training programs and building up the capacity of the employees, and doing a good job in expanding outside relations and publicity.

### **1. All the management and employees worked together to cope with the ferocious competition brought about by the changes in the IP industry and the new developments in the market.**

A year of great efforts along the line has resulted in the CPA’s overall steady developments, in particular having consolidated CPA’s leading position in the IP agency industry in China in terms of volume of the patent-related prosecution or operation.

### **2. Enhancing management, attaching importance to quality, and giving priority to key clients**

With the gradual mature of the IP agency industry in China and in response to even higher demand put on IP agencies by Chinese and foreign clients, CPA remained committed to the corporate mission to provide its clients with efficient and quality services by taking a variety of measures to raise the patent and trademark attorneys’ sense of responsibility, optimizing the corporate workflow, and intensifying internal check and inspection system, so as to satisfy the widely varied requirements and needs of its clients in all the cases of application prosecution and litigation and to make our value-added services extensively available to them. Besides, CPA would see to it that the underlying reasons were found and lessons learned from each complaint clients made regarding our work of prosecution done for our clients.

### **3. Giving priority to firmly keeping our old clients, and pro-actively pursuing external publicity, and expanding contacts to make CPA even more influential.**

In 2008, CPA arranged for its staff to have attended, on more than 20 occasions, international conferences and symposiums, carried out academic and business exchanges or paid official visits to firms and clients, and received more than 100 groups of overseas clients in Hong Kong, Beijing, Shanghai, and Shenzhen.

Additionally, CPA was pro-active in hosting activities of IP-related public education programs for the benefit of the society to



Mr. Tian Lipu, commissioner of the State Intellectual Property Office (SIPO) of China, paid a special visit to CPA on December 11<sup>th</sup> 2008

publicize the National IP Strategy, spreading IP-related information, and, in doing so, created a good image for CPA as the Agency in the IP industry.

#### **4.Attaching importance to recruiting and training employees, to conducting personal exchanges, and to improving their professional proficiency**

To meet the needs for the corporate growth, CPA worked actively, at the Hong Kong Headquarters and its Offices in Mainland China, to recruit new employees. In 2008, CPA took in a great contingent of well-educated professionals with advanced university degrees in various fields to work for the Agency as patent attorneys, patent engineers, trademark attorneys and assistants, or at other posts.

Meanwhile, to improve the professional performance and work quality of the employees in the IP-related services, CPA offered them a variety of training programs, selecting attorneys and engineers to receive short training abroad, sending them to attend various IP workshops, seminars or symposiums, inviting SIPO examiners to give lectures, or holding corporate lectures and discussions on prosecution for the purpose of broadening their professional vision and improve their professional capability and proficiency.

#### **5.Focusing on important cases to win corporate distinction**

With China's further opening to the outside world, its steady economic development and the ever-increasing expansion of foreign trade and technical exchange, CPA had to deal with an increasing number of significant and important cases. CPA would assign relatively more proficient attorneys to act for our clients in such important and difficult cases. As a result, it achieved good result, expended its corporate influence and received high praise from our clients.

In handling a series of cases involving patents of world renowned companies, our attorneys were spoken highly of by clients for their fine teamwork and spirit and our outstanding internal management, thus having enhanced CPA's fine image and position as the leading foreign-related IP agency in China.

#### **6.Keeping on improving our operational facilities to further improve its professional capacity and efficiency**

We did a good job in upgrading the computer and information system. With concerted efforts made by the CPA's offices in the various localities, the different departments and employees at various posts, CPA completed the work on the new upgraded system and put it into operation with desired results achieved in 2008 after nearly two years of preparation and teamwork.

While constantly improving its operational rules and regulations, CPA also stepped up efforts to build up its financial, HR and administrative systems to improve the corporate management capability and efficiency.

In 2009, CAP will spare no efforts to work in a down-to-earth way to achieve success in the work as follows:

1.To work further in line with and to implement the National IP Strategy, and to bring into full play our advantages in terms of professional performance and experience. CPA will further collaborate with the domestic large enterprises, research institutes and industrial association, providing them with full services in strategy development, consultation, training and patent prosecution to contribute to the implementation of the Nation IP Strategy and to further expand the domestic market.

2.To further improve the profession proficiency and quality of our services as an IP agency. Service proficiency and prosecution quality are key to the survival of any service industry. CPA will create and improve the system of quality management for patent and trademark prosecution, and other IP-related service provision, and based on this, improve the check/inspection mechanism, standardize the operational procedure and content, in an attempt to hoist the overall quality control system.

3.CPA will keep on enhancing external exchange and operation, proactively carrying on publicity and reaching out for wider outward contact, and extending the corporate influence and repute. Besides, it will continue to give support to and take an active part in activities and events to be organized by the HKTDCC and the Intellectual Property Department to contribute to the provision of IP-related legal services in Hong Kong and mainland China.

4.CPA will make practical HR development strategy in coping with the present situation of the industry, doing a solid work in encrusting, training, promoting and using our HR.

5.To enhance internal corporate management and continue our good work in the corporate infrastructural construction

CPA will restructure itself according to needs, and enhance the corporate management by further improving the middle-level managerial staff's management quality, capability and proficiency.

CPA will keep on seeking better measures for quality management as an important part of the corporate professional construction for better efficiency and quality.

CPA will also enhance the function of its computer-aided management, and realize scientific, standardized and efficient management. It will utilize the new computer management system for higher efficiency, and bring the overall corporate management to an even higher level.

6.On the basis of what we have achieved in the past, CPA will further consolidate and enhance construction of the corporate culture of "give priority to human resources", creating a good environment of respect for knowledge and HR and further enhance the corporate cohesiveness and centripetal force.

## CCPIT Patent and Trademark Law Office

In 2008, under the sound leadership of China Council for the Promotion of International Trade (CCPIT), with the support of relevant departments at CCPIT, CCPIT Patent and Trademark Law Office carefully studied and practiced the Scientific Outlook on Development, studied and carried out the Intellectual Property Strategic Development Outline issued by the State Council. Centering on foreign-related patent and trademark prosecution and intellectual property protection law services, with the joint efforts of leadership and staff, the firm took active measures to strengthen management, overcame various difficulties and fulfilled all of the tasks of the year.

While studying the spirits of the 17th National Congress of the CPC and the Scientific Outlook on Development, the management team of the firm carefully analyzed the difficult situation and severe challenges the firm was facing, the advantages and disadvantages of the firm, the problems that affected and restricted the development of the firm, summarized the experiences of the firm, and mobilized employees to think of ways of future development. With the concerted efforts of leadership and staff, except for a small decline in the number of new “foreign to domestic” patent filings compared with the same period last year, all the other business index and revenue remained largely the same as last year, with even a little increase.

To cope with the cruel competition of the intellectual property industry and ensure stable development, the firm continued to improve the quality service system in 2008 to provide professional, individualized and efficient quality service. Responding to the specific requirements of our clients, the firm kept making explorations in case-handling procedures and management measures. In the process of enhancing service quality, the firm summarized experiences, discovered shortcomings and finally won customer satisfaction. For example, in order to deal with the fierce competition and complex client requirements, the firm decided to set up “groups” in each patent technical division. A three “tier” management structure was therefore established and has achieved good results. In a word, after making a whole year’s efforts, the case handling quality has been improved and client feedback has been favorable.

As is well-known, the competition in the industry boils down to the competition of talent. Talent is key to the sustainable development of the intellectual property industry. Therefore, how to train, use, and keep talent has always been a major concern for the firm. The personnel of the firm changed a great deal in 2008: the current employees reached 460, among which 128 are on the strength, 332 are contractual employees, 180 are patent attorneys (technical experts included) and 40 are trademark attorneys. With the assistance and support of relevant departments at CCPIT, throughout the year, the firm recruited 72 attorneys, patent engineers, translators and supportive staff. In addition, the firm lays great emphasis on talent training. A number of patent and trademark attorneys were sent abroad for course training. Many foreign experts were invited to give lectures at the firm. Meetings were held in the firm for attorneys to exchange opinions and experiences. A series of trainings were arranged for new staff and were well received by employees.



The third Meeting of the 6<sup>th</sup> Committee of AIPPI China Branch

In 2008, in order to strengthen management, improve competence, encourage the advanced and safeguard staff rights, the firm established and promulgated Attorney Ranking Assessment Method, Excellent Attorney Appraisal and Commendation Method, Excellent Staff Appraisal and Commendation Method and other related regulations. According to the newly promulgated Labor Contract Law and Staff Paid Year Leave of Absence Rule, the firm constituted and implemented the new Labor Contract and Implementing Method of Staff Paid Year Leave of Absence. With the cooperation of all departments, the firm finished the attorney ranking assessment and staff position/ranking appraisal in 2008.

**Looking ahead, the firm expects to accomplish the following in 2009:**

1. Make continuous efforts to solve the firm's strategic positioning and system problems that have been refraining the firm from sustainable development, under the leadership of CCPIT.
2. Analyze the possible impact that the global financial crisis may have on the intellectual property industry. Analyze the influences the new Patent Law may exert on the firm, and adopt active counter measures.
3. Reinforce the service concept. Improve service quality. Streamline management procedures.
4. Strengthen client work. Probe and approach clients. Act proactively for clients.
5. Stress the recruitment, training and maintaining of talents. Further improve the encouraging and incentive measures, improve the staff inspection, appraisal, positioning, ranking and punishing mechanism, and offer more training opportunities.
6. Strengthen the Party's leadership and political work. Build up the firm's "Corporate Culture", and create a harmonious working environment.
7. Further improve the firm's financial management system, accounting subjects and checking system.



Mr. Rona Yircali, Chairman of the ICC World Chambers Federation sent CCPIT Vice Chairman Dong Songgen plaque at the 10<sup>th</sup> Anniversary of the implementation of ATA Carnet System in China

## Legal Service

Guided by the scientific outlook on development and focusing on the central task of “promoting the undertakings of the state in diplomatic and foreign economic relations and trade and forging the brand name of the legal service of China Council for the Promotion of International Trade (CCPIT),” the law department of CCPIT continued to realize a steady development in 2008 with regard to its various business sections.

During the year, guided by the scientific outlook on development, the law department of CCPIT succeeded in:

### 1. Making outstanding achievements in expanding various legal services in an all-round way

The office of certification and authentication continued to set up outlets in the domain of CCPIT, the number of the organizations of certification and authentication authorized by CCPIT reached 319. In the whole year, it signed and issued nearly 3 million certificates of origin, authenticated 250,000 documents, issued 250,000 certificates, authenticated 150,000 consular documents agency basis, and continued to improve all business items year-on-year.

The ATA section continued to maintain a momentum of steady growth. The whole department signed and issued nearly 4,000 cases and put on electronic file nearly 4,500 import carnets. Of these, the business growth level of local certification organizations was conspicuous.

In the whole year, the office for mediation of commercial affairs accepted and handled nearly a hundred applications, an increase of nearly a hundred percent year-on-year. The whole department accepted more than 400 cases in the year. Invitations were sent out to the whole department and domestic and foreign organizations of cooperation to recommend mediators during the time of reshuffle. After strict examination and approval, 258 mediators of Chinese nationality and 42 mediators of foreign nationalities were chosen.

The law consultants section made many legislative proposals with regard to many laws such as the Law of the People's Republic of China on State Assets (draft) and took an active part in the legislative work of the state. Further development was made in traditional legal service items. The new types of business including legal service for exhibitions and conferences with regard to intellectual property rights that have been recently introduced have also shown a fine momentum of growth.

The average adjustment section took active steps to set up CCPIT Average Adjustment Committee and planned to set up an examination and appraisal system for the qualifications of Chinese average adjusters.

### 2. Enhancing systematic and standard management and speeding up the building of a contingent of legal service workers

The law department made efforts to strengthen standard management of the work of certification and authentication, worked out Replies to Questions on the Work of Certification and Authentication, completed revision of Operating Practice of Certificate of Origin, Operating Practice of International Commercial Affairs Certificate, and Operating Practice of Consular Authentication on Agency Basis; and compiled, translated and published Guide to Certificates of Origin in International Trade upon authorization of China Chamber of International Commerce.

The ATA office continued to strengthen quality supervision and market expansion, standardize operating criteria and improve promotional mechanisms, and published ATA Carnet System.

Availing itself of the opportunity of reshuffling, the mediation center revised Procedures for Appointment and Administration of Mediators, introduced Regulations on Training of Mediators and Regulations on Investigating Behaviors; reported to the Supreme People's Court Report of Investigation and Study Concerning the Plan for Reform of Mediation of Commercial Affairs, Opinions and Suggestions Concerning Transformation of the Fruits of Reform of the Mechanisms for Resolving Plural Disputes and Relevant Judicial Interpretations.

The law consultants section integrated its contingent of professionals and implemented a mechanism of joint handling of cases; held a ceremony of appointing law consultants for the law department of CCPIT and business training; gave training to legal service personnel of local chapters of CCPIT and Chinese enterprises in cooperation with famous foreign law firms; and organized “training sessions on ATA credit appraisal business” of CCPIT nationwide.

### 3. Strengthening cooperation and opening up new business growth points

The section of certification and authentication strengthened communication with government departments with respect to “striving to win the rights and benefits of CCPIT for issuing preferential certificates of origin” and steadfastly safeguarded the rights and interests of the entire organization of CCPIT in the course of working out Procedures for Managing Non-Preferential Certificates of Origin.

The ATA section grasped the opportunity of the Beijing Olympics to expand its influence and won the support of international community in expanding its market. ATA carnet had a remarkable effect on the link of customs clearance for the goods and materials for the Olympic Games, which was highly affirmed by the organizing committee of the Beijing Olympics. The successful convocation of the International Conference on ATA Carnet of China Chamber of International Commerce and the “Activities in Commemoration of the 10th Anniversary of the Implementation of the ATA Carnet System in China” jointly held by the section and the General Administration of Customs and further optimized the environment for implementing the ATA carnet system.

The section of mediation of commercial affairs attached great importance to maintaining communication and cooperation with organizations of cooperation of all countries. It actively participated in the 11th Forum on Mediation of International Commercial Affairs sponsored by the UIA; participated in the International Symposium on the Mechanism for Solving Plural Disputes” held by the Supreme People’s Court and devoted major efforts to giving publicity to mediation of commercial affairs.

The law consultants section widely participated in cooperation and continuously sought new breakthroughs. It joined the exhibition department in setting up the mechanism of long-term cooperation in “providing special legal service for exhibitions and conferences”; actively communicated with the Ministry of Commerce and the State Intellectual Property Office of the People’s Republic of China (SIPO), actively started legal services for safeguarding rights such as the “anti-dumping, anti-subsidy and safeguard measures;” successfully dealt with the case of infringement of intellectual property rights of Chinese enterprises at exhibitions overseas and undertook relevant legal affairs of “Shanghai Cooperation Organization” (SCO).

The average adjustment section took part in such activities as annual meetings of China Classification Society (CCS) and China Maritime Law Association (CMLA); kept in close touch with enterprises of shipping and insurance and vigorously promoted the average adjustment business of CCPIT.

#### 4. The Main tasks of foreign-related legal service in 2009

The general idea of the work of 2009 is to grasp opportunities to plan development, implement the strategy of sustainable development of legal service, continuously strengthen the overall strength for serving the society, raise the competitiveness of various business items and the ability to resist risks, grasp and properly use the important strategic opportunity for development of our country, continuously open up new business growth points and strive to make the law department into a legal service organization for foreign-related commercial affairs with international influence.

First, actively implement the plan for development of legal service and grasp the opportunity for development brought by the rapid development of foreign trade of China and the reform of institutions and try to win favorable conditions and greater room for development.

Pay close attention to the directives and policies of the state concerning the reform of institutions and cool-headedly analyze the unfavorable impact caused by the international financial crisis and win as many as possible the opportunities and resources for the development of business, develop new legal service items and raise the level of legal service.

Second, guided by the principle of consolidating strong brands, developing new services and promoting coordinated development, forge a brand of legal

service with the characteristics of a chamber of commerce.

The office of certification and authentication will unfold its work with focus on the target of “normative building of the organization and expanding new space for developing business” and promote the process of issuing “preferential certificates of origin.”

The ATA section will expand the influence of ATA carnet and its share of the market, and strengthen management of the ATA business of CCPIT; continue to promote expansion of the scope of application of China’s ATA carnet system; form a service network of ATA carnet certification that is suited to the situation of continuous expansion of exchanges in China’s foreign trade, science and technology, culture and physical culture, with rational distribution of certification organizations and highly efficient operations of the system.

The law consultants section will continue to give play to the role of making proposals and suggestions for perfecting state legislation and rules of international commerce and conscientiously implement the responsibilities of the spokesman of industry and commerce. It will actively unfold legal services including the “anti-dumping, anti-subsidy and safeguard measures;” conscientiously give play to the role of legal consultancy on commercial affairs and the complaints center and do a good job of providing legal service of the characteristics of a chamber of commerce.

The office of mediation of commercial affairs should stress the advantages of systematic operation of “foreign-related mediation of commercial affairs,” actively participate in the legislation of the state for mediation of commercial affairs and the reform of relevant judicature, and strengthen the important role of mediation in China’s mechanism of dispute resolution.

The office of average adjustment will avail itself of the opportunity of the 40th anniversary of practice in average adjustment business by CCPIT to promote expansion of its business from general average to particular average, from adjustment of claims for sea accidents to adjustment of claims for land accidents; actively organize and set up China Average Adjusters’ Association and establish a service system of average adjustment business supported by the setup of CCPIT.

Third, establish the idea of development of “the greater law,” speed up the building of the system and the integration of resources, implement the idea of “a single chessboard” in legal service and the service mentality of “a connected sequence” in the CCPIT organizations in the whole country.

Make overall arrangement of the forces of legal service and resources to form a legal service network of CCPIT that covers the whole country in accordance with the principle of “being vertically coupled, horizontally united, sharing of resources, complementing of superiorities, mutual benefit and overall improvement.” The local chapters shall actively unfold legal service to foreign-related commercial affairs for local enterprises based on their own conditions and availing themselves of the strength of CCPIT organizations in accordance with the guiding thinking of “getting some specialty, some innovations, some development and somewhere.”

Establish the service mentality of “a connected sequence” in the legal service of the entire CCPIT setup and properly handle the question of relations of the “upper and lower reaches” of business. Intensify coordination, widen our thinking, do a good job of connection and really form a strong concerted effort to speed up relative businesses. Establish and strengthen service consciousness and endeavor to form a “one-stop service” welcomed by enterprises proceeding from the idea of making things convenient to customers.

## CIETAC & CMAC Work

The China International Economic and Trade Arbitration Commission (CIETAC) was established in 1956. It is the first and the most important permanent institution in China devoted to alternative dispute resolution. CIETAC independently and impartially resolves economic and trade disputes by means of arbitration and conciliation (mediation). Since 1990, CIETAC's caseload has consistently ranked first worldwide, and parties to the cases represent approximately forty-five countries and regions. Similarly, the China Maritime Arbitration Commission (CMAC), established in 1959, resolves disputes arising from, or in the process of, transportation, production and navigation by or at sea, in coastal waters and other waters adjacent to sea, through alternative dispute resolution methods, with the goal of protecting the legitimate rights and interests of the parties concerned. After continuous hard work over the course of 50 years, CIETAC and CMAC have earned prestigious reputations both in China and abroad for their independent, impartial, and effective services, and they have now established an international, modern and unique path for future development.

In 2008, confronted with fiercer competition and greater challenges, CIETAC and CMAC redoubled their efforts and achieved notable results and progress in all areas. CIETAC and CMAC both focus on case administration and have made efforts to improve quality and efficiency. Based on the premise of impartiality and independence, CIETAC will strengthen its service consciousness and continue to compete successfully.

In 2008, CIETAC established a new record by accepting 1230 new cases, including 548 foreign-related ones and 682 domestic ones, and resolved a total of 1097 cases, with a total claim amount of RMB 20.9 billion. CIETAC's Domain Name Dispute Resolution Center accepted 267 domain name dispute cases during 2008 and resolved a total of 268, while CMAC accepted 60 cases and resolved 41. The arbitral awards were widely recognized and enforced in many countries and regions.

Overall, the cases handled by CIETAC in 2008 had the following characteristics:

1. The amount of claims continued to increase, reaching a total of RMB 20.9 billion, an increase of 83% over the last year.
2. Foreign-related disputes continued to rise, increasing by 28% from the previous year.
3. The types of disputes handled became further diversified. In addition to traditional disputes arising from the sale of goods, joint ventures involving foreign partners, materials processing and component assembly, there were also increases in disputes arising from transfers of equity, real estate transactions, construction projects, contracting, commissions, franchise operations, insurance, guarantees, trademark licensing, and mergers and acquisitions, among others. Disputes arising from the sale of goods continued to rank first, while real estate disputes and disputes over the transfer of equity grew particularly rapidly. In addition, disputes over financial derivatives, funding contracts, and Internet gaming management rights appeared.
4. Cases involving foreign parties, including parties from Chinese Hong Kong and Taiwan, continued to increase.
5. The arbitration procedures became more flexible and international in nature. The number of situations where the parties determined the procedures for the hearing, appointed an arbitrator from outside of the CIETAC Panel of Arbitrators, and determined the location of oral hearings and the language of proceedings increased notably.
6. The elapsed time between the occurrence of a dispute and the decision by a party to resort to arbitration decreased markedly, suggesting that the parties' awareness of arbitration as a tool to protect their legal rights has been increased.
7. There was some increase in the number of situations where the parties negotiated a solution to the dispute themselves after beginning arbitration or underwent conciliation and mediation under the guidance of the arbitral tribunal to resolve the dispute.

CIETAC's headquarters is located in Beijing, with four sub-commissions in Shanghai, Shenzhen, Tianjin and Chongqing. The Tianjin



On Jan 23, the 1<sup>st</sup> Meeting of the 17<sup>th</sup> Committee of CIETAC & CMAC was held in Beijing

International Economic and Financial Arbitration Center was established in 2008, and the Southwestern China sub-commission will be established in 2009.

In order to maintain a high-quality team of arbitrators, CIETAC and CMAC appointed a new set of neutrals in 2008 and published its new Panel of Arbitrators. Currently, CIETAC has 970 arbitrators, including 694 Chinese arbitrators and 276 foreign arbitrators, while CMAC has 244 arbitrators, 197 Chinese and 47 foreign. The new team of arbitrators is younger and more professional. CIETAC also focuses on improving the professional competence of its secretarial staff. In 2008, it organized professional training and held conferences to exchange case-handling experiences, thus promoting the professional capability of arbitrators and raising the quality of the services they provide.

In order to promote its arbitration services and arbitration clause, CIETAC actively enhanced its interaction and cooperation with businesses in 2008 through domestic and international arbitration seminars, commercial exhibitions, and direct communication with domestic and foreign arbitrators, lawyers, corporations and enterprises. CIETAC also actively sent personnel to attend international arbitration symposiums, organized symposiums of its own and called on arbitration organizations and law firms to exchange their experience on case-handling, popularize China's arbitration system, introduce the arbitration rules and enhance connections and cooperation with international arbitration organizations.

In 2009, CIETAC and CMAC will continue to focus on case administration and will strive to improve the quality and efficiency of case handling. Based on the principles of impartiality and independence, CIETAC and CMAC will strengthen their service consciousness and continue to compete successfully. In order to create a first-class group of arbitrators, CIETAC will also continue to rigorously supervise and train the members of its Panel. Drawing upon its vast experience in online dispute resolution, CIETAC will expand its electronic commerce online dispute resolution services, thus establishing a system of alternative dispute resolution. CIETAC also plans to strengthen its research into the theory and practice of arbitration and improve upon the quality of its publications. The Commission will continue to improve its relations with government departments and with the court system, creating a good environment for facilitating the development of arbitration.

Much hard work remains to be done as CIETAC develops. CIETAC is confident that it will correctly analyze the situation, adopt the correct position, do the best job possible, keep carrying forward the fine tradition of "independence, impartiality and efficiency," remain united, work hard for prosperity, make pioneering efforts, be incorruptible and self-disciplined and forge a more brilliant future for arbitration!



On Feb 1, the ceremony for signing of Framework Agreement for Establishing of Tianjin International Economic and Financial Arbitration Center of CIETAC was held in Tianjin



On May 7, the ceremony for signing of Framework Agreement for Establishing of Southwest Sub-Commission of CIETAC was held in Chongqing

## Talent Training

In the year of 2008, CCPIT implemented 25 training programs, among which 7 were overseas programs with 115 trainees and 18 domestic ones with 2684 trainees. Department of CCPIT Sub-Council and Membership Affairs, as the key implementation department for training coordination, management and planning, initiates domestic and overseas training programs, implements cooperation agreements with foreign institutions and undertakes important training projects assigned by leaders of CCPIT. Besides it, other CCPIT function departments also carried out training programs in their own field.

CCPIT further strengthened its foreign-assistance training programs. In 2008, CCPIT held The 1st Training Program for Chambers of Commerce and Industry for Arabic Countries and The 3rd Training Program for Chambers of Commerce and Industry of Latin American, Caribbean and South Pacific Countries. 49 trainees from Algeria, Morocco, Tunisia, Bahrain, Jordan, Palestinian, Saudi Arabia, Djibouti, Egypt, Sudan, Chile, Colombia, Ecuador, Uruguay, Venezuela, Jamaica, Costa Rica, Cuba, Guatemala, Haiti, Bahamas, Fiji, Cook Islands, Niue and Tonga had attend the programs. Since 2004, CCPIT have organized 11 training programs and trained 285 senior officials in chambers of commerce and industry or government departments from 87 countries, among which there are 41 African countries, 21 Asian countries, 21 Latin America and Caribbean countries and 4 South Pacific countries

CCPIT proceeded with its efforts to organize CEM-CHINA (Registered Exhibition Manager Training Program). In a move to rapidly enhance management level of China's exhibition industry and promote its integration into globalization, in cooperation with IAEM to introduce CEM course system into China, CCPIT finalized the present CEM-CHINA courses through localization, and issued those graduated trainees with internationally-recognized CEM certificate. In 2008, CCPIT organized CEM-China training program in Qingdao and Changsha respectively with 219 trainees from mainland, Hong Kong and Macau. By the end of 2008, 543 trainees had participated in CEM-China training program, which has become a brand training program of CCPIT.

Department of CCPIT Sub-Council and Membership Affairs held the Conference on Responsibilities and Risks in Product Safety in Wuxi and a training program on the Development of Outsourcing for China's Manufacturing and Service Industries in Guangzhou. The Exhibition Department organized a training program on Intellectual Property Rights for Overseas Exhibitions in Shenzhen and Ningbo. Media and Press Center of CCPIT held a training program on International Standard and Authentication of Islamic Food in Xining. The Department of Legal Affairs hosted two training programs on Certification and Authentication of the Department of Legal Affairs and Certification and Authentication of CCPIT and ATA business respectively (in Beijing). And in Ningxia, it organized a regional training session on Certification and Authentication of CCPIT.

China International Economic and Trade Arbitration Commission (CIETAC) also held a series of seminars for arbitrators, senior arbitrators and chief arbitrators. China Chamber of International Commerce (CCOIC) convened seminars in Beijing, Shanghai, Qingdao, Hangzhou and

Guangzhou on Business Settlement and Case Studies after the Implementation of UCP600 and a seminar on the Practical Operation and Risk Control of Letter of Indemnity of Ships. In Beijing, it also held a training program on the Application of UCP600 and ISBP in business; in Xiamen it hosted a training program on Critical Issues and Typical Cases under UCP600 and ISBP; and in Hangzhou, it hosted a training program on Optimal Operation of Trade Financing.

CCPIT also organized many overseas training programs. The Department of CCPIT Sub-Council and Membership Affairs organized training program for Managers of Chambers of Commerce and Industry in Australia, Project Management in the U.S. and training program on International Purchase and Sales in the U.S. The Department of International Relations and the Department of Sub-Council and Membership Affairs co-organized the Seminar on Hong Kong Commerce and Industry. The Department of Economic Information organized a training program in Australia on the function of the trade promotion organizations to provide trade and investment information to SMEs. Personnel Services Center and CIETAC co-hosted the Training Program on Businesses on Arbitration Theories and Practices in Belgium. CIETAC also hosted the Training Program on Arbitration Laws and Practices in Taiwan.

CCPIT launched the Research and Drafting project on the Strategic Plan for CCPIT System Training. The Strategic Plan of CCPIT System Training has been set as one of the priority missions of CCPIT in 2008. Department of CCPIT Sub-Council and Membership Affairs, together with the Training Center of CCPIT, also conducted research mission to CCPIT Guangdong, Guangzhou, Zhuhai and Shenzhen Sub-Councils for the training sector in October and to Hubei, Wuhan and Guangxi Sub-Councils in November, in order to have a clearer thought of the drafted "plan".

The Training Center of CCPIT was set up with the approval of State Commission Office for Public Sector Reform in 2006 and now is proceeding with the registration process.

In 2009, CCPIT plans to carry out 43 training programs, including 16 overseas programs with about 200-odd participants and 27 domestic ones with more than 2300 participants.



The graduation ceremony of the 8<sup>th</sup> Chinese CEM training program

## Education and Training

In the year of 2008, centering closely on the various practice of CCPIT, the Personnel Department, aiming at quality service and actual effect, persisted in improving the theoretical, political and practical ability and optimizing the knowledge composition of the cadres to build three different kinds of high quality talents through diversified education and training.

In line with the deployment from the Communist Party and the leadership of CCPIT, the training class for the carrying out of the 17th CPC National Congress spirit among the cadres with an administrative rank above director was held. As many as 214 cadres from 24 departments and units took part in the study by three stages.

Actively responding to the campaign of studying and practicing the Scientific Outlook on Development, the first stage of centralized training for the leadership was held successfully. Totaling 146 people took part in the training that was organized at two stages. Specifically the trainees were composed of cadres with an administrative rank above the director and the leadership group from the enterprises and institutions affiliated to CCPIT.

The management of the trainees with the Party School, the administrative college and the cadres' institution was continued to be strengthened and improved, where more and more cadres were selected and assigned to be trained. In the last year alone, the number of trainees totaled 41.

The 19th before-post training class for the leaders was organized. Last year 34 people above the deputy-director, who were appointed since April, 2007, were trained together. Through the training the newly appointed cadres achieved improvement comprehensively as for their political and theoretical level, their operation provisions, and their ability to organize and manage.

The before-post training for the newly recruited 70 employees was organized successfully with much more diversified and practical training items

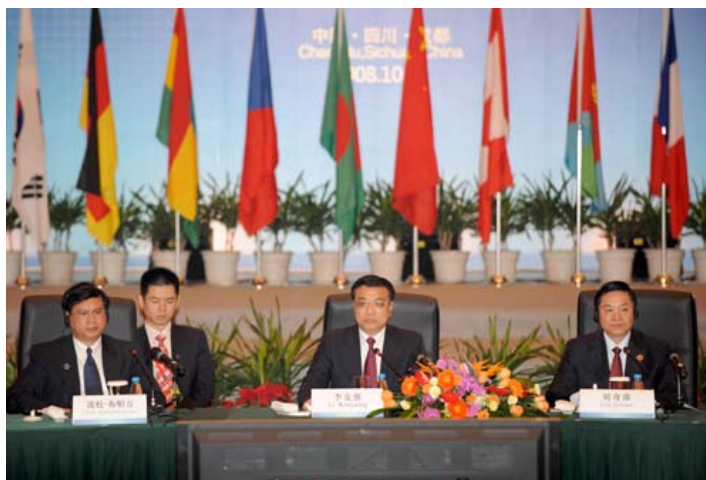
In view of the personnel and human resource practice of CCPIT, aimed at improving the working capacity of the cadres in the Personnel Department, the Training Class on Archive Management and the Training Class on Labor Disputes Mediation and Arbitration laws were held and 122 people with CCPIT took part in the training classes.

Closely with an eye to the situation change both home and abroad, the Personnel Department attached great importance to the study of the relative policies and documents and adjusted timely the provisions for the training abroad. Last year, the training program was fulfilled and the program for the 2009 training abroad has been submitted to the State Administration of Foreign Experts Affairs.

Under the guidance of the State Administration of Foreign Experts Affairs and with the high attention from the leadership of CCPIT, after the process of special preparation and deliberate organization, such 4 projects were carried out successfully: The Theory and Technique on the Management of Exhibition Economy, the Impact of Foreign Technique Standard on the Export of Chinese Muslim Food Enterprise and the Countermeasure, the Promotion of the Industrialization of Bio-Technology, the Training and Support of the Farming Out Development of Chinese Manufacturing and the Service Industry. In Addition, the 2009 program for the absorbing of foreign talents was submitted to the State Administration Of Foreign Experts Affairs.



The before-post training for the 2008 newly recruited employees of CCPIT



On Oct 27, Vice Premier Li Keqiang attended the 9<sup>th</sup> Western China International Exposition co-hosted by CCPIT, and addressed the 1<sup>st</sup> Western China International Cooperation Forum

## Sub-council and Branch Affairs

According to the statistics there were 2673 workers in whole CCPIT system. Among them there were 1000 administrative staffs and 1235 institutional staffs. The total office area of sub-councils increased 6700 square meters compared with the number of last year. The office equipment had been improved.

At the end of 2008 the whole CCPIT system had 50 local sub-councils, 375 city-level branches, 349 county-level branches and 22 national industrial sub-councils. The whole CCPIT system had 91050 member enterprises. The number increased 17000 compared with last year. CCPIT units at all levels led vocational work innovation by exhibition, international liaison, information consultation, legal service, arbitration, intellectual property agent and other traditional vocational work. Their vocational level had risen continuously.

According to incomplete statistics in 2008 the whole CCPIT system organized 245 domestic exhibitions. Among them there were 46 integrated exhibitions and 199 professional exhibitions. 174 exhibitions were solely hold by CCPIT sub-councils. 70 exhibitions were hold with other units. The total exhibition area was 6.05 million square meters. There were 115 thousand enterprises participated in these exhibitions. Among them there were 15375 overseas enterprises. There were 25.9 million audience visits the exhibitions. Among them there were 5 million professional business and 334 thousand overseas enterprises. The actual turnover of the exhibitions was 37 billion US dollars and the intention turnover was 101 billion US dollars. The CCPIT sub-councils organized and participated 984 overseas exhibitions among which 25 exhibitions were hold solely by CCPIT sub-councils. The CCPIT sub-councils participated in 974 international exhibitions. The total exhibitor's area was 261 thousand square meters. 437 exhibitions were hold solely by CCPIT sub-councils and 441 exhibitions were hold with other units. The CCPIT sub-councils participated in 88 CCPIT projects. 16226 enterprises participated in these projects. The actual turnover was 1.6 billion US dollars and the intention turnover was 3.7 billion US dollars.

In 2008 CCPIT industrial sub-councils organized 20th anniversary for CCPIT industrial sub-councils. Through this commemoration CCPIT propagandized the development and achievement of industrial sub-councils in the country and various sectors. 20 years course of development witnessed the growth and expansion of sub-councils exhibition industry. It also witnessed the continuously strengthen of sub-councils self-construction and the innovation of work. Practice had proved that CCPIT industrial sub-councils was a vital force in China's exhibition industry, the exhibitions and international conferences hold by CCPIT industrial sub-councils had a dominant position in the industry.

After the 5.12 earthquake the whole CCPIT system enthusiastically put into earthquake relief and post-disaster reconstruction work. According to statistics, the whole CCPIT system sent more than 1 million yuan donation to CCPIT sub-councils and branches in earthquake-stricken area. Among them 500000 yuan was directed donated to CCPIT sub-councils and branches in earthquake-stricken area. The CCPIT industrial sub-councils actively saved 300,000 yuan from the funds for the preparation of 20th anniversary for CCPIT industrial sub-councils and buy a variety of materials to support the earthquake-stricken areas.

There were 24 local CCPIT sub-councils participated in the support job for sub-councils and branches in earthquake-stricken area. The CCPIT industrial sub-councils also looked forward to play a more important role in earthquake relief and post-disaster reconstruction work.

In 2008 all CCPIT sub-councils paid great attention to the work of international commerce. According to statistics, 44 of 50 local sub-councils registered their international commerce in local civil administrations. 11 local sub-councils set up special units and arranged full-time cadres to carry out international commerce work. The sub-councils maintained the coordinated working mechanism between CCPIT and international commerce. They deeply carried out CCPIT work and played the important role of CCPIT committee members and consultants. They also paid great attention to play the supplementary role of international commerce.



On Jun 26, the Celebration of the 20<sup>th</sup> Anniversary for CCPIT Industrial Sub-Councils was held in Beijing

**CCPIT** | **Structure of CCPIT**

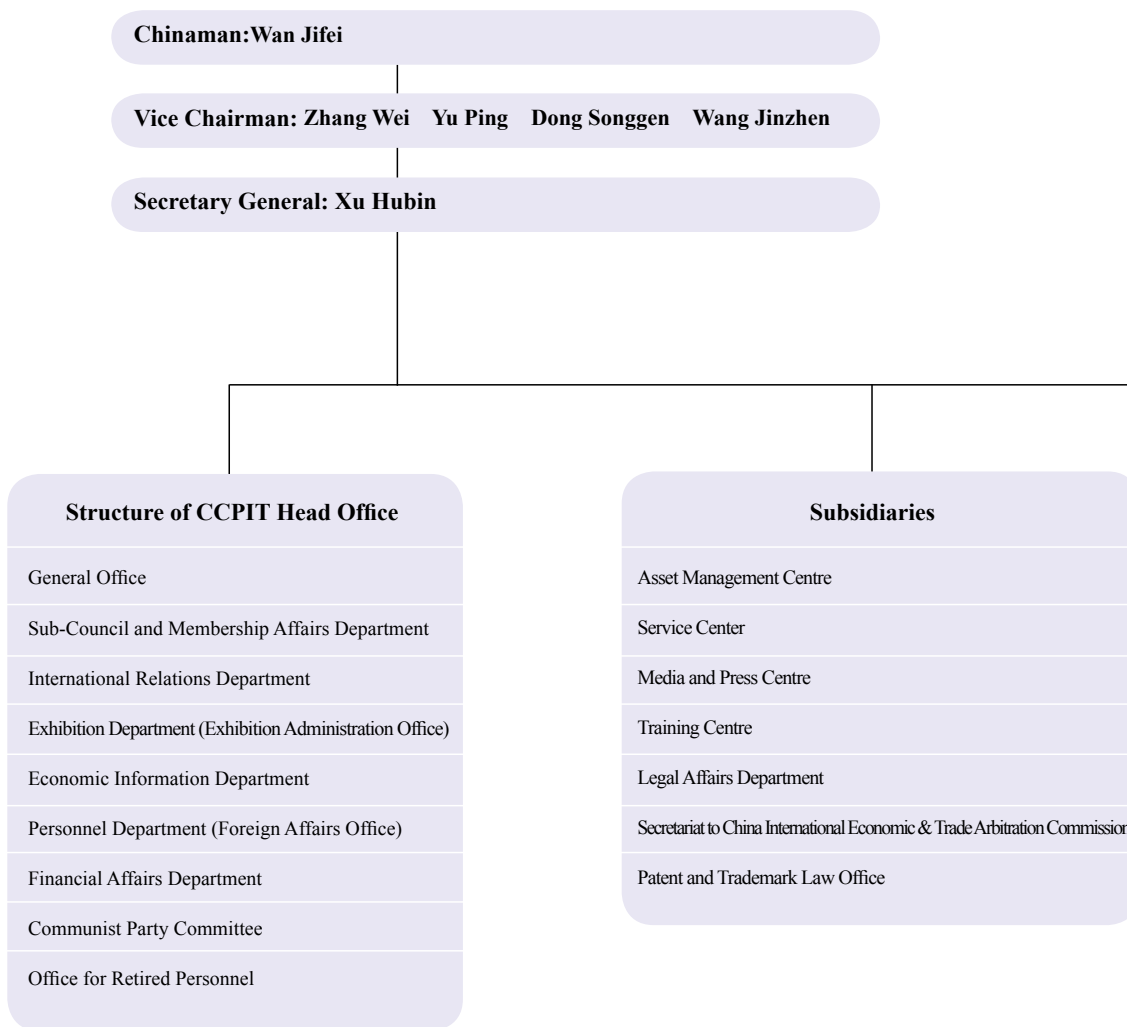
ANNUAL REPORT 2008-2009

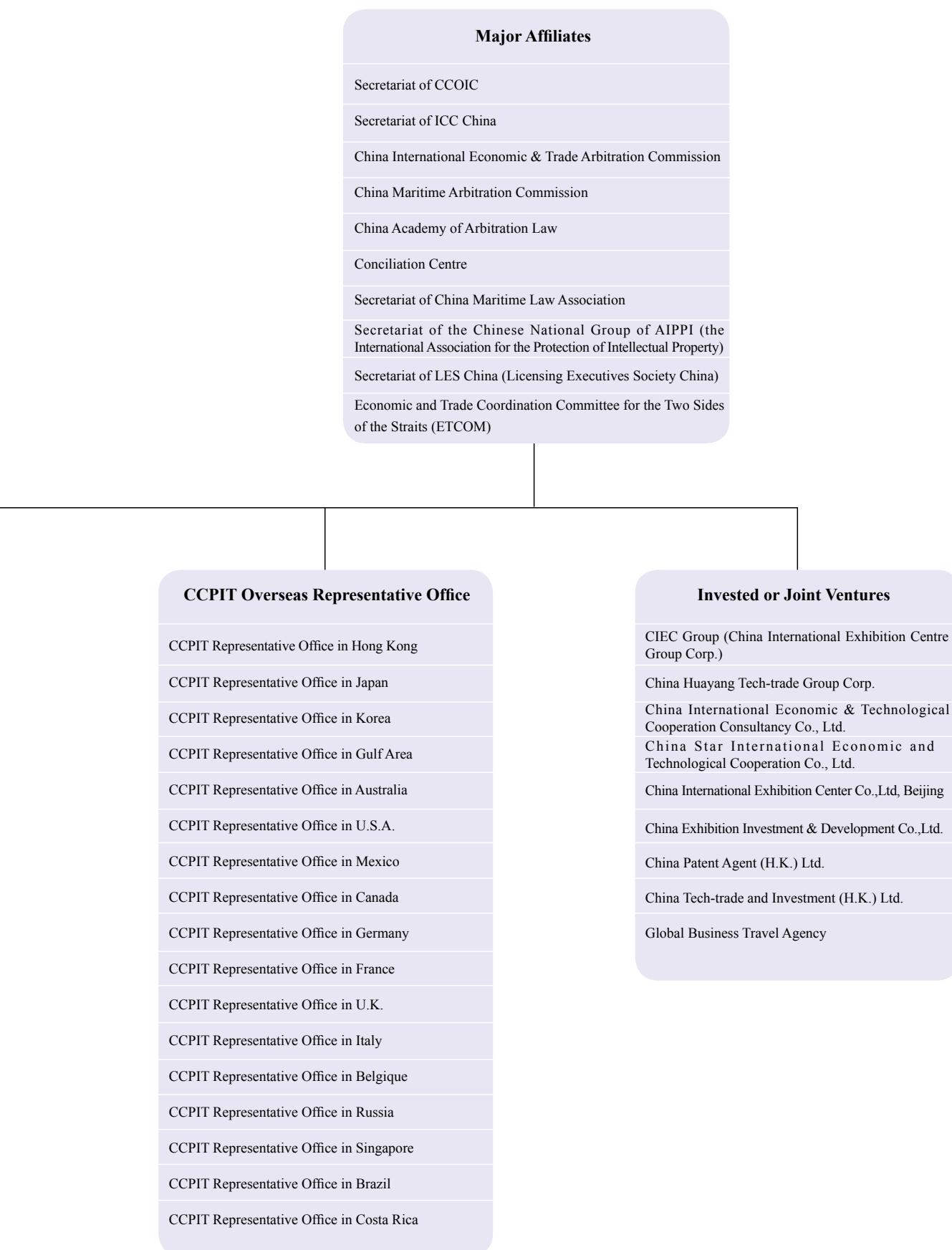




<b>68</b>	Structure of CCPIT
<b>70</b>	CCPIT Sub-Councils
<b>72</b>	CCPIT Overseas Representatives Offices

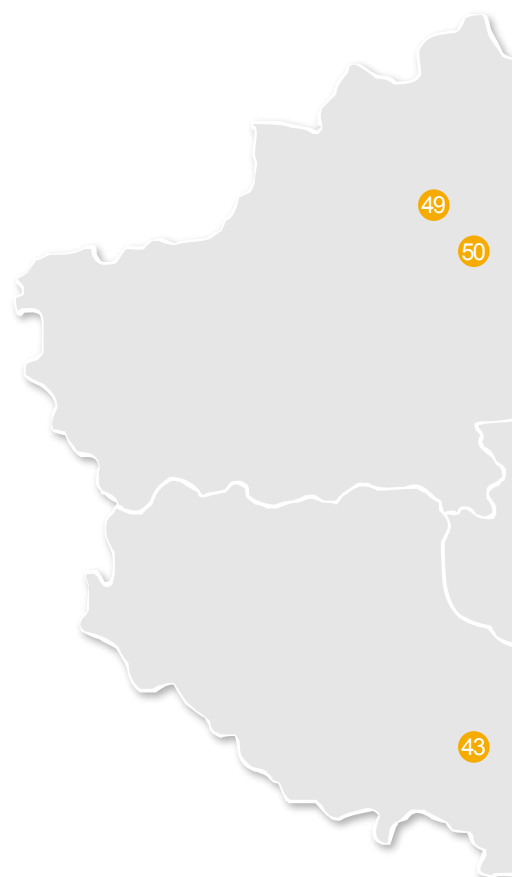
# Structure of CCPIT

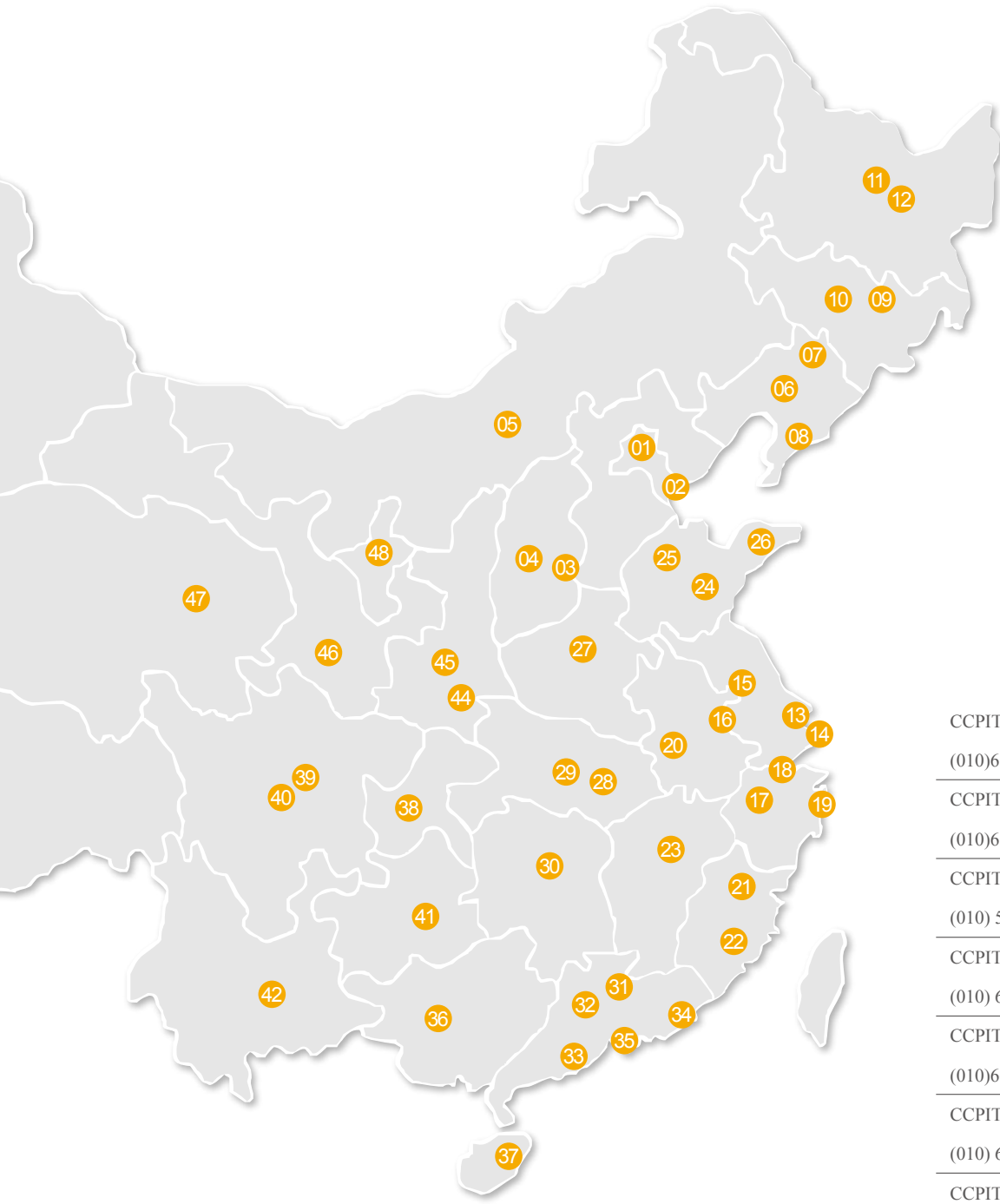




## CCPIT Sub-Councils

01	CCPIT Beijing (010) 88070321	15	CCPIT Jiangsu (025) 52856768	29	CCPIT Wuhan (027) 85797513		
02	CCPIT Tianjin (022)23301343	16	CCPIT Nanjing (025) 83693240	30	CCPIT Hunan (0731) 4773338		
03	CCPIT Hebei (0311) 88614332	17	CCPIT Zhejiang (0571) 85811918	31	CCPIT Guangdong (020)87605562		
04	CCPIT Shanxi (0351) 2024443	18	CCPIT Hangzhou (0571)85068852	32	CCPIT Guangzhou (020) 87787768		
05	CCPIT Inner Mongolia (0471) 6946778	19	CCPIT Ningbo (0574) 87368761	33	CCPIT Zhuhai (0756) 8289668		
06	CCPIT Liaoning (024) 83210522	20	CCPIT Anhui (0551)3672718	34	CCPIT Shantou (0754) 88931817		
07	CCPIT Shenyang (024) 22729962	21	CCPIT Fujian (0591) 87843241	35	CCPIT Shenzhen (0755) 33358448	43	CCPIT Tibet (0891) 6839377
08	CCPIT Dalian (0411) 82822354	22	CCPIT Xiamen (0592)2223111	36	CCPIT Guangxi (0771)2802863	44	CCPIT Shanxi (029) 87292697
09	CCPIT Jilin (0431) 88549499	23	CCPIT Jiangxi (0791) 6217029	37	CCPIT Hainan (0898)65325165	45	CCPIT Xi'an (029) 88350388
10	CCPIT Changchun (0431) 82738717	24	CCPIT Shandong (0531) 86168315	38	CCPIT Chongqing (023) 67870375	46	CCPIT Gansu (0931)2182803
11	CCPIT Heilongjiang (0451) 53678538	25	CCPIT Jinan (0531) 82075663	39	CCPIT Sichuan (028) 61963029	47	CCPIT Qinghai (0971)6116283
12	CCPIT Haerbin (0451) 86772317	26	CCPIT Qingdao (0532) 83897605	40	CCPIT Chengdu (028) 86669643	48	CCPIT Ningxia (0951) 5044987
13	CCPIT Shanghai (021) 53060228	27	CCPIT Henan (0371) 63936203	41	CCPIT Guizhou (0851)8555519	49	CCPIT Xinjiang (0991) 2863224
14	CCPIT Pudong,Shanghai (021) 50812626	28	CCPIT Hubei (027) 85757573	42	CCPIT Yunnan (0871)3138324	50	CCPIT Xinjiang Construction Group (0991) 5561839





- CCPIT Building Materials  
(010)68361878

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- CCPIT Universal Industry  
(010)68787610

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- CCPIT Construction  
(010) 58934801

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- CCPIT Supplies & Marketing Cooperation  
(010) 66054037

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- CCPIT Grain Business  
(010)66094263

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- CCPIT Coals  
(010) 64463384

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- CCPIT Mining  
(010)64464991

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CCPIT Machinery (010) 68594976	CCPIT Agriculture (010) 64194571	CCPIT Metallurgy (010)65253027	CAFST (010) 65064885
CCPIT Electronics (010)68207159	CCPIT Automotive (010)68594184	CCPIT Aviation (010)65666362	CCPIT Logistics (010) 58566578
CCPIT Light Industry (010)68396328	CCPIT Petrochemicals (010)64999805	CCPIT Aerospace (010)68372427	Electric Power Sub-council (010)63415343(Provided)
CCPIT Textiles (010) 85229450	CCPIT Commerce (010)66094227	CCPIT Chemicals (010)64272723	CCPIT Packing Industry Office (010) 65838783

# CCPIT Overseas Representatives offices

## 01.CCPIT & CCOIC REPRESENTATIVE OFFICE IN HONG KONG

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105-0011  
Tel:00813 5405 7811  
Fax:00813 5405 7812  
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## 03.CCPIT & CCOIC REPRESENTATIVE OFFICE IN KOREA

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Time difference:0

## 05.CCPIT & CCOIC REPRESENTATIVE OFFICE IN GULF AREA

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Tel:00971 65749068 00971 44224132  
Fax:00971 65749082 00971 44224133  
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Time difference:-4

## 06.CCPIT & CCOIC REPRESENTATIVE OFFICE IN AUSTRALIA

Suite 1506, 99 Bathurst Street, Sydney, NSW 2000, Australia  
Tel:00612 9261 1196 / 1197  
Fax:00612 9261 1350  
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## 07.CCPIT & CCOIC REPRESENTATIVE OFFICE IN U.S.A

2001 Jefferson Davis Highway, Suite 608 Arlington, VA 22202 U.S.A  
Tel:001 703 412 9889  
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Email:ccpitus@ccpit.org  
Time difference:-12 ( Apr.-Oct. ) , -13 ( Nov.- March )

## 08.CCPIT & CCOIC REPRESENTATIVE OFFICE IN MEXICO

Av. De Las Palmas, No.731,Oficina 1404 Col. Lomas De Chapultepec C.P. 11000, MEXICO D.F.  
Tel: 0052 55 5202 0309  
Fax:0052 55 5202 0310  
Email:ccpitmx@ccpit.org  
Time difference:-14(Nov.-Apr.); -13(Apr.-Nov.)

## 09.CCPIT & CCOIC REPRESENTATIVE OFFICE IN COSTA RICA

De la casa de Don Oscar Arias en Rohrmoser, 300 metros sur y 100 metros este., San Jose, Costa Rica  
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Fax:00506 22965934  
Email:ccpiter@ccpit.org  
Time difference: -14

## 10.CCPIT & CCOIC REPRESENTATIVE OFFICE IN CANADA

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Fax:001 416 363 0152  
Email:ccpitcanada@gmail.com changyun@ccpit.org  
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## 11.CCPIT & CCOIC REPRESENTATIVE OFFICE IN GERMANY

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Time difference:-7(winter); -6(summer)



**12.CCPIT & CCOIC REPRESENTATIVE OFFICE IN FRANCE**

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 LA DEFENSE 1 CEDEX France  
 Tel:0033 1 49069795 / 49069234  
 Fax:0033 1 49069659  
 Email:ccpitfr@ccpit.org  
 Time difference:-7(winter); -6(summer)

**13.CCPIT & CCOIC REPRESENTATIVE OFFICE IN U.K.**

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 Tel:0044 207 321 2044  
 Fax:0044 207 321 2055  
 Email:ccpituk@ccpit.org  
 Time difference:-7 ( summer ) , -8 ( winter )

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 (Ufficio Di Rappresentanza In Italia)**

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 Tel:0039 02 805 6371  
 Fax:0039 02 864 50787  
 Email:ccpitit@ccpit.org ccpititaly@tin.it  
 Time difference:-6 ( Mar.-Oct. ) , -7 ( Nov.-Feb. )

**15.CCPIT & CCOIC REPRESENTATIVE OFFICE IN BELGIQUE**

131, Avenue De La Floride 1180 Bruxelles Belgique  
 Tel: 00322 375 8728  
 Fax: 00322 375 8005  
 Email: ccpit@happymany.net ccpitbe@ccpit.org  
 Time difference: -6(Mar.-Oct.); -7(Oct.-Mar.)

**16.CCPIT & CCOIC REPRESENTATIVE OFFICE IN RUSSIA**

Rm 11-12, Simferopolsky Bulvar. 7A Moscow 117556 , Russia  
 Federation  
 Tel: 007 499 613 8306  
 Fax: 007 499 317 0621  
 Email: ccpitru@ccpit.org chenjingxian@ccpit.org gechangyu@ccpit.org  
 Time difference: -4(Apr.-Oct.); -5(Nov.-Mar.)

**CCPIT** | **List of Business  
Activities in 2009**

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## 2009 Overseas Exhibition plan of CCPIT

No.	Country/Region City	Exhibition	Date	Exhibits
1	JapanTokyo	TECHNO-FRONTIER	April(3 days)	Machines, operation engineering, plug-in computer, power system, anti-noise, heating tech, auto parts
2	JapanTokyo	Japan DIY Homecenter Show	August(3 days)	Carpentry, hardware, DIY tools, electronics, building materials, gardening, animal supplies, outdoor equipments, safety equipments, painting and decoration, lighting, houseware
3	DPRK Pyongyang	Pyongyang International Fair	May(4 days)	Light industry products, daily necessities, consumables, textiles
4	Kazakhstan Astana	AstanaBuild	May(3 days)	Building materials, cleaning equipments, construction equipments, carpentry, lighting, decoration, insulation materials, gardening, bathing equipments
5	Thailand Bangkok	International Machine Tools and Metalworking Machinery Trade Exhibition and Conference (Metalex)	November (4 days)	Sheet metal machinery, machining centers, EDM machines, tools and tooling, assembly tech and others
6	Vietnam Ho Chi Minh City	International Machine Tools and Metalworking Tech Exhibition (METALEX VIETNAM)	October(3 days)	Machinery, metalworking tech, welding, factory automatization, pump, mold, wire and pipe layout
7	The United Arab EmiratesDubai	Building and Machinery Fair PMV	November(5 days)	Building materials, construction auto and equipments, cement, ore processing, power generator
8	India Bombay	Made in China	December(4 days)	Home appliances, electronic parts, IT products, building materials, autos and auto parts, machinery, food, toys, gifts, chemistry products, sport items, office products, watches
9	Tanzania Dar es Salaam	The Dar es Salaam International Trade Fair (DITF)	June-July (11 days)	Machines for farming, food, wood and metal processing, building materials and tools, mining equipment, vehicle, transporting equipment, chemicals, electronics, medicine, furniture, textiles, leather, carpets cosmetics
10	Kenya Nairobi	International Trade Fair	October (7 days)	Machines for farming, food processing and food packing, medicine manufacturing, textiles, consumables, machine tools, building materials
11	Egypt Cairo	International Exhibition for Machine Tools, Industrial Tools, Welding and Cutting Equipment (MacTech)	November (4 days)	Sheet metal working, metal forming and wire and tube forming machines, welding / cutting tools, accessories, pneumatic and hydro-pneumatic tools, die casting, surface treatment / CAD / CAM systems and software
12	Germany Frankfurt	International Trade Fair for Home and Contract Textiles (HEIMTEXTIL)	12-15 January	Home textiles, towels, napkins, beddings, decorations, curtains, carpets
13	Germany Frankfurt	Paperworld Christmasworld	24-28 January	Christmas decorations and gifts, ceramics, glass, stationery, office products
14	Germany Frankfurt	AMBIENTE	February (5 days)	Household products, decorations, presents, craftwork, ceramics, glass, clocks, jewelry
15	Germany Frankfurt	Decorated Life	July (5 days)	Household products, decorations, presents, craftwork, stationery, lights and lanterns, tools for sanitation, clocks, jewelry
16	Germany Dusseldorf	International Trade Fair for Safety, Security and Health at Work (A + A)	September(4 days)	Equipments, materials and tech for working safety and health
17	Germany Cologne	International Food Exhibition (ANUGA)	October (4 days)	Food, meat, sweets, wine, juice, dairy
18	Britain Birmingham	International Building Materials Exhibition (Interbuild)	October(5 days)	Building materials, decorations, cooking and bathing equipments and tools, electronics
19	Italy Milan	International Fur and Leather Exhibition (MIFUR)	March(5 days)	Fur & leather and relevant accessories and tech

No.	Country/Region City	Exhibition	Date	Exhibits
20	Italy Milan	International Bags and Luggage Exhibition (MIPEL)	March(4 days)	Leather bags and luggage
21	Norway Oslo	International Shipping Exhibition (Nor-Shipping)	June(4 days)	Ship design and manufacture, deck equipments, wrecking, electronic communication, anchoring, harbor service
22	Russia Moscow	Moscow International Building and Interior Exhibition (Mosbuild)	April (4 days)	Building materials, home fabric, floor, carpets, gardening, DIY facilities, heating, air conditioners, refrigerators, ventilation equipment, interior polishing, design, pigment, wallpaper, bathroom items, ceramics
23	Russia Moscow	Consumer Electronics Moscow (CEM)	April(4 days)	Home appliances, consumable electronic products
24	RussiaMoscow	Moscow International Trade Fair of Tools, Equipment and Technology (Intertool)	November (4 days)	Tools, machining facilities and equipment
25	Czechic Brno	International Fair of Information and Communication Techs / Exhibition for Consumer Electronics and Digital Entertainment (INVEX / DIGITEX)	October (5 days)	Audio and visual systems, digital camera and video, PC, portable electronics, relevant accessories
26	USA Las Vegas	Consumer Electronics Show (CES)	January (4 days)	Video products, car stereo, computer hardware and software, watches, cameras, household electronic products and parts
27	USA Las Vegas	ASD/AMD SourceDirect	August (3 days)	Consumables, gifts
28	USA Chicago	The Ultimate Tile & Stone Experience (Coverings)	April(4 days)	Tiles, stone materials, coverings, wood flooring, wallpaper, carpets, accessory materials and equipments
29	USA Las Vegas	International Builders' Show	January(4 days)	Building materials and machines, hardware, designing, family automatization, heating, bathing and lighting equipments
30	Mexico Mexico City	The International Building and Housing Exhibition (EXPO CIHAC)	October(5 days)	Building materials, fitment, decorations, lamps and lanterns, Christmas gifts, tiles, floor, furniture
31	Mexico Mexico City	Expo Pack Mexico	June(4 days)	Packing machines and parts, materials, food and medicine manufacture, relevant system
32	Brazil Sao Paulo	International Trade Fair for Components, Assemblies, Electronics production and Photonic Technologies (Electronic Americas)	April(5 days)	Assemblies and subsystems, cables, component manufacturing, displays, battery, test and measurement technology
33	Brazil Sao Paulo	International Textile Industry and Fashion Trade Fair (FENIT)	June(4 days)	Men's wear, women's wear, children's wear, underwear, beachwear, textiles, fashion accessories
34	Uruguay Montevideo	Expo Prado Rural Uruguay	September (12 days)	Agricultural machines, consumables, textile machines, food, drinks, industrial products
35	Cuba Havana	Havana International Fair (FIHAV)	November (6 days)	Raw materials, environmental protection technology, energy technology, agricultural machines, medical treatment, building, hardware, communication, food processing, transportation, printing, home appliances, textiles, garments, leather
36	Bolivia Santa Cruz	Santa Cruz International Fair (Expocruz)	September (10 days)	Agricultural and commercial, building, education, food production, natural gas, petroleum, chemicals, machines, finance service, transportation, tourism
37	Australia Sydney	Australian International Building and Design Exhibition (DESUGNBUILD)	June(4 days)	Building materials and machines, hardware, designing, family automatization, heating, bathing and lighting equipments
38	Dominican Republic Santo Domingo	China Trade Exhibition	To be decided	Machinery, electronic, generators, home appliances, clothing, consumables, food
39	Guatemala Guatemala City	China Trade Exhibition	To be decided	Auto, motorcycle, communication equipments, home appliance, decoration, hardware
40	Nicaragua Managua	China Trade Exhibition	To be decided	Machinery, electronic, generators, home appliances, clothing, consumables, food

# CIEC Exhibition Plan 2009

Address: 6 East Beisanhuan Road, Chaoyang District, Beijing, 100028 P.R. China

No.	Exhibition Name	Period
1	Beijing Book Fair 2009	1.08-10
2	The 35 <sup>th</sup> China Fur & Leather Products Fair	1.13-16
3	China International Auto repair technology and equipment, automotive parts, automotive supplies exhibition / National Automotive Service Equipment Spring Fair	2.16-18
4	ISPO-winter China 2009	2.19-21
5	ISH China 2009	2.25-27
6	Concrete China 2009	2.26-28
7	Mother & baby China 2009	3.15-17
8	CCBN 2009	3.21-23
9	China international Trade Fair for Apparel Fabric and accessories 2009	3.29-31
10	Beijing Career Fair 2009 Spring	4.02-03
11	The 1 <sup>st</sup> Beijing International Adult-goods Exhibition	4.03-4.05
12	Chinese maritime trade and shipbuilding industry exhibition	4.3-5
13	The 16 <sup>th</sup> China Sign Expo	4.08-11
14	Beijing baking, drink, starch, food processing and package equipment exhibition	4.08-10
15	Beijing International Hospitality Equipment & Supplies Exhibition 2009	4.14-16
16	Beijing International Illumination Exhibition	4.14-16
17	The 14 <sup>th</sup> Beijing International Swimming Pools, Bath, SPA Expo	4.14-16
18	The 8 <sup>th</sup> International Exhibition on Nuclear Power Industry 2009	4.19-22
19	Chinese international Beauty, Hairdressing & Cosmetics and cleaning products Expo 2009	4.22-24
20	The 12 <sup>th</sup> International Fair of smart cards, China 2009	4.28-30
21	The 5 <sup>th</sup> Beijing International LED exposition	5.06-08
22	The 12 <sup>th</sup> China International Photograph & Electrical Imaging Machinery and Technology Fair	5.7-10
23	The 9 <sup>th</sup> China(Beijing) International Healthcare Industry Exhibition	5.14-16
24	'2009FA/PA	5.13-16
25	The 12 <sup>th</sup> China Beijing International High-tech expo	5.20-24
26	PALM EXPO 2009	5.28-31
27	CIEPEC2009	6.03-06
28	China International Dental Equipment & Affiliated Facilities Exhibition	6.10-13
29	Beijing International Education Expo	6.13-15
30	The 14 <sup>th</sup> International Construction Eco, Building Materials & Urban Services Exhibition	6.18-20
31	2009 China (Beijing) International Logistics, forklifts and lifting equipment transport exhibition	6.18-20
32	The 14 <sup>th</sup> China International Exhibition for Building Materials Building system, construction machinery & Architecture	6.18-20
33	The 5 <sup>th</sup> China International Coal equipment and mine technical equipment exhibition, 2009	6.28-30
34	Wallexpo China 2009	6.28-30
35	China international alcoholic drinks expo 2009	7.03-05
36	China Hairdressing & Beauty Association	7.03-7.05
37	Wind Power Asia 2009	7.08-10
38	2009 Beijing China the 6 <sup>th</sup> International Electric Vehicle & Clean Energy Vehicle Exhibition	7.13-15
39	Fitness China 2009	7.24-26
40	The 8 <sup>th</sup> China International Gifts, Premium & Houseware Exhibition	7.31-8.02
41	China (Beijing) International City traffic & Subway & Rail transportation and Municipal facilities Exhibition, 2009	8.07-09
42	Metal Metallurgy Exhibition, China 2009	8.13-15
43	Hospitality Trade Expo China 2009	8.18-20
44	Beijing International Disaster Reduction and Emergency Technology Equipment Exposition 2009	8.20-22
45	BIRTV2009	8.27-29
46	International Exhibition on Power Equipment and Technology, Beijing 2009	9.02-04
47	Environment protection Exhibition, Beijing 2009	9.02-04
48	Beijing International Book Fair, 2009	9.03-07
49	2009 the 3 <sup>rd</sup> China (Beijing) International Electronics Industry, automation instrumentation and audio-visual Integrated Product Exhibition	9.08-10
50	ICSS, 2009	9.10-12
51	China International Wellbeing Expo, 2009	9.10-12

No.	Exhibition Name	Period
52	China Advertisement technical equipment and printing and packaging industry exhibition	9.10-12
53	China International Optics Fair 2009	9.16-18
54	The 3 <sup>rd</sup> China international safety production technology and equipment exhibition	9.16-18
55	The 17 <sup>th</sup> international exhibition and conference for pulp/paper and forestry industries	9.22-24
56	Aviation expo china 2009	9.23-27
57	2009 the 4 <sup>th</sup> china international Electronic information technology meteorological equipment and dual-use technology exhibition	9.22-24
58	The 10 <sup>th</sup> Plastics and rubber mold machinery and equipment expo, china	9.22-24
59	China international glass industrial technical exhibition	10.09-11
60	Sino-us bilateral chemical forum and exhibition	10.13-15
61	water and membrane China 2009	10.14-16
62	The 4 <sup>th</sup> China international Architectural Expo	10.14-17
63	The 23 <sup>rd</sup> China Welding Expo	10.22-24
64	China International Housing Industry Exhibition	10.21-24
65	China International Equestrian & Horse Industry Fair	10.23-25
66	Care Asia 2009	10.28-30
67	China International Food Processing & packing Equipment Exhibition	10.27-29
68	Fenestration China 2009	11.03-06
69	Optoelectronics Industry Exposition (Beijing) & The 14 <sup>th</sup> International Lasers, Optoelectronics and Photonics Exhibition	11.03-05
70	China International Jewelry Fair 2008	11.06-09
71	METRO CHINA 2009	11.10-13
72	CIAMPFE2009	11.11-13
73	Stationery Show	11.13-15
74	China International Exhibition for Gas Station Equipment & New Technologies and Non-fuel Operations	11.18-20
75	MetalForm China 2009	11.17-20
76	China (Beijing) International Geographical Indication Exhibition	11.21-23
77	China International Conference on Digital City & China International Expo on Digital City Construction Technology and Equipment	11.21-23
78	4 <sup>th</sup> China Beijing International Cultural & Creative Industry Expo	11.26-29

## CIEC (New Venue) Exhibition Plan 2009

Yuxiang Road, Tianzhu, Shunyi District, Beijing

No.	Expo Name	Period
1	China Fish 2009	2.15-17
2	China International Trade Fair for Auto Maintenance Technology and Equipment, Auto Parts and Accessories	2.25-28
4	16th China International Building Decoration and Building Materials Exposition	3.04-07
5	CIPEAE2009	3.19-21
6	The 21st International Medical Instruments and Equipment Exhibition	3.19-21
7	CHIC 2009	3.19-21
8	The 11th China International Machine Tool Show	4.06-11
9	The 24th China International Sporting Goods Show (2009)	4.23-26
10	PRINT EXPO 2009	5.12-16
11	China International Service Fair	9.07-10
12	15th WORLD ROUTE DEVELOPMENT FORUM	9.13-15
13	P&T/Wireless& Networks Comm China 2009	9.16-20
14	e-Commerce Expo 2009	10.12-15
15	CIHAF 2009	11.13-15

This is for your reference only. For more information please contact:(010)80460200

## CCPIT Domestic Training Programs in 2009

No.	Dept.	Training Program	Time	Duration (days)	Location
1	Department of CCPIT Sub-Council and Membership Affairs	The 2 <sup>nd</sup> Training Program for Chamber of Commerce and Industry of DPRK	February	8	Beijing
2		Seminar on Foreign Affairs of CCPIT system	March	7	Beijing
3		The 2 <sup>nd</sup> Training Program for Chambers of Commerce of Asian Countries	April	20	Beijing
4		Seminar on the Export Promotion for Chinese Enterprises	April	1	Guangzhou
5		Training Program for Senior Executives of CCPIT Sub-Councils and Branches	June	3	Jiangxi
6		The 5 <sup>th</sup> Training Program for Chambers of Commerce of African Countries (English)	July	20	Beijing
7		The 3 <sup>rd</sup> Training Program for Chambers of Commerce of DPRK	August	8	Beijing
8		Training Program on the Development of Outsourcing for China's Manufacturing and Service Industries	September	10	Beijing
9		The 4 <sup>th</sup> Training Program for Chambers of Commerce of Latin American, Caribbean and South Pacific Countries	October	20	Beijing
10		Training Program for Qualified Trainers of EMD	November	10	Beijing
11		Training Program for Senior Executives of CCPIT Sub-Councils and Branches	November	3	Beijing
12	Department of CCPIT Exhibition	Training on Intellectual Property Rights of Overseas Exhibitions(I)	May	1	To be decided
13		Training on Intellectual Property Rights of Overseas Exhibitions(II)	May	1	To be decided
14		CEM-China(I)	June	6	To be decided
15		CEM-China(II)	November	6	To be decided
16	Media and Press Center	Impact of US Product Safety Standard on China's Export and Countermeasures	June	12	Zhuhai, Dongguan, Hangzhou, Wuhan, Wenzhou, and Jiaying
17		Training on Foreign Technical Standard on Islamic Food	August	1	Qinghai
18	Department of Legal Affairs	Training on Certification and Authorization Service for CCPIT Sub-Councils and Branches	To be decided	To be decided	To be decided
19		Training on Certification and Authorization Service for CCPIT Sub-Councils and Branches (for Certain Areas)	To be decided	To be decided	To be decided
20		Training on Certificate of Commercial Affairs for Authorized Sub-Councils	To be decided	1	Beijing
21		Training on Certification and Authorization Service for Registered Enterprises	To be decided	To be decided	Beijing
22	CCOIC	Training for CDCS Examination	February	4	Beijing, Shanghai
23		Training on Intellectual Property Rights for Enterprises	March	2	Beijing, Guangzhou
24		Training on International Insurance and Claim and Marketing Management	June	2	Qingdao
25		Training on Letter of Indemnity and URDG758 Regulation	October	2	Beijing, Shanghai, Guangzhou
26		Seminar on Arbitration of International Commercial Affairs and Dispute Settlement	October	2	Beijing
27		Seminar on Case Studies of ICC Banking Commission	November	2	Beijing, Hangzhou

## CCPIT Overseas Training Programs in 2009

No.	Dept.	Training Program	Time	Duration (days)	Destination (Countries or Regions)
1	Department of CCPIT Sub-Councils and Membership Affairs	Training for Administrators of Chambers of Commerce and Industry	September	21	Australia
2		Training for Trainers	October	21	USA
3	Department of International Relations	Training at Singapore Business Federation	To be Decided	90	Singapore
4		Training at the Foundation of Korean Industries	To be Decided	90	Korea
5	Department of Finance	Financial Products Innovation and CFO Training	May	21	Britain
6		Training on the IT Operation and Application of Finance	July	21	USA
7	Department of Economic Information	Training on Measures for Trade Promotion Organizations Should Provide Trade and Investment Information to SMEs	July	21	Canada
8		Training on Investment Promotion	October	60	Canada
9		Research on Market Information and Service for Enterprises of Sharjah Dubai Chamber of Commerce and Industry	To be Decided	30	UAE
10	Personnel Service Center	Theories and Practices on HR	August	21	USA
11	Personnel Service Center and CIETAC	Theories and Practices on Arbitration	October	21	USA
12	CIETAC	Annual Training on Dispute Settlement of Domain Names for Asian Countries	May	1	Hong Kong
13		Annual Forum on Online Dispute Settlement by UN	September	3	Australia
14	CCOIC	Training on International Trade and Investment	June	21	Canada
15		Training for Managers of Training Programs	September	21	France
16		Training on Farm Management and Import-Export of Farm Products	December	21	Australia





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CHINA COUNCIL FOR THE PROMOTION  
OF INTERNATIONAL TRADE

Promote International Trade, Investment and Cooperation

